

Government of the People's Republic of Bangladesh

Prime Minister's Office

Bangladesh Economic Zones Authority (BEZA)

Level 15, BDBL Bhaban, 12 Kawran Bazar, Dhaka 1215

Memo No:03.761.011.01.09.047.2012-41

Date: 24 January 2013

Request for Expression of Interest (EOI) for Development of Economic Zone, at Mongla and Sirajganj in Bangladesh

(International Competitive Bidding)

Government of Bangladesh with a view to encourage rapid economic development through increased industrial activity has embarked upon establishing multi-sectoral Economic Zones in identified areas of Bangladesh through Bangladesh Economic Zones Authority (BEZA) on Design, Build, Finance, Own, Operate and Transfer (DBFOOT) basis. In pursuing the above goal Economic Zones are identified at:

1. Mongla, with a land area of 267 acres adjacent to Export Processing Zone, in proximity to Mongla Port, Khulna Division in the southwest region of Bangladesh.
2. Sirajganj (west of Bangabandhu Bridge on Jamuna River) with a land area of 1041 acres in central Bangladesh. The selected developer will have the opportunity to fully Design, Build, Finance, Own and Operate the Economic Zone to international standards for attracting the best in class companies to operate at the Economic Zone. Applications are invited for an Expression of Interest from reputed Developers (either individually or as joint venture or as consortium of companies), who have proven track record in:
 - a) Developing and Operating Economic Zones / Special Economic Zones / Industrial Parks / Free Ports or sub-section of these;
 - b) Developing a master plan, commensurate with the size and nature of proposed Economic Zones at Mongla and Sirajganj in Bangladesh.

Scope of Work:

The selected Developer will be responsible for the following:

1. Design, Build, Finance, Own, Operate the Economic Zone and Transfer (DBFOOT) to BEZA at the end of the predetermined period.
2. Operate, Manage and maintain the entire Economic Zone and ensure facilities during the predetermined Period.

Note: The detailed parameters of the project will be elaborated at the RFP stage.

Eligibility of Bidders:

Interested national/international Developers (either individually or as joint ventures or as consortium of companies) meeting the following criteria may submit the EOI:

Eligibility Criteria:

Technical:

1. Experience in development of single/multiproduct Economic Zones (EZ) / Special Economic Zones (SEZ) / Industrial Parks (IP) / Free Ports (FP) commensurate with the size and nature of proposed Economic Zone at Mongla and Sirajganj.
2. Should have designed, built, financed, own and/or operating at least one EZ/SEZ/IP/FP in the last three years.
3. Should have experience of 5 years or more in EZ/SEZ/IP/FP operations.
4. Company certificate of good standing establishing that the Applicant is a legitimate and bona fide EZ Investor

Financial:

1. Should have gross revenues \$10 (USD) million per annum from EZ/SEZ/IP/FP operations in the last three years evidenced in the financial statements.
2. Should have net worth of at least \$25 (USD) million.

Submission of EOI:

EOI shall be accompanied with audited financial statements for the past 3 years and evidence of experience, client reference letters along with existing organizational details including certificate of incorporation, letter of association/JV agreement (if applicable).

Interested Developer(s) should submit EOI in a sealed envelope clearly superscripted as "Expression of Interest for Development of Economic Zone, at Mongla and/or Sirajganj, Bangladesh" to the office of the Project Director Level 15, BDBL Bhaban, 12, Kawran Bazar, Dhaka-1215, Bangladesh on or before 06 March 2013, between 10:00 am and 4:30 pm. The Authority reserves the right to accept or reject any application and to annul the process at any time, without any liability and assigning any reason thereof.

Interested Developers can obtain further information such as BEZA Act, guidelines for selection at www.pmo.gov.bd, www.cptu.gov.bd and www.beza.gov.bd

(Dr. Md. Nurannabi Mridha)

Project Director (Joint Secretary)

Support to Capacity Building of Bangladesh Economic Zones Authority Project.

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