

Government of the People's Republic of Bangladesh
Prime Minister's Office
Bangladesh Economic Zones Authority (BEZA)
"Support to Capacity Building of Bangladesh Economic Zones Authority (STCB)" Project
Monem Business District (Level-12), 111 Bir Uttam C. R. Dutta Road, Dhaka-1205

Memo No: 03.761.22.01.01.196.2019- 5880

Date: 6 January 2020

Request for Expression of Interest (REOI)-International

For Selection of Consulting Firm for Study of National Master Plan for Bangladesh Economic Zones Authority (Package No: BEZA S-130)

The Government of the People's Republic of Bangladesh (GOB) has received a loan from IDA, Additional Finance (IDA Credit No. 5769-BD) for "Support to Capacity Building of Bangladesh's Economic Zones Authority (BEZA)." It is the intent of the GOB to apply part of the proceeds of the loan in order to appoint an experienced international consulting firm with proven Economic Zone (EZ) expertise to prepare a comprehensive National EZ Development Master Plan and Rollout Strategy for BEZA. This Master Plan and strategy will assist the government in prioritizing and implementing potential EZs across the country in a phased and strategic manner based on good planning practices and using specific site planning and development criteria such as, but not limited to; i) investor demand, ii) export potential, iii) natural resources (such as agricultural, mineral, aquaculture) available within the country, iv) existing industrial landscape, v) forward/ backward industrial linkages, vi) socio-economic profiling, vii) labor markets, viii) available skills, ix) demographic features, x) transportation corridors and modal splits, xi) logistics linkages (such as logistics time/distance and costs, xii) access to ports/airports/rail and roads, xiii) major domestic/international markets, and xiv) access to infrastructure and utility networks to determine appropriate locations for EZs.

The Key Objectives

In line with the ambitious growth objectives of BEZA, the GoB has realized the need to prioritize, phase, strategically implement and streamline the existing proliferation of EZs across the country. Hence, a comprehensive EZ Development Master Plan and Rollout Strategy for Bangladesh is being proposed by BEZA.

The Tasks Required

Module-1: Inception Activities and Report. At the onset of the project, the consultant should meet key BEZA officials, business associations, donor agencies, investors/private sector, relevant government officials from various departments across the country, and other relevant stakeholders. The purpose of these consultations are to discuss the national EZ Development Master Plan and strategy and obtain an understanding of stakeholder opinions and expectations, as well as collect background information, as required. The consultant will propose suitable techniques, such as primary/secondary research, focus group discussions, qualitative research techniques and tools, and data collection etc, in order to obtain the required baseline information for this work.

Module-2: Market Survey/Analysis, Industry Profiles and Demand Forecast. This module should identify the national market and demand for EZs and industrial land based on domestic and international investors and their preferred locations of interest. This should be done via a market survey and assessment. From the survey results, industry sector profiles for each region of the country and a 20-year demand forecast for EZ and industrial land in Bangladesh should be developed. In addition, potential reforms, which would encourage an increase in investment in EZs in Bangladesh should be examined.

Module-3: Mapping of Land for EZs, Identify Industry Sectors for Key EZs, and Determine Off-Site Infrastructure/Utility Improvements/Upgrades. This module should map the locations of the proposed EZs and possible EZ lands across Bangladesh. The Consultant will examine BEZA's list of proposed EZs, issued EZ licenses and license requests, as well as examine the findings of the market analysis and demand forecast in Module 2. The purpose of this Module is to examine/assess the location of identified and proposed EZs, determine industry sectors for key/flagship EZ projects, and assess the off-site infrastructure/utility network/systems adjacent the EZs. (This is to ensure that EZ locations have access to core off-site infrastructure/utility networks/systems over the short, medium and long-term.)

Module-4: Prioritize EZ Locations, Determine Their Development Mechanism and Identify Potential Developers. In this Module, EZ locations will be prioritized using a good practice methodology and criteria, their development mechanisms (PPPs, Private or Public Sector development of Government 2 Government etc) will be examined and identified, and development timeframes (short, medium and long-term) will be proposed so implementation of Bangladesh's EZs can be undertaken in a strategic, viable and sustainable manner. The last task under this Module is for the Consultant to compile a list of possible developers (domestic and international), with a proven track record for BEZA.

Module-5: Prepare a National EZ Master Plan and Rollout Program. Using the findings in Modules 2, 3, and 4, the Consultant shall prepare a 20-year National EZ Development Master Plan and Rollout Program for EZs across Bangladesh. The master plan should contain: i) a number of maps showing EZs across Bangladesh, ii) EZs by region identifying key industry sectors, iii) prioritized EZ locations explaining why, and iv) identifying infrastructure/utility network improvements/upgrades required in the short, medium and long-term to support the successful implementation of zones in the country. A rollout plan should accompany the EZ Development Master Plan.

Module-6: Develop Regional Profiles and a Branding/Marketing Strategy for EZs in Bangladesh and by Region. This Module aims to develop regional profiles for the EZ Master Plan, creates a branding campaign for EZs across the country and prepares a 10-year market plan to promote EZs.

The Experience, Resources and Delivery Capacity required: The Firm should have at least 10 (Ten) years of experience in successfully undertaking relevant studies related to economic zones, export processing zones, economic & industrial corridors, other industrial infrastructure projects, regional perspective plans, comprehensive development plans, cross border trade and investment landscape assessments. The firm should also have experience of implementation, knowledge and understanding of the operation of industrial zones, EZs or EPZs, verifiable success in the delivery of high-quality outputs within time and budget constraints.

The Project Director, STCB now invites eligible Firms to indicate their interest in providing the Services. Interested Firms are invited to provide information indicating that they are qualified to perform the Services. EOIs will be reviewed for preparation of a shortlist on the basis of (a) Registration year/Age of the firm; (b) Availability of appropriate skills among key professional experts; (c) Demonstrated capacity to handle such assignment (Description of Administrative Capacity in terms of Certification, Number of staffs, Offices overseas, equipment, IT assets, etc.; (d) Solid Experience in successfully undertaking relevant studies related to economic zones, export processing zones, economic & industrial corridors, other industrial infrastructure projects and regional perspective plans, comprehensive development plans, cross border trade, and investment landscape assessments; (e) Financial soundness in terms of turnover, credit worth etc.; (f) Experience of the firm in developing countries; (g) Tax clearance certificate, certificate of incorporation etc.

The firm may associate to enhance their qualifications, but should mention whether the association is in the form of a "joint-venture", or of "sub-consultancy". All members of such association should have real and well-defined inputs to the assignment and it is preferable to limit the total number of firms/institutes in the association to three.

The Consultant will be selected based on the Quality and Cost Based Selection (QCBS) Method following World Bank Guidelines for "Selection and Employment of Consultants under IBRD loans and IDA Credits & Grants by World Bank Borrowers", January 2011; revised July 2014.

The detail TOR will be available in the website of BEZA (www.beza.gov.bd).

Expressions of Interest shall be submitted by 3.00 PM of 10 February 2020, in sealed envelope delivered to the address below, and clearly marked "Request for Expressions of Interest for Selection of Consulting Firm for Study of National Master Plan for Bangladesh Economic Zones Authority (Package No: BEZA S-130)". **Firms are requested to submit precise expression of interest (avoiding unnecessary information and document) for facilitating the technical assessment for shortlisting.** Procuring entity reserves the right to accept or reject all EOIs.

06.01.2020

(Dr. Gazi Md. Saifuzzaman)

Project Director (Joint Secretary)

Support to Capacity Building of Bangladesh Economic Zones Authority (STCB)" Project

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www.beza.gov.bd

Terms of Reference

Name of the Package:
Selection of Consulting Firm for Study of National Master Plan
for Bangladesh Economic Zones Authority
Package No: BEZA S-130

Date: 30 December 2019

Bangladesh Economic Zones Authority (BEZA)
Prime Minister's Office
"Support to Capacity Building of Bangladesh Economic Zones Authority" Project
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Revised Draft Terms of Reference

Selection of Consulting Firm for Study of National Master Plan for Bangladesh Economic Zones Authority

1. Background

Bangladesh is gradually shaping up as the next investment destination in South and South East Asian economic landscape. By demonstrating consistent growth in Gross Domestic Product (GDP), the country has graduated from the Least Developed Countries (LDC) status and subsequently it is progressing towards achieving the status of middle-income economy by 2021. Burgeoning trend of investment and rising Foreign Direct Investment (FDI) also evidences the growth potential of the country.

Strong macro-economic and trade indicators reveal growth in manufacturing sector. Composition of the manufacturing sector during the last two decades and at present is increasingly RMG oriented. Trade and industrial policies have however provided emphasis on shifting toward diversification of manufacturing sector and Government has been taking structural transformation measures towards such diversification. Organized industrialization is the key agenda laid out by the Government of Bangladesh (GoB) to boost manufacturing sector output.

The GoB's objective is to develop a growth trajectory that will support an overall increase in real GDP growth to 8 percent per annum and reduce poverty from 40 percent to 15 percent by 2021. The GoB has launched an effort to develop a new Economic Zone (EZ) paradigm in Bangladesh drawing from numerous successful examples around the world, as well as Bangladesh's own positive experience with the EPZ model. In addition, the GoB is expecting additional spillover effects to local firms stemming from new FDI and from investment within targeted value chains. This will in turn stimulate the procurement of more local products and produce better linkages between firms and educational institutes. The GoB passed the BEZA Act in 2010 and established the Bangladesh Economic Zones Authority (BEZA) with the intent of developing Economic Zones (EZ) within the country. The importance of EZs in the Bangladesh context aims to assert the country's strategic position at a global level, acting as a complement to the nation's core FDI policy strategy, and as a means to increase and diversify investment.

BEZA has embarked upon an ambitious journey to establish 100 EZs in the coming 15 years with a definite growth agenda to foster forward/ backward linkages, and to attract FDI in the country through organized industrialization. BEZA also envisages to generate 10 million employments and contribute to USD 40 billion worth of export through the EZ program.

Out of the 100 EZs targeted by BEZA, at present, 88 potential EZ locations have been identified across the country and approved by the Governing Board of BEZA. There are various modes of developing these EZ locations such as (i) Public Private Partnership (PPP) EZs, (ii) Private EZs, (iii) BEZA driven EZs, iv) Economic Zone by Government organization, and (v) Government to Government (G2G) EZs. The

updated information about these EZs is available through the following link: www.beza.gov.bd/economic-zones-site/. BEZA has undertaken an initial site assessment of 21 EZs and feasibility studies of over 25 EZs. BEZA is currently undertaking feasibility studies of 12 further EZ sites.

2. Project Description

In line with the ambitious growth objectives of BEZA, the GoB has realized the need to prioritize, phase, strategically implement and streamline the existing proliferation of EZs across the country. Hence, a comprehensive EZ Development Master Plan and Rollout Strategy for Bangladesh is being proposed by BEZA.

3. Key Objectives

This EZ Development Master Plan and rollout strategy will assist the government in prioritizing and implementing potential EZs across the country in a phased and strategic manner based on good planning practices and using specific site planning and development criteria such as, but not limited to; i) investor demand, ii) export potential, iii) natural resources (such as agricultural, mineral, aquaculture) available within the country, iv) existing industrial landscape, v) forward/ backward industrial linkages, vi) socio-economic profiling, vii) labor markets, viii) available skills, ix) demographic features, x) transportation corridors and modal splits, xi) logistics linkages (such as logistics time/distance and costs, xii) access to ports/airports/rail and roads, xiii) major domestic/international markets, and xiv) access to infrastructure and utility networks to determine appropriate locations for EZs.

4. Scope of Work

The tasks under this Scope of Work are:

Module-1: Inception Activities and Report

- At the onset of the project, the consultant should meet key BEZA officials, Business Associations, Donor agencies, investors/private sector, relevant government officials from various departments across the country, and other relevant private sector stakeholders. The purpose of these consultations are to discuss the national EZ master plan and obtain an understanding of stakeholder opinions and expectations, as well as collect background information, as required. The consultant will propose suitable techniques, such as primary/secondary research, focus group discussions, qualitative research techniques, and tools, data collection etc., in order to obtain the required baseline information for this work.
- The Consultant will review the EZ law, regulations, policies, and institutional framework of BEZA. In addition, the Consultant should collect and examine relevant background information/ data/statistics, existing reports, studies, and maps, and other documents, as required.
- The Consultant shall prepare and submit an inception report to BEZA, which covers the project's start up process/mission and includes an overview of findings/recommendations identified from the series of meetings undertaken at the start of this assignment. In addition, the Consultant will provide an overview of the primary/secondary data collected, update their approach and methodology to reflect insights and understandings learned during their start-up mission, revise

tasks, the project schedule as appropriate, and staffing as required in order to appropriately deliver this assignment on time and on budget.

Module-2: Market Survey/Analysis, Industry Profiles and Demand Forecast

This module should identify the national market and demand for industrial land, based on domestic and international investors and their preferred locations of interest. It should highlight the base case for industrial land and outline the potential reforms, which would be necessary to encourage an increase in investment in EZs in Bangladesh. It should also create industry sector profiles for each region of Bangladesh, where EZs will be supported and implemented

- Design and carry out a market survey (of local and international investors) and for a range of industry sectors in Bangladesh. Specify information gathered could but not be limited to: i) investor type, ii) size of potential investment, iii) size of land needed, iv) proposed employment, v) project timing, vi) infrastructure/utility requirements, vii) transport and logistics, viii) imports/exports, ix) business considerations/competitiveness, x) perceived barriers to investment, xi) industry trends etc. The purpose of the survey is to gather information about the location of investments and development areas, which are strategic to the GoB/BEZAs objectives and understand factors, which may encourage movement and investment into these locations/areas. The survey should first define the population and ensure that a strong representation of the population is covered. For the international survey, this should focus on current and potential new companies that have/might shown interest in investing in Bangladesh or in a specific region of the country. The market survey must be approved by BEZA before this task is undertaken. The number of survey responses will be determined by the Consultant and BEZA before this activity is undertaken.
- Based on the survey results, the Consultant should develop industry sector profiles for each region of the country, where EZs may be located. These industry profiles will identify the most viable types of industry sectors for that region of the country, the average amount of land, type of infrastructure/utilities, and employment required for that sector, so BEZA has a clear understanding of industry priorities and clusters in the country and to ensure demand is not counted numerous times.
- Also based on the survey results, the Consultant should prepare a 20-year demand forecast to identify the number of investors, required industrial land with indications of general location, sector, job creation, etc. A conservative, base-case and aggressive demand scenario should be developed for the country and by region. It should project demand for years 5, 10, 15 and 20. The projections should identify and highlight potentially increased demand, if certain factors are met. As well, it should highlight any gaps in demand in order to provide a realistic demand for EZs (in Ha) within the described timeframe. Based on this analysis, this Module should make concrete suggestions for additional EZ land in general locations in the country where demand and conditions have been identified.

Module-3: Mapping of Land for EZs, Identify Industry Sectors for Key EZs, and Determine Off-Site Infrastructure/Utility Improvements/Upgrades

This module is to map the locations of the proposed EZs and possible EZ lands across Bangladesh. The Consultant will examine BEZAs list of proposed EZs, issued EZ licenses and license requests, as well as examine the findings of the market analysis and demand forecast in Module 2. The purpose of this Module is to examine/assess the location of identified and proposed EZs, determine key industry sectors for flagship EZ projects, and assess the off-site infrastructure/utilities adjacent the EZs. (This is to ensure

that EZ locations have access to core off-site infrastructure/utility networks/systems over the short, medium and long-term.)

- The Consultant should map and analysis the current pipeline of EZ projects proposed by BEZA, the location and availability of EZ land (both public and private), the Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) project (based on current occupancy rates and signed land agreements) and other approved EZ projects being considered by BEZA. Preferred land locations from the market survey and demand projections should also be mapped.
- From the findings in the market survey and demand forecast in Module 2, propose potential industry sectors for key/flagship zones in each region of the country. The purpose of identifying possible sectors for the EZs is to ensure that: i) industry sectors are compatible -- separating heavy and light industries, ii) demand is not double counted, and iii) that zones do not compete against each other for the same demand. Although traditionally a negative list of industry sectors is preferred, it is important to make sure that core sectors have been identified so that the EZs physical, economic, and environment ecosystems, infrastructure/utility networks and sustainability can fully support the sectors.
- Once the mapping has been completed, the Consultant should examine the off-site infrastructure/utility networks and systems leading to these EZ locations to determine what improvements/upgrades would be required to better facilitate the movement of goods from the EZ locations to their markets. The off-site infrastructure/utility improvements/upgrades should be categorized as short, medium and long-term capital project improvements and cost estimated at a high level (+/-15% plus a +15% contingency) to provide BEZA with an overview of necessary off-site infrastructure/utility network/system improvements, upgrades and timeframes.

Module-4: Prioritize EZ Locations, Determine Their Development Mechanism and Identify Potential Developers

In this Module, EZ locations will be prioritized, their development mechanisms will be identified, and implementation timeframes (short, medium and long-term) will be proposed so implementation of Bangladesh's EZs can be undertaken in a strategic manner.

- A methodology and prioritization framework will need to be prepared for this task. The Consultant shall develop a clear rationale for EZ prioritization based on, but not limited to parameters such as: i) economic importance, ii) alignment with national strategies, iii) employment generation potential, iv) FDI attraction potential, v) private sector appetite, vi) access to financing, vii) market demand, viii) on and off-site infrastructure/utilities, ix) development costs, and x) sustainability and viability etc. BEZA and the Consultant will agree upon the final parameters to determine prioritization and implementation before the EZs are assessed.
- The Consultant should identify priority EZs for implementation in the short (0-5 years), medium (5-10 years) and long-term (over 10 years). Best practice would suggest that the prioritization of EZ projects could be done via a ranking matrix, which would compare all the EZ locations by region and rank locational, land, access, market, and demand factors from Module 2 and 3. Additional factors could be based on, but not limited to:
 - Regional competitiveness and comparative advantages
 - Location of natural and raw material resources

- Industry sectors (current and future trends in each region)
 - Availability of required backward and forward linkages to make the region competitive
 - Access to international and domestic markets via roads, rail, air and sea
 - Transport and logistics upgrades/requirements to optimize multi-modal connectivity
 - Proximity to land/ dry ports and inland container depots
 - Availability of on and off-site infrastructure and utilities, costs and gaps
 - Opportunities for sustainable energy/water, resilient and green technology
 - Improvements needed to strengthen urban areas, literacy levels, as well as social and institutional infrastructure
 - Availability of human resources and improvement of labor skillsets
 - Social and environmental factors, sensitiveness and mitigation measures/costs
 - Major occupation (major population centers' location) and local inhabitants (e.g., market size, demographic profile of market in terms of consumption capacity and income, workforce education, etc.)
 - Disaster resilience of the region in respect to zone development.
- When prioritizing locations, the Consultant should be aware that Bangladesh has a few major economic growth corridors, which should be prioritized as part of the national strategy - as these areas are where historically investors prefer to locate. These economic growth corridors are: i) Dhaka–Chattogram (Chittagong) - Cox's Bazar – Moshkali, ii) Dhaka–Gopalganj–Bagerhat–Khulna, iii) Dhaka–Sylhet, and iv) Dhaka–Rangpur. The Dhaka–Chattogram corridor is the most popular freight and industrial corridor in Bangladesh and is considered the major economic spine of the country. (It should be noted that the Asian Development Bank is currently preparing a prospective corridor development plan for the Khulna to Sylhet corridor via Dhaka.) The Consultant is expected to consider all these industrial corridors when prioritizing locations.
 - The Consultant should determine if the priority EZs should be developed as a: i) Public Private Partnership (PPP), ii) Private Sector EZ, iii) Government to Government (G2G) EZ, or iv) BEZA developed zone. The Consultant will explain the rationale for this development choice and list the opportunities and constraints of the preferred options. (Best practices suggests that Zone Authorities should be regulators rather than developers to create an even playing field for private developers.)
 - The final input to this Module is to prepare a list of potential developers (foreign and domestic developers with a proven track record and experience in similar projects) who may be willing to come to Bangladesh to develop/implement new EZs. The number of developers to be identified will be agreed upon with the Consultant and BEZA.

Module-5: Prepare a National EZ Master Plan and Rollout Program

Using the findings in Modules 2, 3, and 4, the Consultant shall prepare a National EZ Master Plan and Rollout Program for EZs across Bangladesh.

The National EZ Master Plan should be a document that outlines and summarizes the outcomes of the Modules above and incorporates maps, such as, but not limited to :

- A map identifying the regions of the country, which should be targeted for EZ development with sectors stated.
- A master plan illustrating the prioritization of EZs in Bangladesh and the order in which they should be rolled out for implementation. This should be over the short, medium and long-term.
- Identification of flagship EZs, which BEZA should focus on in the short, medium and long-term.
- A map identifying off-site infrastructure/utility needs and improvements (including sustainable, resilient, alternative green infrastructure/utility options) for the short, medium and long-term to ensure that the prioritized/flagship EZs are able to quickly and efficiently able to get their manufactured goods to their markets.
- In addition, the Consultant is to prepare a Rollout Program for the EZ Master Plan. A methodology and rationale for the Rollout Program must be developed as well as a strategy and action plan for implementation.

Module-6: Develop Regional Profiles and a Branding/Marketing Strategy for EZs in Bangladesh and by Region

The Consultant will be required to develop regional profiles for the EZ Master Plan and create a branding/marketing campaign for EZs across the country.

- Once the National Master Plan and Rollout Program has been completed, the Consultant should prepare regional profiles for the EZ locations. The regional profiles should be a detailed profile of the districts in the country, with an emphasis on EZ appropriateness, competitiveness, social and environmental sensitivities, investor demand (from a private sector perspective), land availability and size and infrastructure/utilities network requirements etc.
 - Develop a branding strategy for EZs in Bangladesh to attract foreign and domestic developers and investors
 - Prepare a branding campaign for the regions where EZs are being prioritized
 - Outline for BEZA the potential impacts on the national economy from the proposed flagship EZs
 - Develop a 10-year national marketing plan to promote EZs. The plan should include, activities, estimated inputs and outputs expected from the efforts and a budget for the first 2 years.
 - Prepare a regional overview of potential investment levels, job creation and target markets over the next 5, 10 and 15 years. As well, prepare an outline of what is needed to improve these markets/become more competitive to attract more investment to the country.
 - Prepare an outline for a One Stop Shop (OSS) initiative for BEZA, which will improve the national EZ facilitation process for BEZA. This will include examining existing

processes and procedures and making recommendations to streamline and fast track approvals and services.

5. Expected timelines and Key Deliverables

Overall time duration for executing this mandate is 12 months. The following table outlines the timelines for each deliverable in this study.

Sl. No.	Deliverable	Reference Modules	Timeline (from commencement)
1.	Inception Report	Module-1	1 Month
2.	Interim Report and Workshop	Modules-2 and 3	6 Months
3.	Draft Report and Workshop	Modules-2, 3, 4, 5 and 6	11 Months
4.	Final Report after addressing concerns/ observations from all the stakeholders	All	12 Months

5. Expected Team Composition and Indicative Person-Month Input

Sl. No.	Experts	Person-Month Input
Key Experts		
1.	Team Leader	6
2.	Industry Expert	4
3.	Team of Infrastructure/Utilities Engineers for Roads, power, water, sewerage/drainage, wastewater treatment, solid waste and telecom plus cost estimations (Civil/Mechanical/Electrical, Quantity Surveyor)	8
4.	Transport Expert	1
5.	Environmental Expert (Local)	3
6.	Social Expert (Local)	4
7.	Trade and Economic Analyst	2
8.	Urban Planner	5
9.	GIS Expert	3
10.	Real Estate/Financial Expert	2
11.	Marketing/Investment Promotion Expert	4

Non-Key Experts		
1	Non-Key Experts (local)	10

Designation	Key Requirements
One (1) Team Leader	<ul style="list-style-type: none"> • Master degree in business administration, civil engineering, urban planning, economics, management or similar • Minimum overall experience of 15 years • Minimum experience of 10 years in special economic zones/ industrial infrastructure (industrial parks/ free zones/ export-processing zones/ economic and industrial corridor etc.) • Prior work experience in planning of economic zones, industrial infrastructure, regional plans, comprehensive development plans or the like • At least 5 years relevant experience in Bangladesh and South Asian region
One (1) Industry Expert	<ul style="list-style-type: none"> • Master degree in economics, industry sectors/trends, industrial assessments, marketing, business, investment promotion or similar • Minimum overall experience of 10 years • Experience in special economic zones/industrial infrastructure (industrial parks, free zones, export-processing zones, economic and industrial corridor etc.) • Prior work experience in industry and market assessment and demand projections for economic zones or similar • Experience in Bangladesh and South Asian region
A Team of Infrastructure Experts: For Roads, Power, Water, Sewerage/Drainage, Wastewater Treatment, Solid Waste, Telecom and Cost Estimations (Civil/Mechanical/Electrical, Quantity Surveyor)	<ul style="list-style-type: none"> • Master degree in engineering, or similar • Minimum overall experience of 15 years • At least 10 years of experience in special economic zones / industrial infrastructure (industrial parks, free zones, export-processing zones, economic and industrial corridor etc.) • Prior work experience in infrastructure assessment for economic zones/ industrial parks/ export processing zones/ regional perspective plan,/ comprehensive development plan and related aspects • Able to assess existing infrastructure and utilities and propose upgrades and improvements as well as

Designation	Key Requirements
	<p>develop cost estimates at high levels for infrastructure/utility improvements.</p> <ul style="list-style-type: none"> • Experience in Bangladesh and South Asian region
One (1) Transport Expert	<ul style="list-style-type: none"> • Master degree in transport and logistics, transport management, engineering, or similar • Minimum overall experience of 15 years • At least 10 years of experience in special economic zones and industrial infrastructure (industrial parks, free zones, export-processing zones, economic and industrial corridor etc.) • Prior work experience in transport assessment, modal splits and transport improvements for economic zones/ industrial parks/ export processing zones/ regional plans/ comprehensive development plans, and the like • Experience in Bangladesh and South Asian region
One (1) Environmental (Local)	<ul style="list-style-type: none"> • Master degree in environmental studies, engineering/ management/science and related • Minimum overall experience of 10 years in environmental assessment, environmental management plan, baseline monitoring, resettlement and rehabilitation planning, and relevant environmental studies using WBG rules and standards • At least 5 years relevant experience in Bangladesh and South Asian region • Proven experience in undertaking environmental assessment studies for economic zone projects
One (1) Social Expert (Local)	<ul style="list-style-type: none"> • Master degree in social science/social welfare/sociology/development studies and related • Minimum overall experience of 10 years in social assessment, baseline monitoring, resettlement & rehabilitation planning, and relevant environmental studies • At least 5 years relevant experience in Bangladesh and South Asian region
One (1) Trade and Economic Analyst	<ul style="list-style-type: none"> • Master degree in economics • Minimum overall experience of 15 years • Prior work experience in trade analysis, investment assessment, and macro-economic related aspects in

Designation	Key Requirements
	<p>the South Asia/Bangladesh region</p> <ul style="list-style-type: none"> Well versed with the concepts of special economic zones and industrial infrastructure (industrial parks, free zones, export-processing zones, economic and industrial corridor etc.) Experience in developing IRR/ERR models for development projects Experience in Bangladesh and South Asian region
One (1) Urban Planner	<ul style="list-style-type: none"> Master degree in urban planning, engineering, architecture or similar Minimum of 15 years' experience in planning, design and development Minimum 10 years experience in economic zones, free zones or similar and overseeing the GIS Expert Worked in Bangladesh or South Asia
One (1) GIS Expert	<ul style="list-style-type: none"> Master in urban planning, engineering, geography or similar Minimum of 5 years' experience in mapping Experienced in regional planning using GIS software Worked in Bangladesh or South Asia
One Real Estate/ Financial Expert	<ul style="list-style-type: none"> Master in Finance or MBA or similar Minimum of 10 years' experience in real estate and financial analysis and/or planning in relation with EZs or large land projects with mixed land uses Worked in Bangladesh or South Asia for more than 5 years
Marketing/ Investment Promotion Expert	<ul style="list-style-type: none"> Education background at least Master Marketing or related field Minimum of 10 years experience promoting countries in Asia and other relevant jurisdictions Preferably with experience in Bangladesh and South Asia Experience promoting EZs

6. Data, facilities and local services to be provided by the Client to the Consultant

BEZA will provide the consulting firm with materials and data which are available to BEZA relating to the assignment

7. Selection Method

The Consultant will be selected based on the Quality and Cost Based Selection (QCBS) Method following World Bank Guidelines for "Selection and Employment of Consultants under IBRD loans and IDA Credits and Grants by World Bank Borrowers", January 2011; revised July 2014.