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## SELECTION OF CONSULTANTS

# Request for Proposals Consulting Services

**Procurement of:** IMD for Green Zone Feasibility and Transaction Advisor  
(Package No. PMC-7A-BSMSN-BEZA)

**RFP No:** PMC-7A-BSMSN-BEZA

**Consulting Services for:** IMD for Green Zone Feasibility and Transaction Advisor

**Client:** Bangladesh Economic Zones Authority (BEZA) represented by the Project Director, Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project (a part of Bangladesh PRIDE Project, Project No.: P170688)

**Country:** Bangladesh

**Issued on:** 02 April 2024

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**PART I**

**Section 1. Request for Proposal Letter**

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## Request for Proposal Letter

### Consulting Services

Letter No. 03.07.0000.056.011.197.23-414

Date: 02 April 2024

**Name of Assignment:** IMD for Green Zone Feasibility and Transaction Advisor

**RFP Reference No.:** PMC-7A-BSMSN-BEZA

**Credit No.:** IDA-6676 BD

**Country:** Bangladesh

**Date:** .....April 2024

- Joint Venture of  
Aarvee Associates Architects Engineering & Consultants Pvt. Ltd, India (Lead member)  
DevConsultants Ltd, Bangladesh (JV member)  
Address: Ravula Residency, Srinagar Colony Road, Hyderabad-500082, Telangana, India
- Joint Venture of  
CPCS Transcom Limited (CPCS), Canada (Lead member)  
Garland, Ireland (JV member)  
Farooq & Associates (Sub-Consultant)  
Address: 979 Bank Street., Suite 200, Ottawa, Ontario, K1S 5K5, Canada
- Joint Venture of  
CRISIL Limited, India (Lead member)  
Consulting Engineers Group Ltd, India (JV member)  
New Vision Solutions Limited, Bangladesh (Sub-Consultant)  
Address: CRISIL House, Plot no. 46, Sector 44, Near EPFO Office, Gurgaon 122003, India
- Association of  
IOS PARTNERS INC., United States  
Sayhan International, Bangladesh (Sub-Consultant)  
Address: 311 Mendoza Avenue, Coral Gables 33134, Florida, USA
- Joint Venture of  
Voyants Solutions Private Limited, India  
Infrastructure Investment Facilitation Company, Bangladesh  
Address: 403, 4<sup>th</sup> Floor, Park Centra, Sector-30, NH-8, Gurugram-122 001, Haryana, India



Dear Mr. /Ms.:

1. The Government of the People's Republic of Bangladesh (hereinafter called "Borrower") has received financing from the International Development Association (IDA) (the "Bank") in the form of a credit (hereinafter called "credit" toward the cost of Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project Bangladesh-PRIDE (P170688). The Bangladesh Economic Zones Authority, an implementing agency of the Client, intends to apply a portion of the proceeds of this [loan/credit] to eligible payments under the contract for which this Request for Proposals is issued. Payments by the Bank will be made only at the request of the Client and upon approval by the Bank, and will be subject, in all respects, to the terms and conditions of the *financing* agreement. The *financing* agreement prohibits a withdrawal from the credit account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import, to the knowledge of the Bank, is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations. No party other than the Client shall derive any rights from the financing agreement or have any claims to the proceeds of the Credit. "For this contract, the Borrower shall process the payments using the Direct Payment disbursement method, as defined in the World Bank's Disbursement Guidelines for Investment Project Financing."
2. The Client now invites proposals to provide the following consulting services (hereinafter called "Services"): IMD for Green Zone Feasibility and Transaction Advisor (Package No.: PMC-7A-BSMSN-BEZA). More details on the Services are provided in the Terms of Reference (Section 7).
3. This Request for Proposals (RFP) has been addressed to the following shortlisted Consultants:
  - Joint Venture of  
Aarvee Associates Architects Engineering & Consultants Pvt. Ltd, India (Lead member)  
DevConsultants Ltd, Bangladesh (JV member)  
Address: Ravula Residency, Srinagar Colony Road, Hyderabad-500082, Telangana, India
  - Joint Venture of  
CPCS Transcom Limited (CPCS), Canada (Lead member)  
Garland, Ireland (JV member)  
Farooq & Associates (Sub-Consultant)  
Address: 979 Bank Street., Suite 200, Ottawa, Ontario, K1S 5K5, Canada  
(Note: JV formation has been changed. JV partner Farooq & Associates of the JV has been changed to Sub-Consultant)

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- Joint Venture of  
CRISIL Limited, India (Lead member)  
Consulting Engineers Group Ltd, India (JV member)  
New Vision Solutions Limited, Bangladesh (Sub-Consultant)  
Address: CRISIL House, Plot no. 46, Sector 44, Near EPFO Office, Gurgaon 122003, India
- Association of  
IOS PARTNERS INC., United States  
Sayhan International, Bangladesh (Sub-Consultant)  
Address: 311 Mendoza Avenue, Coral Gables 33134, Florida, USA
- Joint Venture of  
Voyants Solutions Private Limited, India  
Infrastructure Investment Facilitation Company, Bangladesh  
Address: 403, 4<sup>th</sup> Floor, Park Centra, Sector-30, NH-8, Gurugram-122 001, Haryana, India

4. It is not permissible to transfer this RFP to any other firm.
5. A firm will be selected under Quality-Based and Cost-Based Selection (“QCBS”) procedures and in a Full Technical Proposal (FTP) format as described in this RFP, in accordance with the Bank’s “Procurement Regulations for IPF Borrowers” (September 2023) (“Procurement Regulations”), which can be found at the following website: [www.worldbank.org](http://www.worldbank.org)

The RFP includes the following documents:


- Section 1 – Request for Proposals Letter
- Section 2 - Instructions to Consultants and Data Sheet
- Section 3 - Technical Proposal (FTP) - Standard Forms
- Section 4 - Financial Proposal - Standard Forms
- Section 5 – Eligible Countries
- Section 6 – Fraud and Corruption
- Section 7 - Terms of Reference
- Section 8 - Standard Forms of Contract (Lump-Sum)

6. Please inform us by 09 April 2024, in writing at Project Director, Bangabandhu Sheikh Mujib Shilpa Nagar Development Project, Bangladesh PRIDE (P 170688), or by E-mail [pd.pride.beza@bsmsn.gov.bd](mailto:pd.pride.beza@bsmsn.gov.bd)
  - (a) that you have received this Request for Proposals; and



- (b) whether you intend to submit a proposal alone or intend to enhance your experience by requesting permission to associate with other firm(s) (if permissible under Section 2, Instructions to Consultants (ITC), Data Sheet 14.1.1).
7. Attention is drawn to the Procurement Regulations requiring the Borrower to disclose information on the successful Consultant's beneficial ownership, as part of the Contract Award Notice, using the Beneficial Ownership Disclosure Form as included in the Request for Proposals.
8. Details on the proposal's submission date, time and address are provided in ITC 17.7 and ITC 17.9.

Yours sincerely,



02/04/2024

Abdullah Al Mahmud Faruk  
Project Director,  
Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project (a part of  
Bangladesh PRIDE Project, Project No.: P170688)  
Bangladesh Economic Zones Authority (BEZA)  
Biniyog Bhaban (Level 7,8,9)  
Plot#E-6/B, W Agargaon, Dhaka 1207, Bangladesh.  
Phone: +880244826050  
E-mail: [pd.pride.beza@bsmsn.gov.bd](mailto:pd.pride.beza@bsmsn.gov.bd)

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## Section 2. Instructions to Consultants and Data Sheet

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## Instructions to Consultants

### A. General Provisions

#### 1. Definitions

- (a) **“Affiliate(s)”** means an individual or an entity that directly or indirectly controls, is controlled by, or is under common control with the Consultant.
- (b) **“Applicable Law”** means the laws and any other instruments having the force of law in the Client’s country, or in such other country as may be specified in the **Data Sheet**, as they may be issued and in force from time to time.
- (c) **“Bank”** means the International Bank for Reconstruction and Development (IBRD) or the International Development Association (IDA).
- (d) **“Borrower”** means the Government, Government agency or other entity that signs the *[loan/financing/grant<sup>1</sup>]* agreement with the Bank.
- (e) **“Client”** means the implementing agency that signs the Contract for the Services with the selected Consultant.
- (f) **Client’s Personnel** is as defined in Clause GCC 1.1 (e).
- (g) **“Consultant”** means a legally-established professional consulting firm or an entity that may provide or provides the Services to the Client under the Contract.
- (h) **“Contract”** means a legally binding written agreement signed between the Client and the Consultant and includes all the attached documents listed in its Clause 1 (the General Conditions of Contract (GCC), the Special Conditions of Contract (SCC), and the Appendices).
- (i) **“Data Sheet”** means an integral part of the Instructions to Consultants (ITC) Section 2 that is used to reflect specific country and assignment conditions to supplement, but not to over-write, the provisions of the ITC.
- (j) **“Day”** means a calendar day, unless otherwise specified as **“Business Day”**. A Business Day is any

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<sup>1</sup> [*“loan agreement”* term is used for IBRD loans; *“financing agreement”* is used for IDA credits; and *“grant agreement”* is used for Recipient-Executed Trust Funds administered by IBRD or IDA]



day that is an official working day of the Borrower. It excludes the Borrower's official public holidays.

- (k) **"Experts"** means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Sub-consultant or Joint Venture member(s).
- (l) **"Government"** means the government of the Client's country.
- (m) **"in writing"** means communicated in written form (e.g. by mail, e-mail, fax, including, if specified in the Data Sheet, distributed or received through the electronic-procurement system used by the Client) with proof of receipt;
- (n) **"Joint Venture (JV)"** means an association with or without a legal personality distinct from that of its members, of more than one Consultant where one member has the authority to conduct all business for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Client for the performance of the Contract.
- (o) **"Key Expert(s)"** means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose CV is taken into account in the technical evaluation of the Consultant's proposal.
- (p) **"ITC"** (this Section 2 of the RFP) means the Instructions to Consultants that provides the shortlisted Consultants with all information needed to prepare their Proposals.
- (q) **"Non-Key Expert(s)"** means an individual professional provided by the Consultant or its Sub-consultant and who is assigned to perform the Services or any part thereof under the Contract and whose CVs are not evaluated individually.
- (r) **"Proposal"** means the Technical Proposal and the Financial Proposal of the Consultant.
- (s) **"RFP"** means the Request for Proposals to be prepared by the Client for the selection of Consultants, based on the SPD - RFP.
- (t) **"Services"** means the work to be performed by the Consultant pursuant to the Contract.

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- (u) **“Sexual Exploitation and Abuse” “(SEA)”** means the following:

**Sexual Exploitation** is defined as any actual or attempted abuse of position of vulnerability, differential power or trust, for sexual purposes, including, but not limited to, profiting monetarily, socially or politically from the sexual exploitation of another.

**Sexual Abuse** is defined as the actual or threatened physical intrusion of a sexual nature, whether by force or under unequal or coercive conditions.

- (v) **“Sexual Harassment” “(SH)”** is defined as unwelcome sexual advances, requests for sexual favors, and other verbal or physical conduct of a sexual nature by the Experts with other Experts or Client’s Personnel.
- (w) **“SPD - RFP”** means the Standard Procurement Document - Request for Proposals, which must be used by the Client as the basis for the preparation of the RFP.
- (x) **“Sub-consultant”** means an entity to whom the Consultant intends to subcontract any part of the Services while the Consultant remains responsible to the Client during the whole performance of the Contract.
- (y) **“Terms of Reference (TORs)”** (this Section 7 of the RFP) means the Terms of Reference that explains the objectives, scope of work, activities, and tasks to be performed, respective responsibilities of the Client and the Consultant, and expected results and deliverables of the assignment.

## 2. Introduction

- 2.1 The Client named in the **Data Sheet** intends to select a Consultant from those listed in the Request for Proposals (RFP), in accordance with the method of selection specified in the **Data Sheet**.
- 2.2 The shortlisted Consultants are invited to submit a Technical Proposal and a Financial Proposal, or a Technical Proposal only, as specified in the **Data Sheet**, for consulting services required for the assignment named in the **Data Sheet**. The Proposal will be the basis for negotiating and ultimately signing the Contract with the selected Consultant.
- 2.3 The Consultants should familiarize themselves with the local conditions and take them into account in preparing

their Proposals, including attending a pre-proposal conference if one is specified in the **Data Sheet**. Attending any such pre-proposal conference is optional and is at the Consultants' expense.

2.4 The Client will timely provide, at no cost to the Consultants, the inputs, relevant project data, and reports required for the preparation of the Consultant's Proposal as specified in the **Data Sheet**.

### 3. Conflict of Interest

3.1 The Consultant is required to provide professional, objective, and impartial advice, at all times holding the Client's interests paramount, strictly avoiding conflicts with other assignments or its own corporate interests, and acting without any consideration for future work.

3.2 The Consultant has an obligation to disclose to the Client any situation of actual or potential conflict that impacts its capacity to serve the best interest of its Client. Failure to disclose such situations may lead to the disqualification of the Consultant or the termination of its Contract and/or sanctions by the Bank.

3.2.1 Without limitation on the generality of the foregoing, the Consultant shall not be hired under the circumstances set forth below:

#### a. Conflicting Activities

(i) Conflict between consulting activities and procurement of goods, works or non-consulting services: a firm that has been engaged by the Client to provide goods, works, or non-consulting services for a project, or any of its Affiliates, shall be disqualified from providing consulting services resulting from or directly related to those goods, works, or non-consulting services. Conversely, a firm hired to provide consulting services for the preparation or implementation of a project, or any of its Affiliates, shall be disqualified from subsequently providing goods or works or non-consulting services resulting from or directly related to the consulting services for such preparation or implementation.

#### b. Conflicting Assignments

(ii) Conflict among consulting assignments: a Consultant (including its Experts and Sub-consultants) or any of its Affiliates shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Consultant for the same or for another Client.





- c. Conflicting Relationships**
- (iii) Relationship with the Client's staff: a Consultant (including its Experts and Sub-consultants) that has a close business or family relationship with a professional staff of the Borrower (or of the Client, or of implementing agency, or of a recipient of a part of the Bank's financing) who are directly or indirectly involved in any part of (i) the preparation of the Terms of Reference for the assignment, (ii) the selection process for the Contract, or (iii) the supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the Bank throughout the selection process and the execution of the Contract.
- 4. Unfair Competitive Advantage**
- 4.1 Fairness and transparency in the selection process require that the Consultants or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to the assignment in question. To that end, the Client shall indicate in the **Data Sheet** and make available to all shortlisted Consultants together with this RFP all information that would in that respect give such Consultant any unfair competitive advantage over competing Consultants.
- 5. Fraud and Corruption**
- 5.1 The Bank requires compliance with the Bank's Anti-Corruption Guidelines and its prevailing sanctions policies and procedures as set forth in the WBG's Sanctions Framework, as set forth in Section 6.
- 5.2 In further pursuance of this policy, Consultants shall permit and shall cause their agents (where declared or not), subcontractors, subconsultants, service providers, suppliers, and personnel, to permit the Bank to inspect all accounts, records and other documents relating to any shortlisting process, Proposal submission, and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.
- 6. Eligibility**
- 6.1 The Bank permits consultants (individuals and firms, including Joint Ventures and their individual members) from all countries to offer consulting services for Bank-financed projects.
- 6.2 Furthermore, it is the Consultant's responsibility to ensure that its Experts, joint venture members, Sub-consultants, agents (declared or not), sub-contractors, service providers,



suppliers and/or their employees meet the eligibility requirements as established by the Bank in the applicable Procurement Regulations.

6.3 As an exception to the foregoing ITC 6.1 and ITC 6.2 above:

**a. Sanctions**

6.3.1 A Consultant that has been sanctioned by the Bank, pursuant to the Bank's Anti-Corruption Guidelines and in accordance with its prevailing sanctions policies and procedures as set forth in the WBG's Sanctions Framework as described in Section VI, Fraud and Corruption, paragraph 2.2 d., shall be ineligible to be shortlisted for, submit proposals for, or be awarded a Bank-financed contract or benefit from a Bank-financed contract, financially or otherwise, during such period of time as the Bank shall have determined. The list of debarred firms and individuals is available at the electronic address specified in the PDS.

**b. Prohibitions**

6.3.2 Firms and individuals of a country or goods manufactured in a country may be ineligible if so indicated in Section 5 (Eligible Countries) and:

- (a) as a matter of law or official regulations, the Borrower's country prohibits commercial relations with that country, provided that the Bank is satisfied that such exclusion does not preclude effective competition for the provision of Services required; or
- (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Borrower's Country prohibits any import of goods from that country or any payments to any country, person, or entity in that country.

**c. Restrictions for State-Owned Enterprises**

6.3.3 State-owned enterprises or institutions in the Borrower's country may be eligible to compete and be awarded a contract only if they can establish, in a manner acceptable to the Bank, that they: (i) are legally and financially autonomous, (ii) operate under commercial law, and (iii) are not under supervision of the Client.

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**d. Restrictions for Public Employees**

6.3.4 Government officials and civil servants of the Borrower's country are not eligible to be included as Experts, individuals, or members of a team of Experts in the Consultant's Proposal unless:

- (i) the services of the government official or civil servant are of a unique and exceptional nature, or their participation is critical to project implementation; and
- (ii) their hiring would not create a conflict of interest, including any conflict with employment or other laws, regulations, or policies of the Borrower.

**e. Borrower Debarment**

6.3.5 A firm that is under a sanction of debarment by the Borrower from being awarded a contract is eligible to participate in this procurement, unless the Bank, at the Borrower's request, is satisfied that the debarment; (a) relates to fraud or corruption, and (b) followed a judicial or administrative proceeding that afforded the firm adequate due process.

**B. Preparation of Proposals**

**7. General Considerations**

7.1 In preparing the Proposal, the Consultant is expected to examine the RFP in detail. Material deficiencies in providing the information requested in the RFP may result in rejection of the Proposal.

**8. Cost of Preparation of Proposal**

8.1 The Consultant shall bear all costs associated with the preparation and submission of its Proposal, and the Client shall not be responsible or liable for those costs, regardless of the conduct or outcome of the selection process. The Client is not bound to accept any proposal, and reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to the Consultant.

**9. Language**

9.1 The Proposal, as well as all correspondence and documents relating to the Proposal exchanged between the Consultant and the Client, shall be written in the language(s) specified in the **Data Sheet**.

**10. Documents Comprising the Proposal**

10.1 The Proposal shall comprise the documents and forms listed in the **Data Sheet**.



10.2 If specified in the **Data Sheet**, the Consultant shall include a statement of an undertaking of the Consultant to observe, in competing for and executing a contract, the Client country's laws against fraud and corruption (including bribery).

10.3 The Consultant shall furnish information on commissions, gratuities, and fees, if any, paid or to be paid to agents or any other party relating to this Proposal and, if awarded, Contract execution, as requested in the Financial Proposal submission form (Section 4).

### **11. Only One Proposal**

11.1 The Consultant (including the individual members of any Joint Venture) shall submit only one Proposal, either in its own name or as part of a Joint Venture in another Proposal. If a Consultant, including any Joint Venture member, submits or participates in more than one proposal, all such proposals shall be disqualified and rejected. This does not, however, preclude a Sub-consultant, or the Consultant's staff from participating as Key Experts and Non-Key Experts in more than one Proposal when circumstances justify and if stated in the **Data Sheet**.

### **12. Proposal Validity**

12.1 Proposals shall remain valid until the date specified in the **Data Sheet** or any extended date if amended by the Client in accordance with ITC 13.1.1.

12.2 During this period, the Consultant shall maintain its original Proposal without any change, including the availability of the Key Experts, the proposed rates and the total price.

12.3 If it is established that any Key Expert nominated in the Consultant's Proposal was not available at the time of Proposal submission or was included in the Proposal without his/her confirmation, such Proposal shall be disqualified and rejected for further evaluation, and may be subject to sanctions in accordance with ITC 5.

#### **a. Extension of Proposal Validity**

12.4 The Client will make its best effort to complete the negotiations and award the contract prior to the date of expiry of the Proposal validity. However, should the need arise, the Client may request, in writing, all Consultants who submitted Proposals prior to the submission deadline to extend the Proposals' validity.

12.5 If the Consultant agrees to extend the validity of its Proposal, it shall be done without any change in the original

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Proposal and with the confirmation of the availability of the Key Experts, except as provided in ITC 12.7.

12.6 The Consultant has the right to refuse to extend the validity of its Proposal in which case such Proposal will not be further evaluated.

**b. Substitution of Key Experts at Validity Extension**

12.7 If any of the Key Experts become unavailable for the extended validity period, the Consultant shall seek to substitute another Key Expert. The Consultant shall provide a written adequate justification and evidence satisfactory to the Client together with the substitution request. In such case, a substitute Key Expert shall have equal or better qualifications and experience than those of the originally proposed Key Expert. The technical evaluation score, however, will remain to be based on the evaluation of the CV of the original Key Expert.

12.8 If the Consultant fails to provide a substitute Key Expert with equal or better qualifications, or if the provided reasons for the replacement or justification are unacceptable to the Client, such Proposal will be rejected.

**c. Sub-Contracting**

12.9 The Consultant shall not subcontract the whole of the Services.

**13. Clarification and Amendment of RFP**

13.1 The Consultant may request a clarification of any part of the RFP during the period indicated in the **Data Sheet** before the Proposals' submission deadline. Any request for clarification must be sent in writing, or by standard electronic means, to the Client's address indicated in the **Data Sheet**. The Client will respond in writing, or by standard electronic means, and will send written copies of the response (including an explanation of the query but without identifying its source) to all shortlisted Consultants. Should the Client deem it necessary to amend the RFP as a result of a clarification, it shall do so following the procedure described below:

13.1.1 At any time before the proposal submission deadline, the Client may amend the RFP by issuing an amendment in writing or by standard electronic means. The amendment shall be sent to all shortlisted Consultants and will be binding on them. The shortlisted Consultants shall acknowledge receipt of all amendments in writing.

13.1.2 If the amendment is substantial, the Client may extend the proposal submission deadline to give

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the shortlisted Consultants reasonable time to take an amendment into account in their Proposals.

- 13.2 The Consultant may submit a modified Proposal or a modification to any part of it at any time prior to the proposal submission deadline. No modifications to the Technical or Financial Proposal shall be accepted after the deadline.

**14. Preparation of Proposals Specific Considerations**

- 14.1 While preparing the Proposal, the Consultant must give particular attention to the following:

14.1.1 If a shortlisted Consultant considers that it may enhance its expertise for the assignment by associating with other consultants in the form of a Joint Venture or as Sub-consultants, it may do so with either (a) non-shortlisted Consultant(s), or (b) shortlisted Consultants if permitted in the **Data Sheet**. In all such cases a shortlisted Consultant must obtain the written approval of the Client prior to the submission of the Proposal. When associating with non-shortlisted firms in the form of a joint venture or a sub-consultancy, the shortlisted Consultant shall be a lead member. If shortlisted Consultants associate with each other, any of them can be a lead member.

14.1.2 The Client may indicate in the **Data Sheet** the estimated Key Experts' time input (expressed in person-month) or the Client's estimated total cost of the assignment, but not both. This estimate is indicative and the Proposal shall be based on the Consultant's own estimates for the same.

14.1.3 If stated in the **Data Sheet**, the Consultant shall include in its Proposal at least the same time input (in the same unit as indicated in the **Data Sheet**) of Key Experts, failing which the Financial Proposal will be adjusted for the purpose of comparison of proposals and decision for award in accordance with the procedure in the **Data Sheet**.

14.1.4 For assignments under the Fixed-Budget selection method, the estimated Key Experts' time input is not disclosed. Total available budget, with an indication whether it is inclusive or exclusive of taxes, is given in the **Data Sheet**, and the Financial Proposal shall not exceed this budget.

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**15. Technical Proposal Format and Content**

15.1 The Technical Proposal shall be prepared using the Standard Forms provided in Section 3 of the RFP and shall comprise the documents listed in the **Data Sheet**. The Technical Proposal shall not include any financial information. A Technical Proposal containing material financial information shall be declared non-responsive.

15.1.1 Consultant shall not propose alternative Key Experts. Only one CV shall be submitted for each Key Expert position. Failure to comply with this requirement will make the Proposal non-responsive.

15.2 Depending on the nature of the assignment, the Consultant is required to submit a Full Technical Proposal (FTP), or a Simplified Technical Proposal (STP) as indicated in the **Data Sheet** and using the Standard Forms provided in Section 3 of the RFP.

**16. Financial Proposal**

16.1 The Financial Proposal shall be prepared using the Standard Forms provided in Section 4 of the RFP. It shall list all costs associated with the assignment, including (a) remuneration for Key Experts and Non-Key Experts, (b) reimbursable expenses indicated in the **Data Sheet**.

**a. Price Adjustment**

16.2 For assignments with a duration exceeding 18 months, a price adjustment provision for foreign and/or local inflation for remuneration rates applies if so stated in the **Data Sheet**.

**b. Taxes**

16.3 The Consultant and its Sub-consultants and Experts are responsible for meeting all tax liabilities arising out of the Contract unless stated otherwise in the **Data Sheet**. Information on taxes in the Client's country is provided in the **Data Sheet**.

**c. Currency of Proposal**

16.4 The Consultant may express the price for its Services in the currency or currencies as stated in the **Data Sheet**. If indicated in the **Data Sheet**, the portion of the price representing local cost shall be stated in the national currency.

**d. Currency of Payment**

16.5 Payment under the Contract shall be made in the currency or currencies in which the payment is requested in the Proposal.

### C. Submission, Opening and Evaluation

#### 17. Submission, Sealing, and Marking of Proposals

- 17.1 The Consultant shall submit a signed and complete Proposal comprising the documents and forms in accordance with ITC 10 (Documents Comprising Proposal). Consultants shall mark as "CONFIDENTIAL" information in their Proposals which is confidential to their business. This may include proprietary information, trade secrets or commercial or financially sensitive information. The submission can be done by mail or by hand. If specified in the **Data Sheet**, the Consultant has the option of submitting its Proposals electronically.
- 17.2 An authorized representative of the Consultant shall sign the original submission letters in the required format for both the Technical Proposal and, if applicable, the Financial Proposal and shall initial all pages of both. The authorization shall be in the form of a written power of attorney attached to the Technical Proposal.
- 17.2.1 A Proposal submitted by a Joint Venture shall be signed by all members so as to be legally binding on all members, or by an authorized representative who has a written power of attorney signed by each member's authorized representative.
- 17.3 Any modifications, revisions, interlineations, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Proposal.
- 17.4 The signed Proposal shall be marked "ORIGINAL", and its copies marked "COPY" as appropriate. The number of copies is indicated in the **Data Sheet**. All copies shall be made from the signed original. If there are discrepancies between the original and the copies, the original shall prevail.
- 17.5 The original and all the copies of the Technical Proposal shall be placed inside a sealed envelope clearly marked "TECHNICAL PROPOSAL", "[Name of the Assignment]", [reference number], [name and address of the Consultant], and with a warning "DO NOT OPEN UNTIL [INSERT THE DATE AND THE TIME OF THE TECHNICAL PROPOSAL SUBMISSION DEADLINE]."
- 17.6 Similarly, the original Financial Proposal (if required for the applicable selection method) and its copies shall be placed inside of a separate sealed envelope clearly marked "FINANCIAL PROPOSAL" "[Name of the Assignment],

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[reference number], [name and address of the Consultant]”, and with a warning “**DO NOT OPEN WITH THE TECHNICAL PROPOSAL.**”

- 17.7 The sealed envelopes containing the Technical and Financial Proposals shall be placed into one outer envelope and sealed. This outer envelope shall be addressed to the Client and bear the submission address, RFP reference number, the name of the assignment, the Consultant’s name and the address, and shall be clearly marked “Do Not Open Before [insert the time and date of the submission deadline indicated in the **Data Sheet**]”.
- 17.8 If the envelopes and packages with the Proposal are not sealed and marked as required, the Client will assume no responsibility for the misplacement, loss, or premature opening of the Proposal.
- 17.9 The Proposal or its modifications must be sent to the address indicated in the **Data Sheet** and received by the Client no later than the deadline indicated in the **Data Sheet**, or any extension to this deadline. Any Proposal or its modification received by the Client after the deadline shall be declared late and rejected, and promptly returned unopened.

## **18. Confidentiality**

- 18.1 From the time the Proposals are opened to the time the Contract is awarded, the Consultant should not contact the Client on any matter related to its Technical and/or Financial Proposal. Information relating to the evaluation of Proposals and award recommendations shall not be disclosed to the Consultants who submitted the Proposals or to any other party not officially concerned with the process, until the Notification of Intention to Award the Contract. Exceptions to this ITC are where the Client notifies Consultants of the results of the evaluation of the Technical Proposals.
- 18.2 Any attempt by shortlisted Consultants or anyone on behalf of the Consultant to influence improperly the Client in the evaluation of the Proposals or Contract award decisions may result in the rejection of its Proposal, and may be subject to the application of prevailing Bank’s sanctions procedures.
- 18.3 Notwithstanding the above provisions, from the time of the Proposals’ opening to the time of Contract award publication, if a Consultant wishes to contact the Client or

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the Bank on any matter related to the selection process, it shall do so only in writing.

**19. Opening of  
Technical  
Proposals**

- 19.1 The Client's evaluation committee shall conduct the opening of the Technical Proposals in the presence of the shortlisted Consultants' authorized representatives who choose to attend (in person, or online if this option is offered in the **Data Sheet**). The opening date, time and the address are stated in the **Data Sheet**. The envelopes with the Financial Proposal shall remain sealed and shall be securely stored with a reputable public auditor or independent authority until they are opened in accordance with ITC 23.
- 19.2 At the opening of the Technical Proposals the following shall be read out: (i) the name and the country of the Consultant or, in case of a Joint Venture, the name of the Joint Venture, the name of the lead member and the names and the countries of all members; (ii) the presence or absence of a duly sealed envelope with the Financial Proposal; (iii) any modifications to the Proposal submitted prior to proposal submission deadline; and (iv) any other information deemed appropriate or as indicated in the **Data Sheet**.

**20. Proposals  
Evaluation**

- 20.1 Subject to provision of ITC 15.1, the evaluators of the Technical Proposals shall have no access to the Financial Proposals until the Financial Proposals are opened.
- 20.2 The Consultant is not permitted to alter or modify its Proposal in any way after the proposal submission deadline except as permitted under ITC 12.7. While evaluating the Proposals, the Client will conduct the evaluation solely on the basis of the submitted Technical and Financial Proposals.

**21. Evaluation of  
Technical  
Proposals**

- 21.1 The Client's evaluation committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and the RFP, applying the evaluation criteria, sub-criteria, and point system specified in the **Data Sheet**. Each responsive Proposal will be given a technical score. A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP or if it fails to achieve the minimum technical score indicated in the **Data Sheet**.

**22. Notification of  
Results of**

- 22.1 Following ranking of the Technical Proposals and determination of the proposal that has achieved the highest technical score, the Client shall notify in writing the highest

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- Technical Evaluation, Opening of /Invitation to Submit Financial Proposals for QBS**
- ranking Consultant of its technical score and that its Technical Proposal has been evaluated as the highest ranking.
- 22.2 The Client shall simultaneously notify in writing the other Consultants: (i) on their overall technical score, as well as scores obtained for each criterion and sub-criterion, and that their technical proposals have not been evaluated as the highest ranked; and (ii) that their Financial Proposals will be returned unopened after completing the selection process and Contract signing.
- 22.3 If Financial Proposals were invited together with the Technical Proposals, the Client shall notify all of the Consultants that submitted proposals of the date, time and location of the public opening of the Financial Proposals of the highest ranking Consultant. If Financial Proposals were not invited to be submitted along with the Technical Proposals, opening of Financial Proposals does not apply, and the highest ranking Consultant shall be invited to submit its Financial Proposals for negotiations.
- 22.4 The opening date of the Financial Proposal or invitation of the highest ranking Consultant to submit its Financial Proposal, as applicable, shall not be earlier than ten (10) Business Days from the date of notification of the results of the technical evaluation, described in ITC 22.1 and 22.2. However, if the Client receives a complaint on the results of the technical evaluation within the ten (10) Business Days, the opening date or the date to invite submission of Financial Proposal, as applicable, shall be subject to ITC 35.1.
- 23. Public Opening of Financial Proposals (for QCBS, FBS, and LCS methods)**
- 23.1 After the technical evaluation is completed, the Client shall notify in writing those Consultants whose Proposals were considered non-responsive to the RFP and TOR or did not meet the minimum qualifying technical score, advising them the following:
- (i) their Proposal was not responsive to the RFP and TOR or did not meet the minimum qualifying technical score;
  - (ii) provide information relating to the Consultant's overall technical score, as well as scores obtained for each criterion and sub-criterion;



- (iii) their Financial Proposals will be returned unopened after completing the selection process and Contract signing; and
  - (iv) notify them of the date, time and location of the public opening of the Financial Proposals.
- 23.2 The Client shall simultaneously notify in writing those Consultants whose Proposals were considered responsive to the RFP and TOR, and that have achieved the minimum qualifying technical score, advising them the following:
- (i) their Proposal was responsive to the RFP and TOR and met the minimum qualifying technical score;
  - (ii) provide information relating to the Consultant's overall technical score, as well as scores obtained for each criterion and sub-criterion;
  - (iii) their Financial Proposal will be opened at the public opening of Financial Proposals; and
  - (iv) notify them of the date, time and location of the public opening and invite them for the opening of the Financial Proposals.
- 23.3 The opening date shall not be earlier than ten (10) Business Days from the date of notification of the results of the technical evaluation, described in ITC 23.1 and 23.2. However, if the Client receives a complaint on the results of the technical evaluation within the ten (10) Business Days, the opening date shall be subject to ITC 35.1.
- 23.4 The Consultant's attendance at the opening of the Financial Proposals (in person, or online if such option is indicated in the **Data Sheet**) is optional and is at the Consultant's choice.
- 23.5 The Financial Proposals shall be opened publicly by the Client's evaluation committee in the presence of the representatives of the Consultants and anyone else who chooses to attend. Any interested party who wishes to attend this public opening should contact the client as indicated in the **Data Sheet**. Alternatively, a notice of the public opening of Financial Proposals may be published on the Client's website, if available. At the opening, the names of the Consultants, and the overall technical scores, including the break-down by criterion, shall be read aloud. The Financial Proposals will then be inspected to confirm that they have remained sealed and unopened. These Financial Proposals shall be then opened, and the total prices read aloud and recorded. Copies of the record shall

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be sent to all Consultants who submitted Proposals and to the Bank.

#### **24. Correction of Errors**

24.1 Activities and items described in the Technical Proposal but not priced in the Financial Proposal, shall be assumed to be included in the prices of other activities or items, and no corrections are made to the Financial Proposal.

##### **a. Time-Based Contracts**

24.1.1 If a Time-Based contract form is included in the RFP, the Client's evaluation committee will (a) correct any computational or arithmetical errors, and (b) adjust the prices if they fail to reflect all inputs included for the respective activities or items included in the Technical Proposal. In case of discrepancy between (i) a partial amount (sub-total) and the total amount, or (ii) between the amount derived by multiplication of unit price with quantity and the total price, or (iii) between words and figures, the former will prevail. In case of discrepancy between the Technical and Financial Proposals in indicating quantities of input, the Technical Proposal prevails and the Client's evaluation committee shall correct the quantification indicated in the Financial Proposal so as to make it consistent with that indicated in the Technical Proposal, apply the relevant unit price included in the Financial Proposal to the corrected quantity, and correct the total Proposal cost.

##### **b. Lump-Sum Contracts**

24.1.2 If a Lump-Sum contract form is included in the RFP, the Consultant is deemed to have included all prices in the Financial Proposal, so neither arithmetical corrections nor price adjustments shall be made. The total price, net of taxes understood as per ITC 25, specified in the Financial Proposal (Form FIN-1) shall be considered as the offered price. Where there is a discrepancy between the amount in words and the amount figures, the amount in words shall prevail.

#### **25. Taxes**

25.1 The Client's evaluation of the Consultant's Financial Proposal shall exclude taxes and duties in the Client's country in accordance with the instructions in the **Data Sheet**.

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- 26. Conversion to Single Currency** 26.1 For the evaluation purposes, prices shall be converted to a single currency using the selling rates of exchange, source and date indicated in the **Data Sheet**.
- 27. Combined Quality and Cost Evaluation**
- a. Quality and Cost-Based Selection (QCBS)** 27.1 In the case of QCBS, the total score is calculated by weighting the technical and financial scores and adding them as per the formula and instructions in the **Data Sheet**. The Consultant with the Most Advantageous Proposal, which is the Proposal that achieves the highest combined technical and financial scores, will be invited for negotiations.
- b. Fixed-Budget Selection (FBS)** 27.2 In the case of FBS, those Proposals that exceed the budget indicated in ITC 14.1.4 of the **Data Sheet** shall be rejected.
- 27.3 The Client will select the Consultant with the Most Advantageous Proposal, which is the highest-ranked Technical Proposal that does not exceed the budget indicated in the RFP, and invite such Consultant to negotiate the Contract.
- c. Least-Cost Selection** 27.4 In the case of Least-Cost Selection (LCS), the Client will select the Consultant with the Most Advantageous Proposal, which is the Proposal with the lowest evaluated total price among those Proposals that achieved the minimum qualifying technical score, and invite such a Consultant to negotiate the Contract.
- D. Negotiations and Award**
- 28. Negotiations** 28.1 The negotiations will be held at the date and address indicated in the Data Sheet with the Consultant's representative(s) who must have written power of attorney to negotiate and sign a Contract on behalf of the Consultant.
- 28.2 The Client shall prepare minutes of negotiations that are signed by the Client and the Consultant's authorized representative.
- a. Availability of Key Experts** 28.3 The invited Consultant shall confirm the availability of all Key Experts included in the Proposal as a pre-requisite to the negotiations, or, if applicable, a replacement in accordance with ITC 12. Failure to confirm the Key

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Experts' availability may result in the rejection of the Consultant's Proposal and the Client proceeding to negotiate the Contract with the next-ranked Consultant.

28.4 Notwithstanding the above, the substitution of Key Experts at the negotiations may be considered if due solely to circumstances outside the reasonable control of and not foreseeable by the Consultant, including but not limited to death or medical incapacity. In such case, the Consultant shall offer a substitute Key Expert within the period of time specified in the letter of invitation to negotiate the Contract, who shall have equivalent or better qualifications and experience than the original candidate.

**b. Technical Negotiations**

28.5 The negotiations include discussions of the Terms of Reference (TORs), the proposed methodology, the Client's inputs, the special conditions of the Contract, and finalizing the "Description of Services" part of the Contract. These discussions shall not substantially alter the original scope of services under the TOR or the terms of the contract, lest the quality of the final product, its price, or the relevance of the initial evaluation be affected.

**c. Financial Negotiations**

28.6 The negotiations include the clarification of the Consultant's tax liability in the Client's country and how it should be reflected in the Contract.

28.7 If the selection method included cost as a factor in the evaluation, the total price stated in the Financial Proposal for a Lump-Sum contract shall not be negotiated.

28.8 In the case of a Time-Based contract, unit rates negotiations shall not take place, except when the offered Key Experts and Non-Key Experts' remuneration rates are much higher than the typically charged rates by consultants in similar contracts. In such case, the Client may ask for clarifications and, if the fees are very high, ask to change the rates after consultation with the Bank. The format for (i) providing information on remuneration rates in the case of Quality Based Selection; and (ii) clarifying remuneration rates' structure under this Clause, is provided in Appendix A to the Financial Form FIN-3: Financial Negotiations – Breakdown of Remuneration Rates.

**29. Conclusion of Negotiations**

29.1 The negotiations are concluded with a review of the finalized draft Contract, which then shall be initialed by the Client and the Consultant's authorized representative.

29.2 If the negotiations fail, the Client shall inform the Consultant in writing of all pending issues and disagreements and provide a final opportunity to the Consultant to respond. If disagreement persists, the Client shall terminate the negotiations informing the Consultant of the reasons for doing so. The Client will then invite the next-ranked Consultant to negotiate a Contract. Once the Client commences negotiations with the next-ranked Consultant, the Client shall not reopen the earlier negotiations.

**30. Standstill Period**

30.1 The Contract shall not be awarded earlier than the expiry of the Standstill Period. The Standstill Period shall be ten (10) Business Days unless extended in accordance with ITC 33. The Standstill Period commences the day after the date the Client has transmitted to each Consultant (that has not already been notified that it has been unsuccessful) the Notification of Intention to Award the Contract. Where only one Proposal is submitted, or if this contract is in response to an emergency situation recognized by the Bank, the Standstill Period shall not apply.

**31. Notification of Intention to Award**

31.1 The Client shall send to each Consultant (that has not already been notified that it has been unsuccessful) the Notification of Intention to Award the Contract to the successful Consultant. The Notification of Intention to Award shall contain, at a minimum, the following information:

- (a) the name and address of the Consultant with whom the client successfully negotiated a contract;
- (b) the contract price of the successful Proposal;
- (c) the names of all Consultants included in the short list, indicating those that submitted Proposals;
- (d) where the selection method requires, the price offered by each Consultant as read out and as evaluated;
- (e) the overall technical scores and scores assigned for each criterion and sub-criterion to each Consultant;
- (f) the final combined scores and the final ranking of the Consultants;
- (g) a statement of the reason(s) why the recipient's Proposal was unsuccessful, unless the combined score in (f) above already reveals the reason;

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- (h) the expiry date of the Standstill Period; and
- (i) instructions on how to request a debriefing and/or submit a complaint during the Standstill Period.

### **32. Notification of Award**

32.1 Upon expiry of the Standstill Period, specified in ITC 30.1 or any extension thereof, and upon satisfactorily addressing any complaint that has been filed within the Standstill Period, and upon verifying that the Consultant (including each member of a JV) is not disqualified by the Bank due to noncompliance with contractual SEA/SH prevention and response obligations, the Client shall, send a notification of award to the successful Consultant, confirming the Client's intention to award the Contract to the successful Consultant and requesting the successful Consultant to sign and return the draft negotiated Contract within eight (8) Business Days from the date of receipt of such notification. The Client will require the Consultant to replace any subconsultant that is disqualified by the Bank due to noncompliance with contractual SEA/SH prevention and response obligations. The client shall simultaneously request the successful Consultant to submit, within eight (8) Business Days, the Beneficial Ownership Disclosure Form.

#### Contract Award Notice

Within ten (10) Business Days from the date of notification of award such request, the Client shall publish the Contract Award Notice which shall contain, at a minimum, the following information:

- (a) name and address of the Client;
- (b) name and reference number of the contract being awarded, and the selection method used;
- (c) names of the consultants that submitted proposals, and their proposal prices as read out at financial proposal opening, and as evaluated;
- (d) names of all Consultants whose Proposals were rejected or were not evaluated, with the reasons therefor;
- (e) the name of the successful consultant, the final total contract price, the contract duration and a summary of its scope; and
- (f) successful Consultant's Beneficial Ownership Disclosure Form.

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32.2 The Contract Award Notice shall be published on the Client's website with free access if available, or in at least one newspaper of national circulation in the Client's Country, or in the official gazette. The Client shall also publish the contract award notice in UNDB online.

**33. Debriefing by the Client**

33.1 On receipt of the Client's Notification of Intention to Award referred to in ITC 31.1, an unsuccessful Consultant has three (3) Business Days to make a written request to the Client for a debriefing. The Client shall provide a debriefing to all unsuccessful Consultants whose request is received within this deadline.

33.2 Where a request for debriefing is received within the deadline, the Client shall provide a debriefing within five (5) Business Days, unless the Client decides, for justifiable reasons, to provide the debriefing outside this timeframe. In that case, the standstill period shall automatically be extended until five (5) Business Days after such debriefing is provided. If more than one debriefing is so delayed, the standstill period shall not end earlier than five (5) Business Days after the last debriefing takes place. The Client shall promptly inform, by the quickest means available, all Consultants of the extended standstill period.

33.3 Where a request for debriefing is received by the Client later than the three (3)-Business Day deadline, the Client should provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of Public Notice of Award of contract. Requests for debriefing received outside the three (3)-day deadline shall not lead to extension of the standstill period.

33.4 Debriefings of unsuccessful Consultants may be done in writing or verbally. The Consultants shall bear their own costs of attending such a debriefing meeting.

**34. Signing of Contract**

34.1 The Contract shall be signed prior to the expiry date of the Proposal validity and promptly after expiry of the Standstill Period, specified in ITC 30.1 or any extension thereof, and upon satisfactorily addressing any complaint that has been filed within the Standstill Period.

34.2 The Consultant is expected to commence the assignment on the date and at the location specified in the **Data Sheet**.

**35. Procurement Related Complaint**

35.1 The procedures for making a Procurement-related Complaint are as specified in the **Data Sheet**.

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## Section 2. Instructions to Consultants

### E. Data Sheet

ITC Reference	A. General
1 (b)	People's Republic of Bangladesh
1 (o)	<b>Electronic Procurement System: Not Applicable</b>
2.1	<p><b>Name of the Client:</b> Bangladesh Economic Zones Authority (BEZA) represented by the Project Director, Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project (a part of Bangladesh PRIDE Project, Project No.: P170688)</p> <p><b>Method of selection:</b> Quality-Based and Cost-Based Selection ("QCBS") as per the Procurement Regulations (available on <a href="http://www.worldbank.org">www.worldbank.org</a>)</p>
2.2	<p><b>Financial Proposal to be submitted together with Technical Proposal:</b> Yes</p> <p><b>The name of the assignment is:</b> IMD for Green Zone Feasibility and Transaction Advisor (Package No.: PMC-7A-BSMSN-BEZA)</p>
2.3	<p><b>A pre-proposal conference will be held:</b> Yes</p> <p>Date of pre-proposal conference: 28 April 2024</p> <p>Time: 11:00 Local Time</p> <p>Address: Office of the Project Director, Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project, Bangladesh Economic Zones Authority (BEZA), Biniyog Bhaban (Level 9), Plot # E-6/B, Agargaon, Dhaka 1207, Bangladesh.</p> <p>Telephone: +880-2-44826009</p> <p>E-mail: <a href="mailto:pd.pride.beza@bsmsn.gov.bd">pd.pride.beza@bsmsn.gov.bd</a></p> <p>Contact person/conference coordinator: Project Director Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project Bangladesh Economic Zones Authority (BEZA)</p>

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	The pre-proposal conference will also be available to attend virtually for those shortlisted firms who are unable to attend in person. The Client will send the virtual connection details through email to all shortlisted firms no later than 7 calendar days before the specified date of the pre-proposal conference.
2.4	<b>The Client will provide the following inputs, project data, reports, etc. to facilitate the preparation of the Proposals: N/A</b>
4.1	Not applicable
6.3.1	<b>A list of debarred firms and individuals is available at the Bank's external website: <a href="http://www.worldbank.org/debarr">www.worldbank.org/debarr</a></b>
<b>B. Preparation of Proposals</b>	
9.1	This RFP has been issued in the English language. Proposals shall be submitted in English language. All correspondence exchange shall be in English language.
10.1	<b>The Proposal shall comprise the following:</b> <b><u>For FULL TECHNICAL PROPOSAL (FTP):</u></b> <b>1<sup>st</sup> Inner Envelope with the Technical Proposal:</b> (1) Power of Attorney to sign the Proposal (2) TECH-1 (3) TECH-2 (4) TECH-3 (5) TECH-4 (6) TECH-5 (7) TECH-6 (8) TECH-7 Code of Conduct: The Consultant shall submit its Code of Conduct that will apply to the Experts. The Consultant shall use for this purpose the Code of Conduct form in Section 3. No substantial modifications shall be made to this form, except that the Consultant



	<p>may introduce additional requirements, including as necessary to take into account specific Contract issues/risks.</p> <p>AND</p> <p><b>2<sup>nd</sup> Inner Envelope with the Financial Proposal (if applicable):</b></p> <p>(1) FIN-1</p> <p>(2) FIN-2</p> <p>(3) FIN-3</p> <p>(4) FIN-4</p> <p>(5) Statement of Undertaking (if required under Data Sheet 10.2 below)</p> <p><b>Note: In case of Joint Venture or Sub Consultancy, input of each entity shall be clearly mentioned.</b></p>
<b>10.2</b>	<p><b>Statement of Undertaking is required: Yes.</b></p> <p>The Format of Undertaking is given as under as per Paragraph (e) in Form TECH-1</p> <p>We....., along with any of our sub-consultants, subcontractors, suppliers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the World Bank Group or a debarment imposed by the World Bank Group in accordance with the Agreement for Mutual Enforcement of Debarment Decisions between the World Bank and other development banks. Further, we are not ineligible under the Client's country laws or official regulations or pursuant to a decision of the United Nations Security Council;</p>
<b>11.1</b>	<p><b>Participation of Sub-consultants and Key Experts in more than one Proposal is permissible: No</b></p> <p>Only the Non-Key Experts may participate in more than one (1) proposal considering justifiable grounds for the requirements of large number Non-Key staffs for team composition.</p>
<b>12.1</b>	<p><b>Proposals shall be valid until 180 days</b> after the date of proposal submission deadline.</p>
<b>13.1</b>	<p><b>Clarifications may be requested no later than 02 May 2024.</b></p> <p>The contact information for requesting clarifications is: Project Director</p>

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	<p>Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project          Bangladesh Economic Zones Authority (BEZA)          Biniyog Bhaban (Level 9)          Plot#E-6/B, W Agargaon, Dhaka 1207, Bangladesh.          E-mail: <a href="mailto:pd.pride.beza@bsmsn.gov.bd">pd.pride.beza@bsmsn.gov.bd</a></p>
<b>14.1.1</b>	<p><b>Shortlisted Consultants may associate with</b>  <b>(a) non-shortlisted consultant(s):</b> Yes  <b>Or</b>  <b>(b) other shortlisted Consultants:</b> No</p>
<b>14.1.2</b> (do not use for Fixed Budget method)	<p><b>Estimated input of Key Experts' time-input: 75 person-months.</b></p>
<b>14.1.3</b> for time- based contracts only	<p>Not Applicable</p>
<b>14.1.4 and 27.2</b> use for Fixed Budget method	<p>Not Applicable</p>
<b>15.2</b>	<p>The format of the Technical Proposal to be submitted is: FTP          Submission of the Technical Proposal in a wrong format may lead to the          Proposal being deemed non-responsive to the RFP requirements.          All pages must be sequentially numbered.</p>
<b>16.1</b>	<p>A sample list is provided below for guidance:</p>

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	<p>(1) <i>a per diem allowance, including hotel, for experts for every day of absence from the home office for the purposes of the Services;</i></p> <p>(2) <i>cost of travel by the most appropriate means of transport and the most direct practicable route;</i></p> <p>(3) <i>cost of office accommodation, including overheads and back-stop support;</i></p> <p>(4) <i>communications costs;</i></p> <p>(5) <i>cost of purchase or rent or freight of any equipment required to be provided by the Consultants;</i></p> <p>(6) <i>cost of reports production (including printing) and delivering to the Client;</i></p> <p>(7) <i>other allowances where applicable and provisional or fixed sums (if any)]</i></p> <p>(8) <i>[insert relevant type of expenses, if/as applicable]</i></p>
16.2	<b>A price adjustment provision applies to remuneration rates:</b> No
16.3	<p><b>“Information on the Consultant’s tax obligations in the Client’s country can be found <a href="https://nbr.gov.bd">https://nbr.gov.bd</a></b></p> <p>Consultants are advised to consult with tax expert(s) in the Client’s country for any further clarifications in this regard.</p>
16.4	<p><b>The Financial Proposal shall be stated in the following currencies:</b></p> <p>Consultant may express the price for their Services in any fully convertible currency, singly or in combination of up to three foreign currencies.</p> <p><b>The Financial Proposal should state local costs in the Client’s country currency (local currency):</b> Yes</p>
<b>C. Submission, Opening and Evaluation</b>	
17.1	<b>The Consultants shall not have the option of submitting their Proposals electronically.</b>
17.4	<p><b>The Consultant must submit:</b></p> <p>(a) <b>Technical Proposal:</b> one (1) original and 1 copy; and 1 USB Drive;</p>

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	(b) <b>Financial Proposal:</b> one (1) original.
<b>17.7 and 17.9</b>	<p><b>The Proposals must be submitted no later than:</b>  Date: 27 May 2024  Time: 14:00 Local Time</p> <hr/> <p><b>The Proposal submission address is:</b>  Office of the Project Director  Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project  Bangladesh Economic Zones Authority (BEZA)  Biniyog Bhaban (Level 9)  Plot#E-6/B, Agargaon, Dhaka 1207, Bangladesh</p>
<b>19.1</b>	<p><b>An online option of the opening of the Technical Proposals is offered:</b>  Yes</p> <p><b>The opening shall take place at:</b>  Office of Project Director  Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project  Bangladesh Economic Zones Authority (BEZA)  Biniyog Bhaban (Level 7,8,9)  Plot#E-6/B,Agargaon, Dhaka 1207, Bangladesh.</p> <p><b>Date:</b> same as the submission deadline indicated in 17.7 and 17.9.  <b>Time:</b> 14:30 Local Time</p> <p>The technical proposals opening meeting will also be available to attend virtually for those shortlisted firms who are unable to attend in person. The Client will send the virtual connection details through email to all shortlisted firms no later than 7 calendar days before the specified date of the technical proposals opening meeting.</p>
<b>19.2</b>	<b>In addition, the following information will be read aloud at the opening of the Technical Proposals:</b> N/A

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**21.1**  
(for FTP)

Criteria, sub-criteria, and point system for the evaluation of the Full Technical Proposals:

Points

- (i) **Specific experience of the Consultant (as a firm) relevant to the Assignment:** **10**
- (ii) **Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):**
- a) Technical Approach and Methodology 20
- b) Work Plan 05
- c) Organization and Staffing 05
- Total Points for Criterion (ii)** **30**

*[Notes to Consultant: the Client will assess whether the proposed methodology is clear, responds to the TORs, work plan is realistic and implementable; overall team composition is balanced and has an appropriate skills mix; and the work plan has right input of Experts]*

(iii) **Key Experts' qualifications and competence for the Assignment:**

*{Notes to Consultant: each position number corresponds to the same for the Key Experts in Form TECH-6 to be prepared by the Consultant}*

Sl. No.	Position of Key Expert	Allocated Points
K-1	Team leader / PPP Project development and financing expert	12
K-2	Green, Smart EZ Expert	8
K-3	Technical Infrastructure / Utilities Expert (Civil)	5
K-4	Technical Infrastructure / Utilities Expert (Electrical)	0
K-5	EZ Master Planning Expert	6
K-6	Environmental Expert	0
K-7	Social Expert	0
K-8	PPP/Project Financing Expert	8
K-9	Legal Expert	5
K-10	PPP Procurement Expert	6
<b>Total points for criterion (iii):</b>		<b>50</b>

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<p>Note: The Key Experts K-4 (Technical Infrastructure / Utilities Expert (Electrical)), K-6 (Environmental Expert), and K-7 (Social Expert) shall be evaluated according to the requirements of their qualifications and experience, but they will not be scored. If these key experts (K-4, K-6, and K-7) failed to achieve minimum qualifying score in technical evaluation then those consultant(s) will replace by qualified experts.</p>	
<p>The number of points to be assigned to each of the above positions shall be determined considering the following three sub-criteria and relevant percentage weights:</p> <p>1) General qualifications (general education, training, and experience): 10%</p> <p>2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments) : 80%</p> <p>3) Relevant experience in the region (working level fluency in local language(s)/knowledge of local culture or administrative system, government organization, etc.): 10%</p> <p style="text-align: right;"><b>Total weight: 100%</b></p> <p>(iv) <b>Transfer of knowledge (training) program</b> (relevance of approach and methodology): 05</p> <p style="text-align: right;">Total points for criterion (iv): 00</p> <p>(v) <b>Participation by nationals among proposed Key Experts</b> 05</p> <p>[Calculated as a ratio of the national Key Experts' time-input (in person-months) to the total number of Key Experts' time-input (in person-months) in the Consultant's Technical Proposal]</p> <p style="text-align: right;"><b>Total points for the five criteria: 100</b></p> <p><b>The minimum technical score (St) required to pass is: 75</b></p> <p>If any proposed staff does not meet the specified minimum qualification requirements, and if the proposing firm still ends up achieving the overall highest combined technical and financial score, then the firm will be required to replace the disqualified individual with another individual who fully meets the minimum qualification requirements for that position as specified in the TOR during contract negotiations and prior to Contract signing. <b>CV must be in the format of Tech-6 and must be signed by the experts.</b></p>	

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21.1 [for STP]	N/A
<b>Public Opening of Financial Proposals</b>	
23.4	<p><b>An online option of the opening of the Financial Proposals is offered:</b> <b>Yes</b></p> <p>The financial proposals opening meeting will be available to attend virtually for those shortlisted firms who are unable to attend in person. The Client will send the virtual connection details through email to all shortlisted firms no later than 7 calendar days before the specified date of the technical proposals opening meeting.</p>
23.5	<p>Following the completion of the evaluation of the Technical Proposals, the Client will notify all Consultants of the location, date and time of the public opening of Financial Proposals.</p> <p>Any interested party who wishes to attend this public opening should contact following office and request to be notified of the location, date and time of the public opening of Financial Proposals.</p> <p>Office of the Project Director Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project Bangladesh Economic Zones Authority (BEZA) Biniyog Bhaban (Level 7,8,9) Plot#E-6/B, W Agargaon, Dhaka 1207, Bangladesh.</p> <p>E-mail: <a href="mailto:pd.pride.beza@bsmsn.gov.bd">pd.pride.beza@bsmsn.gov.bd</a></p> <p>The request should be made before the deadline for submission of Proposals, stated above.</p> <p>Alternatively, a notice of the public opening of Financial Proposals may be published on the Client's website (<a href="http://www.beza.gov.bd">www.beza.gov.bd</a>).</p>
25.1	<p>For the purpose of the evaluation, the Client will exclude: (a) all local identifiable indirect taxes such as sales tax, excise tax, VAT, or similar taxes levied on the contract's invoices; and (b) all additional local indirect tax on the remuneration of services rendered by non-resident experts in the Client's country. If a Contract is awarded, at Contract negotiations, all such taxes will be discussed, finalized (using the itemized list as a guidance but not limiting to it) and added to the Contract amount as a separate line, also indicating</p>

	which taxes shall be paid by the Consultant and which taxes are withheld and paid by the Client on behalf of the Consultant.
26.1	<p><b>The single currency for the conversion of all prices expressed in various currencies into a single one is:</b> Bangladeshi Taka (BDT)</p> <p><b>The official source of the selling (exchange) rate is:</b>  <a href="https://www.bb.org.bd/en/index.php/econdata/exchangerate">https://www.bb.org.bd/en/index.php/econdata/exchangerate</a></p> <p><b>The date of the exchange rate is: Proposal Submission Deadline.</b></p>
27.1 (QCBS only)	<p><b>The lowest evaluated Financial Proposal (Fm) is given the maximum financial score (Sf) of 100.</b></p> <p><b>The formula for determining the financial scores (Sf) of all other Proposals is calculated as following:</b></p> <p><math>Sf = 100 \times Fm / F</math>, in which “Sf” is the financial score, “Fm” is the lowest price, and “F” the price of the proposal under consideration.</p> <p><b>The weights given to the Technical (T) and Financial (P) Proposals are:</b></p> <p><b>T = 0.80, and</b></p> <p><b>P = 0.20</b></p> <p>Proposals are ranked according to their combined technical (St) and financial (Sf) scores using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal; T + P = 1) as following: <math>S = St \times T\% + Sf \times P\%</math>.</p>
	<b>D. Negotiations and Award</b>
28.1	<p><b>Expected date and address for contract negotiations:</b></p> <p><b>Date:</b> 25 July 2024</p> <p><b>Address:</b> Office of the Project Director  Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project  Bangladesh Economic Zones Authority (BEZA)  Biniyog Bhaban (Level 9)  Plot#E-6/B, Agargaon, Dhaka 1207, Bangladesh</p>
34.2	<p><b>Expected date for the commencement of the Services:</b></p> <p><b>Date:</b> 01 September 2024 at: Location as described in the ToR.</p>

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**35.1**

The procedures for making a Procurement-related Complaint are detailed in the “Procurement Regulations for IPF Borrowers (Annex III).” If a Consultant wishes to make a Procurement-related Complaint, the Consultant shall submit its complaint following these procedures, In Writing (by the quickest means available, such as by email or fax), to:

**For the attention:** Abdullah Al Mahmud Faruk

**Title/position:** Project Director,  
Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project

**Client:** Bangladesh Economic Zones Authority (BEZA)

**Email address:** [pd.pride.beza@bsmsn.gov.bd](mailto:pd.pride.beza@bsmsn.gov.bd)

In summary, a Procurement-related Complaint may challenge any of the following:

1. the terms of this Request for Proposal;
2. the Client’s decision to exclude a Consultant from the procurement process prior to the award of contract; and
3. the Client’s decision to award the contract.

### Section 3. Technical Proposal – Standard Forms

{Notes to Consultant shown in brackets { } throughout Section 3 provide guidance to the Consultant to prepare the Technical Proposal; they should not appear on the Proposals to be submitted.}

#### CHECKLIST OF REQUIRED FORMS

Required for FTP or STP ✓		FORM	DESCRIPTION	Page Limit
FTP	STP			
✓	✓	TECH-1	Technical Proposal Submission Form.	03
✓ If applicable		TECH-1 Attachment	If the Proposal is submitted by a joint venture, attach a letter of intent or a copy of an existing agreement.	05
✓ If applicable		Power of Attorney	No pre-set format/form. In the case of a Joint Venture, several are required: a power of attorney for the authorized representative of each JV member, and a power of attorney for the representative of the lead member to represent all JV members	05
✓	✓	TECH-2	Consultant's Organization and Experience.	
✓	✓	TECH-2A	A. Consultant's Organization	05
✓	✓	TECH-2B	B. Consultant's Experience	16
✓		TECH-3	Comments or Suggestions on the Terms of Reference and on Counterpart Staff and Facilities to be provided by the Client.	
✓		TECH-3A	A. On the Terms of Reference	03
✓		TECH-3B	B. On the Counterpart Staff and Facilities	02
✓	✓	TECH-4	Description of the Approach, Methodology, and Work Plan for Performing the Assignment	20
✓	✓	TECH-5	Work Schedule and Planning for Deliverables	05
✓	✓	TECH-6	Team Composition, Key Experts Inputs, and attached Curriculum Vitae (CV)	Team Composition-2 pages, Key Experts Inputs-3 pages each, and each Curriculum Vitae (CV)-10 pages.
✓	✓	TECH-7	Code of Conduct	As required
✓	✓	TECH-8	Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Performance Declaration	As required

All pages of the original Technical and Financial Proposal shall be initialed by the same authorized representative of the Consultant who signs the Proposal.

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**FORM TECH-1****TECHNICAL PROPOSAL SUBMISSION FORM**

{Location, Date}

To: *[Name and address of Client]*

Dear Sirs:

We, the undersigned, offer to provide the consulting services for **“IMD for Green Zone Feasibility and Transaction Advisor (Package No.: PMC-7A-BSMSN-BEZA)”** in accordance with your Request for Proposals (RFP) dated ..... and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal and a Financial Proposal sealed in a separate envelope.

{If the Consultant is a joint venture, insert the following: We are submitting our Proposal a joint venture with: {Insert a list with full name and the legal address of each member, and indicate the lead member}. We have attached a copy {insert: “of our letter of intent to form a joint venture” or, if a JV is already formed, “of the JV agreement”} signed by every participating member, which details the likely legal structure of and the confirmation of joint and severable liability of the members of the said joint venture.

{OR

If the Consultant’s Proposal includes Sub-consultants, insert the following: We are submitting our Proposal with the following firms as Sub-consultants: {Insert a list with full name and address of each Sub-consultant.}

We hereby declare that:

- a) All the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification by the Client and/or may be sanctioned by the Bank.
- (b) Our Proposal shall be valid and remain binding upon us until *[insert day, month and year in accordance with ITC 12.1]*.
- (c) We have no conflict of interest in accordance with ITC 3.
- (d) We meet the eligibility requirements as stated in ITC 6, and we confirm our understanding of our obligation to abide by the Bank’s policy in regard to Fraud and Corruption as per ITC 5.

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- (e) We, along with any of our sub-consultants, subcontractors, suppliers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the World Bank Group or a debarment imposed by the World Bank Group in accordance with the Agreement for Mutual Enforcement of Debarment Decisions between the World Bank and other development banks. Further, we are not ineligible under the Client's country laws or official regulations or pursuant to a decision of the United Nations Security Council;
- (f) **Sexual Exploitation and Abuse (SEA) and/or Sexual Harassment (SH):**  
[select the appropriate option from (i) to (iii) below and delete the others].

We [where JV, insert: "including any of our JV members"], and any of our sub-consultants:

- (i) [have not been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations.]
- (ii) [are subject to disqualification by the Bank for non-compliance with SEA/ SH obligations.]
- (iii) [had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations. An arbitral award on the disqualification case has been made in our favor.]
- (g) [*Note to Client: Only if required in ITC10.2 (Data Sheet 10.2), include the following:* In competing for (and, if the award is made to us, in executing) the Contract, we undertake to observe the laws against fraud and corruption, including bribery, in force in the country of the Client.]
- (h) Except as stated in the Data Sheet, ITC 12.7, we undertake to negotiate a Contract on the basis of the proposed Key Experts. We accept that the substitution of Key Experts for reasons other than those stated in ITC 12 and ITC 28.4 may lead to the termination of Contract negotiations.
- (i) Our Proposal is binding upon us and subject to any modifications resulting from the Contract negotiations.

We undertake, if our Proposal is accepted and the Contract is signed, to initiate the Services related to the assignment no later than the date indicated in ITC 34.2 of the Data Sheet.

We understand that the Client is not bound to accept any Proposal that the Client receives.

We remain,

Yours sincerely,

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Signature (of Consultant's authorized representative) {In full and initials}:





Full name: {insert full name of authorized representative}  
Title: {insert title/position of authorized representative}  
Name of Consultant (company's name or JV's name):  
Capacity: {insert the person's capacity to sign for the Consultant}  
Address: {insert the authorized representative's address}  
Phone/fax: {insert the authorized representative's phone and fax number, if applicable}  
Email: {insert the authorized representative's email address}\_\_\_\_\_

{For a joint venture, either all members shall sign or only the lead member, in which case the power of attorney to sign on behalf of all members shall be attached}

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**FORM TECH-2 (FOR FULL AND SIMPLIFIED TECHNICAL PROPOSALS)****CONSULTANT'S ORGANIZATION AND EXPERIENCE**

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Form TECH-2: a brief description of the Consultant's organization and an outline of the recent experience of the Consultant that is most relevant to the assignment. In the case of a joint venture, information on similar assignments shall be provided for each partner. For each assignment, the outline should indicate the names of the Consultant's Key Experts and Sub-consultants who participated, the duration of the assignment, the contract amount (total and, if it was done in a form of a joint venture or a sub-consultancy, the amount paid to the Consultant), and the Consultant's role/involvement.

**A - Consultant's Organization**

1. Provide here a brief description of the background and organization of your company, and – in case of a joint venture – of each member for this assignment.
2. Include organizational chart, a list of Board of Directors, and beneficial ownership. The successful Consultant shall also provide additional information on beneficial ownership, using the Beneficial Ownership Disclosure Form.

**B - Consultant's Experience**

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1. List separately only previous three (3) Feasibility study on PPP and five (5) Transaction advisory services on PPP similar assignments successfully completed in the last 10 years. If a consultant submits more than the requested number of assignment(s) then only the requested number assignments according to serial (ascending order) from their submitted list will be considered for evaluation. Year will count backward from the date of Submission deadline of EOI.
  2. List only those assignments for which the Consultant was legally contracted by the Client as a company or was one of the joint venture members. Assignments completed by the Consultant's individual experts working privately or through other consulting firms cannot be claimed as the relevant experience of the Consultant, or that of the Consultant's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Consultant should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so, requested by the Client.
- 



<b>Duration</b>	<b>Assignment name/&amp; brief description of main deliverables/outputs</b>	<b>Name of Client &amp; Country of Assignment</b>	<b>Approx. Contract value (in BDT/ US\$ equivalent)/ Amount paid to your firm</b>	<b>Role on the Assignment</b>
{e.g., Jan.2009–Apr.2010}	{e.g., “Improvement quality of.....”: designed master plan for rationalization of .....; }	{e.g., Ministry of ....., country}	{e.g., US\$1 mill/US\$0.5 mill}	{e.g., Lead partner in a JV A&B&C}
{e.g., Jan-May 2008}	{e.g., “Support to sub-national government.....”: drafted secondary level regulations on.....}	{e.g., municipality of....., country}	{e.g., US\$0.2 mil/US\$0.2 mil}	{e.g., sole Consultant}

**FORM TECH-3 (FOR FULL TECHNICAL PROPOSAL)**

**COMMENTS AND SUGGESTIONS ON THE TERMS OF REFERENCE, COUNTERPART STAFF, AND FACILITIES TO BE PROVIDED BY THE CLIENT**

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Form TECH-3: comments and suggestions on the Terms of Reference that could improve the quality/effectiveness of the assignment; and on requirements for counterpart staff and facilities, which are provided by the Client, including: administrative support, office space, local transportation, equipment, data, etc.

**A - On the Terms of Reference**

{improvements to the Terms of Reference, if any}

**B - On Counterpart Staff and Facilities**

{comments on counterpart staff and facilities to be provided by the Client. For example, administrative support, office space, local transportation, equipment, data, background reports, etc., if any}





**FORM TECH-4****DESCRIPTION OF APPROACH, METHODOLOGY, AND WORK PLAN IN RESPONDING TO THE TERMS OF REFERENCE**

Form TECH-4: a description of the approach, methodology and work plan for performing the assignment, including a detailed description of the proposed methodology and staffing for training, if the Terms of Reference specify training as a specific component of the assignment.

{Suggested structure of your Technical Proposal (in FTP format):

- a) Technical Approach and Methodology
- b) Work Plan
- c) Organization and Staffing}

- a) **Technical Approach and Methodology.** {Please explain your understanding of the objectives of the assignment as outlined in the Terms of Reference (TORs), the technical approach, and the methodology you would adopt for implementing the tasks, (including on addressing Sexual Exploitation and Abuse (SEA) and Sexual Harassment (SH) risks and, as required in the TOR, on managing cyber security risks related to the proposed consulting services contract to deliver the expected output(s), and the degree of detail of such output. Please do not repeat/copy the TORs in here.}
- b) **Work Plan.** {Please outline the plan for the implementation of the main activities/tasks of the assignment, their content and duration, phasing and interrelations, milestones (including interim approvals by the Client), and tentative delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing your understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents (including reports) to be delivered as final output(s) should be included here. The work plan should be consistent with the Work Schedule Form.}
- c) **Organization and Staffing.** {Please describe the structure and composition of your team, including the list of the Key Experts, Non-Key Experts and relevant technical and administrative support staff.}

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**FORM TECH-5**

**WORK SCHEDULE AND PLANNING FOR DELIVERABLES**

N°	Deliverables <sup>1</sup> (D-..)	Months															
		1	2	3	4	5	6	7	8	9	.....	n	TOTAL				
<b>D-1</b>	{e.g., Deliverable #1: Report A																
	1) data collection																
	2) drafting																
	3) inception report																
	4) incorporating comments																
	5) delivery of final report to Client}																
<b>D-2</b>	{e.g., Deliverable #2:.....}																

- 1 List the deliverables with the breakdown for activities required to produce them and other benchmarks such as the Client's approvals. For phased assignments, indicate the activities, delivery of reports, and benchmarks separately for each phase.
- 2 Duration of activities shall be indicated in a form of a bar chart.
3. Include a legend, if necessary, to help read the chart.



**FORM TECH-6**

**TEAM COMPOSITION, ASSIGNMENT, AND KEY EXPERTS' INPUTS**

N°	Name	Expert's input (in person/month) per each Deliverable (listed in TECH-5)										Total time-input (in Months)				
		Position	D-1	D-2	D-3	.....	D-...	Home	Field	Total						
<b>KEY EXPERTS</b>																
K-1	{e.g., Mr. Abbbb}	[Team Leader]	[Home] [Field]	[2 month] [0.5 m]	[1.0] [2.5]	[1.0] [0]										
K-2																
K-3																
n																
<b>NON-KEY EXPERTS</b>																
N-1			[Home] [Field]													
N-2																
n																
<b>Subtotal</b>																
<b>Subtotal</b>																
<b>Total</b>																

- 1 For Key Experts, the input should be indicated individually for the same positions as required under the Data Sheet ITC21.1.
- 2 Months are counted from the start of the assignment/mobilization. One (1) month equals twenty two (22) working (billable) days. One working (billable) day shall be not less than eight (8) working (billable) hours.

2



- 3 “Home” means work in the office in the expert’s country of residence. “Field” work means work carried out in the Client’s country or any other country outside the expert’s country of residence.

 Full time input  
 Part time input

*2*



**FORM TECH-6  
(CONTINUED)**

**CURRICULUM VITAE (CV)**

<b>Position Title and No.</b>	{e.g., K-1, TEAM LEADER}
<b>Name of Expert:</b>	{Insert full name}
<b>Date of Birth:</b>	{day/month/year}
<b>Country of Citizenship/Residence</b>	

**Education:** {List college/university or other specialized education, giving names of educational institutions, dates attended, degree(s)/diploma(s) obtained}

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**Employment record relevant to the assignment:** {Starting with present position, list in reverse order. Please provide dates, name of employing organization, titles of positions held, types of activities performed and location of the assignment, and contact information of previous clients and employing organization(s) who can be contacted for references. Past employment that is not relevant to the assignment does not need to be included.}

<b>Period</b>	<b>Employing organization and your title/position. Contact information for references</b>	<b>Country</b>	<b>Summary of activities performed relevant to the Assignment</b>
[e.g., May 2005-present]	[e.g., Ministry of ....., advisor/consultant to...  For references: Tel...../e-mail.....; Mr. Hbbbbb, deputy minister]		

Membership in Professional Associations and Publications:

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Language Skills (indicate only languages in which you can work): \_\_\_\_\_

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**FORM TECH-7****CODE OF CONDUCT FOR EXPERTS FORM****Note to the Client:**

*The following minimum requirements shall not be modified. The Client may include additional requirements to reflect Contract-specific issues/risks.*

*Delete this Box prior to issuance of the RFP.*

**Note to the Consultant:**

**The minimum content of the Code of Conduct form as set out by the Client shall not be substantially modified.** However, the Consultant may add requirements as appropriate, including to take into account Contract-specific issues/risks.

The Consultant shall initial and submit the Code of Conduct form as part of its Proposal.

**CODE OF CONDUCT FOR EXPERTS**

We are the Consultant, [enter name of Consultant]. We have signed a contract with [enter name of Client] for [enter description of the Services]. Our contract requires us to implement measures to address social risks related to the Services, if any, including the risks of sexual exploitation, sexual abuse and sexual harassment.

This Code of Conduct is part of our measures to deal with social risks, if any, related to the Services. This Code of Conduct identifies the behavior that we require from all Experts.

Our workplace for carrying the Services is an environment where unsafe, offensive, abusive or violent behavior will not be tolerated and where all persons should feel comfortable raising issues or concerns without fear of retaliation.

**REQUIRED CONDUCT**

Experts shall:

1. carry out his/her duties competently and diligently;
2. comply with this Code of Conduct and all applicable laws, regulations and other requirements;

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3. treat other people with respect, and not discriminate against specific groups such as women, people with disabilities, migrant workers or children;
4. not engage in Sexual Harassment, which means unwelcome sexual advances, requests for sexual favors, and other verbal or physical conduct of a sexual nature with other Experts, or Client's Personnel;
5. not engage in Sexual Exploitation, which means any actual or attempted abuse of position of vulnerability, differential power or trust, for sexual purposes, including, but not limited to, profiting monetarily, socially or politically from the sexual exploitation of another;
6. not engage in Sexual Abuse, which means the actual or threatened physical intrusion of a sexual nature, whether by force or under unequal or coercive conditions;
7. not engage in any form of sexual activity with individuals under the age of 18, except in case of pre-existing marriage;
8. complete training/sensitization that may be provided related to the social aspects of the Contract, including on Sexual Exploitation and Abuse (SEA), and Sexual Harassment (SH);
9. report violations of this Code of Conduct; and
10. not retaliate against any person who reports violations of this Code of Conduct, whether to us or the Client.

### **RAISING CONCERNS**

If any person observes behavior that he/she believes may represent a violation of this Code of Conduct, or that otherwise concerns him/her, he/she should raise the issue promptly. This can be done in either of the following ways:

1. Contact [*enter name of person assigned by the Consultant to handle such matters*] in writing at this address [ ] or by telephone at [ ] or in person at [ ]; or
2. Call [ ] to reach the Consultant's hotline (*if any*) and leave a message.

The person's identity will be kept confidential, unless reporting of allegations is mandated by the country law. Anonymous complaints or allegations may also be submitted and will be given all due and appropriate consideration. We take seriously all reports of possible misconduct and will investigate and take appropriate action. We will provide warm referrals to service providers that may help support the person who experienced the alleged incident, as appropriate.

There will be no retaliation against any person who raises a concern in good faith about any behavior prohibited by this Code of Conduct. Such retaliation would be a violation of this Code of Conduct.

### **CONSEQUENCES OF VIOLATING THE CODE OF CONDUCT**

Any violation of this Code of Conduct by Experts may result in serious consequences, up to and including termination and possible referral to legal authorities.

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FOR EXPERT:

I have received a copy of this Code of Conduct written in a language that I comprehend. I understand that if I have any questions about this Code of Conduct, I can contact [*enter name of the contact person(s) assigned by the Consultant*] requesting an explanation.

Name of Expert: [insert name]

Signature: \_\_\_\_\_

Date: (day month year): \_\_\_\_\_

Countersignature of authorized representative of the Consultant:

Signature: \_\_\_\_\_

Date: (day month year): \_\_\_\_\_



**FORM TECH-8**  
**SEXUAL EXPLOITATION AND ABUSE (SEA) AND/OR SEXUAL HARASSMENT (SH)**  
**PERFORMANCE DECLARATION**

*[The following table shall be filled in for the Consultant, each member of a Joint Venture and each subconsultant proposed by the Consultant]*

Consultant's Name: *[insert full name]*  
Date: *[insert day, month, year]*  
Joint Venture Member's or Subconsultant's Name: *[insert full name]*  
RFP No. and title: *[insert RFP number and title]*  
Page *[insert page number]* of *[insert total number]* pages

<b>SEA and/or SH Declaration</b>
<p>We:</p> <ul style="list-style-type: none"><li><input type="checkbox"/> (a) have not been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations</li><li><input type="checkbox"/> (b) are subject to disqualification by the Bank for non-compliance with SEA/ SH obligations</li><li><input type="checkbox"/> (c) had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations. An arbitral award on the disqualification case has been made in our favor.</li></ul>
<p><i>[If (c) above is applicable, attach evidence of an arbitral award reversing the findings on the issues underlying the disqualification.]</i></p>

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## Section 4. Financial Proposal - Standard Forms

{*Notes to Consultant* shown in brackets { } provide guidance to the Consultant to prepare the Financial Proposals; they should not appear on the Financial Proposals to be submitted.}

Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided in Section 2.

FIN-1 Financial Proposal Submission Form

FIN-2 Summary of Costs

FIN-3 Breakdown of Remuneration

FIN-4 Reimbursable expenses

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**FORM FIN-1**  
**FINANCIAL PROPOSAL SUBMISSION FORM**

{Location, Date}

To: [Name and address of Client]

Dear Sirs:

We, the undersigned, offer to provide the consulting services for “**IMD for Green Zone Feasibility and Transaction Advisor (Package No.: PMC-7A-BSMSN-BEZA)**” in accordance with your Request for Proposal dated [Insert Date] and our Technical Proposal.

Our attached Financial Proposal is for the amount of {Indicate the corresponding to the amount(s) currency(ies)} {Insert amount(s) in words and figures}, [Insert “including” or “excluding”] of all indirect local taxes in accordance with ITC 25.1 in the Data Sheet. The estimated amount of local indirect taxes is {Insert currency} {Insert amount in words and figures} which shall be confirmed or adjusted, if needed, during negotiations. {Please note that all amounts shall be the same as in Form FIN-2}.

Our Financial Proposal shall be valid and remain binding upon us, subject to the modifications resulting from Contract negotiations, for the period of time specified in the Data Sheet, ITC 12.1.

Commissions and gratuities paid or to be paid by us to an agent or any third party relating to preparation or submission of this Proposal and Contract execution, paid if we are awarded the Contract, are listed below:

Name and Address of Agents	Amount and Currency	Purpose of Commission or Gratuity

{If no payments are made or promised, add the following statement: “No commissions or gratuities have been or are to be paid by us to agents or any third party relating to this Proposal and Contract execution.”}

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Signature (of Consultant’s authorized representative) {In full and initials}:

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Full name: {insert full name of authorized representative}

Title: {insert title/position of authorized representative}

Name of Consultant (company's name or JV's name):

Capacity: {insert the person's capacity to sign for the Consultant}

Address: {insert the authorized representative's address}

Phone/fax: {insert the authorized representative's phone and fax number, if applicable}

Email: {insert the authorized representative's email address}\_\_\_\_\_

{For a joint venture, either all members shall sign or only the lead member/consultant, in which case the power of attorney to sign on behalf of all members shall be attached}

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**FORM FIN-2 SUMMARY OF COSTS**

Item	Cost			
	{Insert Foreign Currency # 1}	{Insert Foreign Currency # 2, if used}	{Insert Foreign Currency # 3, if used}	{Insert Local Currency, if used and/or required (16.4 Data Sheet)}
<b>Cost of the Financial Proposal</b>				
Including:				
(1) Remuneration				
(2) Reimbursables				
<b>Total Cost of the Financial Proposal:</b> {Should match the amount in Form FIN-1}				
<b>Indirect Local Tax Estimates – to be discussed and finalized at the negotiations if the Contract is awarded</b>				
(i) {insert type of tax e.g., VAT or sales tax}				
(ii) {e.g., income tax on non-resident experts}				
(iii) {insert type of tax}				
<b>Total Estimate for Indirect Local Tax:</b>				

Footnote: Payments will be made in the currency(ies) expressed above (Reference to ITC 16.4).





### Sample Form

Consultant:  
Assignment:

Country:  
Date:

#### Consultant’s Representations Regarding Costs and Charges

We hereby confirm that:

- (a) the basic fees indicated in the attached table are taken from the firm’s payroll records and reflect the current rates of the Experts listed which have not been raised other than within the normal annual pay increase policy as applied to all the Consultant’s Experts;
- (b) attached are true copies of the latest pay slips of the Experts listed;
- (c) the away- from- home office allowances indicated below are those that the Consultant has agreed to pay for this assignment to the Experts listed;
- (d) the factors listed in the attached table for social charges and overhead are based on the firm’s average cost experiences for the latest three years as represented by the firm’s financial statements; and
- (e) said factors for overhead and social charges do not include any bonuses or other means of profit-sharing.

\_\_\_\_\_  
[Name of Consultant]

\_\_\_\_\_  
Signature of Authorized Representative

\_\_\_\_\_  
Date

Name: \_\_\_\_\_

Title: \_\_\_\_\_

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**Consultant's Representations Regarding Costs and Charges  
(Model Form I)**

(Expressed in {insert name of currency.\*})

Personnel		1	2	3	4	5	6	7	8
Name	Position	Basic Remuneration Rate per Working Month/Day/Year	Social Charges <sup>1</sup>	Overhead <sup>1</sup>	Subtotal	Profit <sup>2</sup>	Away from Home Office Allowance	Proposed Fixed Rate per Working Month/Day/Year	Proposed Fixed Rate per Working Month/Day/Year <sup>1</sup>
	Home Office								
	Client's Country								

{\* If more than one currency is used, use additional table(s), one for each currency}  
 1. Expressed as percentage of 1  
 2. Expressed as percentage of 4



**FORM FIN-4 BREAKDOWN OF REIMBURSABLE EXPENSES**

When used for Lump-Sum contract assignment, information to be provided in this Form shall only be used to demonstrate the basis for calculation of the Contract ceiling amount, to calculate applicable taxes at contract negotiations and, if needed, to establish payments to the Consultant for possible additional services requested by the Client. This form shall not be used as a basis for payments under Lump-Sum contracts

B. Reimbursable Expenses								
Nº	Type of Reimbursable Expenses	Unit	Unit Cost	Quantity	{Currency # 1- as in FIN-2}	{Currency # 2- as in FIN-2}	{Currency # 3- as in FIN-2}	{Local Currency- as in FIN-2}
	{e.g., Per diem allowances**}	{Day}						
	{e.g., International flights}	{Ticket}						
	{e.g., In/out airport transportation}	{Trip}						
	{e.g., Communication costs between Insert place and Insert place}							
	{e.g., reproduction of reports}							
	{e.g., Office rent}							
	.....							
	{Training of the Client's personnel – if required in TOR}							
				Total Costs				

Legend:  
 "per diem allowance" is paid for each night the expert is required by the Contract to be away from his/her usual place of residence.  
 Client can set up a ceiling.

## Section 5. Eligible Countries

**In reference to ITC 6.3.2**, for the information of shortlisted Consultants, at the present time firms, goods and services from the following countries are excluded from this selection:

Under the ITC 6.3.2 (a): Israel.

Under the ITC 6.3.2 (b): None.

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## Section 6. Fraud and Corruption

(This Section 6, Fraud and Corruption shall not be modified)

### 1. Purpose

1.1 The Bank's Anti-Corruption Guidelines and this annex apply with respect to procurement under Bank Investment Project Financing operations.

### 2. Requirements

2.1 The Bank requires that Borrowers (including beneficiaries of Bank financing); bidders (applicants/proposers), consultants, contractors and suppliers; any sub-contractors, sub-consultants, service providers or suppliers; any agents (whether declared or not); and any of their personnel, observe the highest standard of ethics during the procurement process, selection and contract execution of Bank-financed contracts, and refrain from Fraud and Corruption.

2.2 To this end, the Bank:

a. Defines, for the purposes of this provision, the terms set forth below as follows:

- i. "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
- ii. "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
- iii. "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
- iv. "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
- v. "obstructive practice" is:

(a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or

(b) acts intended to materially impede the exercise of the Bank's inspection and audit rights provided for under paragraph 2.2 e. below.

b. Rejects a proposal for award if the Bank determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or

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- indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- c. In addition to the legal remedies set out in the relevant Legal Agreement, may take other appropriate actions, including declaring misprocurement, if the Bank determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the loan engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the procurement process, selection and/or execution of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner at the time they knew of the practices;
  - d. Pursuant to the Bank's Anti-Corruption Guidelines and in accordance with the Bank's prevailing sanctions policies and procedures, may sanction a firm or individual, either indefinitely or for a stated period of time, including by publicly declaring such firm or individual ineligible (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or in any other manner;<sup>1</sup> (ii) to be a nominated<sup>2</sup> sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project;
  - e. Requires that a clause be included in bidding/request for proposals documents and in contracts financed by a Bank loan, requiring (i) bidders (applicants/proposers), consultants, contractors, and suppliers, and their sub-contractors, sub-consultants, service providers, suppliers, agents, personnel, permit the Bank to inspect<sup>3</sup> all accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have them audited by auditors appointed by the Bank.

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<sup>1</sup> For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

<sup>2</sup> A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

<sup>3</sup> Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

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## Section 7. Terms of Reference

### IMD for Green Zone Feasibility and Transaction Advisor (Package No: PMC-7A-BSMSN-BEZA)

#### 1. Background

Bangladesh Economic Zones Authority (BEZA) is a government agency setup under Prime Minister's office of Bangladesh to establish, license, operate, manage and control economic zones in Bangladesh. The Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) is the largest economic zone in Bangladesh with an area coverage of 33,000 acres. This Economic Zone has been succinctly divided into several zones. BSMSN will be built with cutting-edge infrastructure and utilities, with an emphasis on green technologies and climate resilience mechanisms to help the zone become more ecologically friendly, addressing climate change and environmental conservation. One of the core initiatives of the project lies in its green development objective. As part of that initiative, BSMSN proposes to develop a green and resilient economic zone called IMD (International Master Developer) Green & Smart zone with green infrastructure, cutting edge smart technology and innovation.

The IMD Green & Smart Zone is located within Zone 12 and 13 of BSMSN with an area of around 500 acres. The site is situated in Mirsarai Upazila of Chittagong District. IMD Green & Smart Zone is conceptualized to incorporate low carbon, green and sustainability perspectives into design and operation of infrastructure within this zone, and incorporate smart technology in design and operations to rationalize resources, improve efficiency and integrate services to make the functioning of the economic zone more efficient and streamlined. IMD Green & Smart Zone will also aim to attract investors with clean technologies and Sustainable Infrastructure to rationalize use of resources, increase energy efficiency and build resilience against climate change.

An initial Technical and Financial Assessment study was conducted by a leading consulting company to conceptualize and assess the preliminary viability of IMD Green & Smart Zone under PPP mode. In order to incorporate the best prevalent practices in development of smart and green industrial infrastructure, the proposed zone was evaluated against similar developments in comparable neighboring and global economies. The Technical and Financial Assessment Study conducted a demand side assessment including sector identification, value chain assessment, , preliminary demand forecast, etc., to understand the demand side perspective of the proposed zone. The study also included a conceptual masterplan detailing initial proposition on onsite and offsite infrastructure and a block cost based estimated project cost. Based on this assessment, the report has conducted an initial assessment of the financial viability of the proposed zone.

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BEZA wants to proceed with developing and implementing this IMD Green & Smart Zone under a PPP structure, with a leading International Master Developer as the private partner. In this context, BEZA wishes to retain the services of a Feasibility & Transaction Advisor to support and work with BEZA through this process.

## 2. Objective(s) of the Feasibility and Transaction Advisory Assignment

The Objectives of the advisory services are to:

- (i) Conduct a detailed feasibility study to ascertain the technical, legal, environmental, social and financial feasibility of developing and implementing **IMD Green & Smart Zone at the BSMSN**, over an area of over 500 acres, as a green and smart economic zone;
- (ii) If the project is found to be technically, legally, environmentally, socially and financially feasible, and subject to BEZA and Government of Bangladesh approvals, identify bankable PPP models / structures, with risk allocation acceptable to BEZA;
- (iii) Attract a tier-1/world class and internationally recognized economic zone master developer to develop the **IMD Green & Smart Zone** so that the zone can attract quality investments/end users;
- (iv) Provide transaction advisory services to BEZA for developing bid documents, project agreements, selecting the Private Sector Partner (PSP) and supporting achievement of financial close.

The detailed feasibility study would be informed by the Technical and Financial Assessment study (referred above) undertaken for the IMD Green & Smart Zone, and would comply with both World Bank Environmental and Social Framework (ESF) and Government of Bangladesh standards, procurement guidelines and other requirements. It also needs to be in line with Government of Bangladesh's requirements for project planning and approval process of PPP Projects, and to support BEZA through the process of securing requisite internal approvals, as well as approvals from PPP Authority and CCEA.

## 3. Scope of Work

The major areas of the scope of work are summarized in the Table below. :

Component	Task
Component 1: Preliminary market sounding with potential international master developers and "owners" /	Component-1 is divided into two main and distinct sub-components (Component 1-a and Component 1-b).

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<p>authorities of other similar international economic zones to identify factors / elements / incentives required to attract Tier-1 master developers as PPP Partners to this project and undertake detailed feasibility with PPP option recommendations.</p>	
<p>Component 1-a: identifying factors/ elements /incentives required to attract Tier-1 international master developers as PPP Partner.</p>	<p><b>Task-1a:</b> Conduct preliminary market sounding with potential international master developers and other similar international economic zones that have successfully attracted such master developers to identify the elements, incentives, facilities, infrastructures etc. required to attract a tier-1 master developer to develop the IMD Green &amp; Smart Zone at BSMSN, under a PPP structure. Gaining a good understanding of these factors upfront would inform the rest of the feasibility study and the transaction advisory stages of the assignment.</p>
<p>Component 1-b: Preparation of the detailed feasibility report and recommend a suitable PPP contract structure</p>	<p><b>Task 1b:</b> Based on the findings of the component 1-a, the consultant should prepare a detailed feasibility report on IMD Green &amp; Smart Zone which would include, but not limited to: a) Detailed site assessment to understand the benefits offered by the EZ; b) Detailed assessment of the demand side of EZ including identification of potential sectors and potential investors based on the value proposition offered by the proposed EZ; this assessment should be based on consultations with potential investors / end users for each identified sector; demand forecast, including projections of off-take over the first 1-3 years, 3-5 years, 5-10 years, etc., and estimated revenue projections (based on different tariff scenarios and multiple feasible sources of revenue for the master developer), including any potential for revenues from carbon credits, if applicable, over the PPP contract period; c) Conceptual/indicative masterplan including zoning of the proposed EZ, proposed onsite and offsite infrastructures, including transportation and connectivity infrastructures, electricity connectivity, gas connectivity etc..; d) Propose minimum specifications of all elements of onsite infrastructure and their estimated capital and O&amp;M costs; e) Financial Analysis and Assessment, including development of detailed</p>



	<p>project cost, O&amp;M cost and revenue estimates, and develop a detailed financial model, based on financing assumptions from consultations with potential domestic and international financiers and on a acceptable PPP structure, that could potential include revenue share with BEZA; ; f) Economic Analysis and Assessment, including development of a model to arrive at EIRR and ENPV for the project; g) study on environmental and social issues, based on World Bank ESMF and Government of Bangladesh standards, including climate risk assessment and recommendations; h) legal &amp; regulatory assessment with recommendations on the optimal PPP structure and also if any amendments are required to facilitate implementation of the proposed project; and i) PPP modality options and recommendation and optimum risk sharing matrix, given the inputs received from initial market sounding and interactions with BEZA to understand their expectations;</p> <p><b>Task 2:</b> Support BEZA in preparing reports and presentations that may be required to seek approvals from CCEA and any other Government of Bangladesh institution and in addressing any issues raised/ clarifications sought or revisions in the feasibility report required by the CCEA or any other government organization prior to approving the project for implementation under the PPP Act.</p>
Component 2: Market Sounding	<p><b>Task 1:</b> Market Sounding ‘Briefing Document’ to be prepared, based on the above approved feasibility report and PPP structure</p> <p><b>Task 2:</b> Conduct market sounding with targeted potential tier 1 / world class international master developers with experience of developing similar economic zones through structured questionnaire and/or in-depth discussions, to gauge their interest levels in participation and also to ascertain if the proposed feasibility study and PPP structure addresses their concerns / inputs shared in the initial market sounding</p> <p><b>Task 3:</b> Recommend final PPP modality/risk-sharing structure by incorporating inputs from market sounding (if any changes are required).</p>
Component 3: PPP procurement	<p><b>Task 1:</b> Recommend appropriate procurement process – single stage or two stage, including justifications for the recommendation, in line with World Bank, BEZA and Government of Bangladesh’s guidelines</p> <p><b>Task 2:</b> If BEZA decides on two stage procurement process, prepare RFQ documents in accordance with Bangladesh law/PPP act and green economic zone guideline and in line with World Bank’s guidelines / frameworks</p>



	<p><b>Task 3:</b> While recommending procurement process, preparing various bidding documents and during evaluation of bids, adhere to and comply with the provisions regarding Forced Labor, if any</p> <p><b>Task 4:</b> a) Reach out to leading tier 1 international master developers of Ezs to try and attract maximum interest and bids for the project; b) Prepare documents / presentations required and support BEZA in the preparation and conduct of Pre-bid meetings / road shows / interactions with interested bidders</p> <p><b>Task 5:</b> Support bid evaluation committee in their initial evaluation of responses to RFQ (in case of two stage bid process)</p> <p><b>Task 6:</b> Prepare RFP and the draft PPP agreement and other relevant agreements, if required, and support BEZA in responding to queries, etc., while securing relevant approvals for the same</p> <p><b>Task 7:</b> Support bid evaluation committee in their evaluation of responses to RFP;</p> <p><b>Task 8 :</b> Provide support in the negotiation of the PPP agreement with the preferred bidder and contract signing</p> <p><b>Task 9:</b> Prepare a comprehensive management plan for BEZA, in accordance with the provisions of the PPP agreement, to help BEZA in the management of the Project and its risks, rights and obligations and deliver at least 2 training workshops of 1-2 days each, to share this with BEZA in detail</p> <p><b>Task 10 :</b> Support BEZA in its role in helping the project / PPP Partner achieve financial close.</p> <p><b>Task 11:</b> Any other support that may be required through the management of bid process, negotiation and signing of the PPP agreement and financial close.</p>
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This assignment is proposed to be undertaken in two clear phases: Phase 1 will comprise the Detailed Feasibility Assessment and if approved by BEZA and other Government of Bangladesh entities, then BEZA will move ahead with Phase 2 of the assignment, which will comprise Market Sounding and PPP Procurement. At the end of Phase 1 of this assignment, BEZA, at its discretion, could decide not to move ahead with the conduct of Phase 2 of this assignment.

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### 3. Detailed Tasks:

#### **Component 1: Preliminary market sounding to identify factors / elements / incentives required to attract Tier-1 international master developer and detailed feasibility assessment with PPP option recommendations:**

##### **Component 1-a: identifying elements to attract Tier-1 master developer:**

###### **Task-1:**

The consultant should conduct a preliminary market sounding with tier 1, world class international master developer of EZs and with "owners" / authorities of similar international EZs to identify the factor, elements, facilities, infrastructures, incentives, etc., that may be required to attract a tier-1 international master developer to develop the IMD Green & Smart Zone at BSMSN. This market sounding could be informed by the findings of the Technical and Financial Assessment Study and initial discussions about the project with BEZA.

##### **Component 1-b – Preparation of the detailed technical, legal, environmental, social and financial feasibility assessment report and recommend a suitable PPP contract structure**

###### **Task-1:**

The detailed feasibility report is expected to incorporate the findings from the preliminary market sounding undertaken under component 1-a of this assignment. The detailed feasibility study will be followed by the recommendation of a suitable PPP contract structure. The detailed feasibility study should include, but not be limited to, the following:

###### **A. Detailed assessment of demand of the proposed EZ :**

The consultant will carry out the technical due diligence, analysis, and assessment of the project, including:

(i) Identification of probable sectors that can invest in the EZ following a comprehensive framework of sector assessment. This assessment should follow a well-recognized and internationally accepted approach, including a comprehensive Value Chain Assessment of the probable sectors or industry needs to identify competitive advantages offered by the proposed EZ. A comprehensive site assessment needs to be done to match identified sectors and industries to the actual location of the zone. Site assessment should be done following a well-structured assessment criterion which demonstrates clear rational and linkage between the industry and the proposed location of the industry in the EZ. The consultant should also identify



clear strategic advantages/disadvantages of the physical location of the EZ to help in the processes of selecting the targeted industries.

(ii) Proper and comprehensive benchmarking exercise should be done considering all the required and relevant parameters applicable for the proposed EZ.

(iii) A comprehensive demand forecast of the EZ should be done, based on a well-structured and comprehensive consultation with potential investors / end users, from the preliminarily identified focus sectors. Demand forecast should include, but not be limited, to the following:

- Land demand considering not only the projected demand from potential end user consultations, but also considering specific industry's projected growth rates for the shortlisted and allowed sectors or any other alternative mechanisms thought to be appropriate by the consultant firm, to determine the demand.
- The demand assessment should include projected sector-wise off-take within 1-3 years, 3-5 years, 5-10 years, 10-end of PPP contract period
- The demand assessment should be made at different levels of (a) land lease pricing and (b) land sale pricing, after discussion with BEZA regarding the different levels of tariff/pricing to be assessed
- Projected revenue from land lease / sale in 1-3 years, 3-5 years, 5-10 years, 10-end of PPP contract period
- Based on the demand assessment, detailed Infrastructure demand of the proposed EZ such as road, electricity, gas, water, sanitation, effluent, etc., should be prepared
- Projected usage of various infrastructure services in volume, based on different levels of tariff (different tariff levels should be checked after discussions with BEZA regarding this)

#### **B. Conceptual/indicative masterplan:**

The consultant should prepare conceptual/indicative masterplan of the proposed EZ. This masterplan should be in line with the overall masterplan for BSMSN. This masterplan should include, but not be limited to the following:

- (i) A detailed GIS map showing the proposed locations of all the industries and infrastructures that are proposed in the EZ as well as the green areas, break-out areas between distinct zones, etc.
- (ii) Provide linkages and connectivity to the rest of BSMSN and also to various infrastructure facilities within BSMSN
- (iii) Provide clear rationale for all the elements of the masterplan.



Ministry) and others, the World Bank, and other parties as requested on the financial analysis and other aspects of the project and respond to any queries or clarifications sought.

**E. Economic Analysis and Assessment:** The Consultant will carry out an economic analysis of the project in accordance with the guidelines of the Government of Bangladesh including:

(i) Review the macroeconomic context of the project to provide an understanding of how specific macroeconomic factors may affect project performance;

(ii) Undertake demand analysis for the project; demand analysis provides the basis for estimating the scale of, and economic benefits from, the investment project;

(iii) identify the project rationale for public intervention which can be based on the failure of (a) markets to adequately provide what society wants, or (b) public institutions to deliver public goods or services;

(iv) help identify demands/problems to be solved by the project, the project intervention, outputs, expected outcomes and impacts;

(v) identify project alternatives; least-cost analysis to be undertaken to identify the preferred alternative; the basis for selecting the preferred alternative should be clearly explained, particularly if it is not the least-cost alternative in economic terms;

(vi) undertake and compare project benefits and costs in economic terms using with-project and without-project scenarios for the project ; the basic criteria for assessing the project economic viability will be economic net present value and economic internal rate of return for the project ; border parity pricing should be applied for major tradable cost and revenue items, along with other appropriate conversion factors;

(vii) undertake distributional analysis of project benefits to project beneficiary and stakeholder groups, and the extent to which they gain from benefits or bear costs associated with the project; undertake poverty impact assessment where necessary;

(viii) undertake sensitivity and risk analysis; where possible undertake a quantitative risk analysis and explicitly include probability distributions of key uncertain variables;

**F. Environmental and Social impact assessment:**

As part of this exercise, consulting team will review the environmental and social issues on the site, including resettlement, if required. This is not intended to be a full environmental impact assessment, social impact assessment or resettlement plan but a comprehensive review of the key issues.

A review of the physical environment along with the baseline should be included for the site, but not be limited to: i) climate, ii) land use/topography, iii) agriculture, iv) ecology, v) air quality, vi) noise, vii) soil quality and geology, viii) surface water, and ix) ground water etc.

In addition, an assessment of the biological environment should be undertaken and should include, but not be limited to: i) vegetation, ii) flora and fauna, iii) animals, and iv) ecologically sensitive/protected areas or special areas in the surrounding community.

Lastly, a review of the human and social environment should be undertaken and should include, but not be limited to: i) health and safety, ii) socioeconomic and resettlement issues, iii) working & labour condition, iv) minority/child issues iii) historic and cultural aspects, if applicable.

This review should also specifically address gender issues, and i) if and how women and girls in particular will be impacted by the project and ii) how women and girls can be included in the benefits that the community will derive from the project.

At this stage, the consulting firm should highlight areas of significant problems or highlight key issues and propose ways of both mitigating the problems and designing management plans in light of the Green and Resilience Economic Zone guideline of BEZA for moving forward. While undertaking this review, it should be kept in mind that each site will be utilized for a variety of industry sectors and green infrastructure facilities for which these impacts on the physical and social environment must be identified and mitigated in the future. All mitigation measures along with the regulatory and safeguard requirements for both the environmental and social aspects should be quantified in such a way that the costs can be included directly in the financial and economic analysis.

The output of the consultant firm should include a detailed Terms of Reference for a Detailed Environment and Social Impact Assessment study to be undertaken at a later stage.

**G. Climate risk assessment:** Based on an initial climate risk screening assessment of the project, the performance of the proposed investment is likely to be affected by future changes in climate conditions and their impacts including temperature increase, precipitation increase, flood, and land slide risk etc. To achieve the impact and outputs of the proposed investments, a climate risk and vulnerability assessment (CRVA) is required to provide a detailed and focused risk and vulnerability assessment that will identify and, to the extent possible quantify risks to the project from climate change and variability, and provide corresponding adaptation measures. The feasibility study will incorporate a comprehensive section on the potential risks

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of climate change to the project and possible adaptation interventions, including practical advice on the use of the CRVA results for project design and operation; and finalize the climate change assessment where the outputs of the CRVA will be used by the PPP SPV to finalize detailed design.

**Scope of work.**

- (i) Conduct a climate change vulnerability and risk assessment for the project area to identify vulnerability of the planned infrastructure, and adaptation measures to be incorporated into the project design;
- (ii) review existing studies, data and information on current and projected climate change risks and vulnerability for the proposed areas and sectors covered by the project;
- (iii) identify climate risks and vulnerabilities and potential adaptation options and practices as inputs to modelling and/or assessment of climate change impacts on relevant aspects of the project;
- (iv) conduct technical and economic assessments of potential climate risk and vulnerability adaptation options and practices relevant to the project;
- (v) within the context of the project, assess existing policies, laws and regulations and/or institutional framework for adaptation and identify ways to enhance the enabling environment (if necessary);

**G. Legal & regulatory framework assessment:**

The consultant will review the current Legal and Regulatory framework in Bangladesh pertaining to economic zone development. This analysis should include, amongst others, the following:

- (i) Review existing laws/acts that govern the development of economic zones in Bangladesh;
- (ii) Review existing laws/acts that governs the inception, planning, approval and implementation of Economic Zone PPP projects in Bangladesh;
- (iii) Informed by the above review and assessments, the Consultant should evolve alternative project structuring options.. The consultant would identify the pros and cons of each such structure from the point of view of (a) delivering on BEZA's objectives from the project and is amenable to BEZA's preferred risk sharing matrix; (b) attractiveness to potential private sector participants; (c) risk profile and its impact on bankability; (d) project implement-ability, in terms of project phasing,

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- implementation time period and associated risks; and (e) any other factors that the consultant deems appropriate;
- (iv) Develop a recommended project structure, including justifications for the same, and with a well-defined list of approvals or licenses that would be required and the associated challenges and time frames for the same.

**H. PPP modality options and recommendation:** The consultant should identify and evaluate all the possible PPP options for implementing the IMD Green & Smart Zone at BSMSN, and recommend the one best suited to this project. The pros and cons of each option should be evaluated rigorously across an exhaustive set of relevant criteria, which would include, amongst others, the following:

- i. Deliver on BEZA's objectives from this project;
- ii. Optimal risk sharing between BEZA and the Private Sector Partner, with each partner bearing the risks that they are best equipped to address / mitigate
- iii. Attractiveness to potential private sector participants / bidders
- iv. Financial returns to the private sector partner and BEZA
- v. Bankability, i.e., levels of comfort to potential lenders to the project
- vi. Maximizes BEZA's and the Government of Bangladesh's Value-for-money;
- vii. In line with the current legal and regulatory framework;
- viii. Any other criteria that the Consultants believe to be appropriate for this evaluation

The consultant should detail out the recommended PPP option across all its dimensions, including the roles and responsibilities of BEZA and the private sector partner. The Consultant should also outline the pros and cons of the recommended PPP option and also its risks and potential risk mitigation measures.

#### **Task-2:**

The consultant would support BEZA in preparing reports and presentations that may be required to seek approvals from CCEA and any other Government of Bangladesh institution and in addressing any issues raised/ clarifications sought or revisions in the feasibility report required by the CCEA or any other Governmental entity prior to approving the project for implementation under the PPP Act.

*\*\*The feasibility study report shall be prepared in accordance with the scope as detailed above including the requirements of the Planning Commission of Bangladesh outlined in Annexure 01.*

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**If the Project is approved by BEZA and appropriate entities of the Government of Bangladesh, BEZA would move ahead with Phase 2 of this assignment, comprising Market Sounding (Component 2) and PPP Procurement (Component 3).**

**Component 2: Market Sounding**

The main objective of market sounding is to test the private sector's interest in implementing the proposed project and its ability to assume risks that are proposed to be transferred via the PPP contract. The objectives of the market sounding are to:

- Generate interest amongst tier 1 world class master developers in the proposed green & smart economic zone development, and encourage these potential developers to share their views / responses to the proposed project and project structure
- Understand the expectations and readiness of potential market participants in the project, and the factors affecting their level of interest.
- Test the market's appetite to take on the proposed risks outlined in the recommended PPP modality
- Receive market views and feedback on how the potential development of the project could best be undertaken.
- Understand the merits of different development and procurement routes, to inform the next stages of project development

Market sounding would focus on the private sector as a whole, rather than on any individual company. The Consultant, together with BEZA, will conduct a Market Sounding, not only with tier 1 international master developers of EZs, but also with potential financiers, advisors, construction contractors and other industry participants to assess market interest in the Green & Smart EZ Project at BSMSN. This market sounding includes no element of evaluation, and there is no commitment of any kind involved.

Interactions with all stakeholders as part of the market sounding exercise could be undertaken on a one-on-one or group basis, virtually or physically, by the Consultant. The Consultant would invite BEZA for all such interactions and BEZA would participate in as many as possible.

To provide respondents with some relevant background, the Advisor will also produce a **Market Sounding Briefing for IMD Green & Smart Zone (the 'Briefing Document')**. This Briefing Document would include a brief description of the project, the estimated size of the investment, the broad contours of the PPP model, the role of BEZA as a Contracting Authority, and other key aspects of the project as deemed appropriate.


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The consultations should be undertaken by a mix of using a free-flowing discussion as well as a discussion based on a broad guideline, covering specific areas, agreed on with BEZA, prior to the start of the Market Sounding interaction.

### **Component 3: PPP Procurement**

Upon approval of the Detailed Feasibility Assessment and decision by BEZA to move forward with the PPP transaction, the Transaction Advisor is expected to:

- Review whether the Feasibility Study Report remains valid and if required, revise appropriately;
  - Based on the output of the Market Sounding exercise and other inputs, evaluate and recommend whether the PPP Procurement should be a two-stage process or a single stage process, along with sound justifications for the same;
  - If BEZA chooses a two stage process and if the appropriate Government of Bangladesh entities have approved the same, then the Advisor would draft a Request for Pre-Qualification (RFQ), including an Information Memorandum and seek BEZA's approval of the same;
  - Support BEZA to advertise and market the project to enhance the competitiveness of the bid process for the project;
  - Support BEZA in the preparation and conduct of pre-bid meeting(s) with all interested private sector partners and also help BEZA draft minutes of such meeting(s) and draft responses and clarifications to all questions raised at the pre bid meeting(s);
  - Support the bid evaluation committee, as required, in evaluating the responses to the RFQ and in developing a short-list of bidders;
  - Draft the Request for Proposal and the draft PPP agreement, in line with the PPP Act and other similar PPP agreements executed in Bangladesh in the recent past. Discuss these drafts with BEZA and secure approval for the same, including from the Government of Bangladesh's Law Department, if possible, at this stage (else, this would be mandatorily required prior to finalization of the concession agreement and prior to signing of the agreement);
  - Support BEZA in responding to any queries and clarifications from short-listed bidders;
  - Support the bid evaluation committee, as required, in evaluating the responses to the RFP and in identifying the preferred bidder and the top one or two fall-back bidders (in order of preference)
  - Support BEZA in negotiating and signing the PPP agreement
  - Support BEZA in its role of facilitating the process of the project achieving financial close, over a 6-9 month period
- 



- Within 1 month of signing the PPP Agreement, the Consultant should prepare a comprehensive project management plan for BEZA, in accordance with the provisions of the PPP agreement, including formats for regular reports and project MIS, to help BEZA in the management, monitoring and supervision, of the Project and its risks, rights and obligations. The Consultant should undertake at least two detailed training workshops of 1-2 days each, on implementation of this project management plan, including gaining a detailed understanding of BEZA's role in monitoring and supervision and its risks, rights and obligations on the project, for personnel identified by BEZA.

### 5. Expected Time Schedule

The total duration of consulting services is estimated to be **26-29 months** (6 months for drafting and finalizing of the feasibility study and proposed PPP structure; 3 months for approval of the feasibility report by BEZA, CCEA and any other Government of Bangladesh institutions; 11 months for transaction phase until commercial close or signing of the PPP Concession Agreement; 2 month to assist in developing project monitoring manuals and training BEZA personnel in project implementation monitoring and supervision; 6-9 months (starting with signing of PPP agreement) to support the preferred bidder in achieving financial close). The implementation schedule expected is as shown in table.

### 6. Expertise Required

The consultant team will consist of key Experts engaged for the duration of consulting services. The team of key consultants is expected to comprise a team leader/ PPP expert, Green, Smart EZ Expert, Technical Infrastructure / Utilities Experts (Civil and Electrical) PPP / Project Finance Expert, EZ Master Planning Expert, PPP Procurement expert, legal expert, Environment and Social Experts:

**Key Experts and indicative Expected Person-Months (PM)**

SN	Position	No	MM	Total
1	Team leader/ PPP Project development and financing expert	1	13	13
2	Green, Smart EZ Expert	1	10	10
3	Technical Infrastructure / Utilities expert (Civil)	1	5	5
4	Technical Infrastructure / Utilities expert (Electrical)	1	5	5

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SN	Position	No	MM	Total
5	EZ Master Planning Expert	1	6	6
6	Environmental expert	1	6	6
7	Social expert	1	6	6
8	PPP/project financing expert	1	10	10
9	Legal expert	1	6	6
10	PPP Procurement Expert	1	8	8
<b>Total</b>		<b>10</b>	<b>75</b>	<b>75</b>

Note: The above are purely estimates of the number of person months of engagement likely to be required for each position and are not definitive. Consultants should base their proposals based on their own estimates of person months of involvement required for each Position to deliver on the scope of work outlined above.

### 7. Qualifications

The following table provides minimum qualifications (educational background and professional experience) required for each Key and non-key Expert.

#### Qualification of Key Experts

SN	Position	Qualification	Experience
	<b>Key Expert:</b>		
K-1	Team leader/ PPP Project development and financing expert	Master's degree in business administrator/procurement /BSc. degree in Engineering or in a similarly related field. Advance academic / professional certification in PPP will be given preference. (Full time based and office will be the Project Director office at Dhaka).	<ul style="list-style-type: none"> <li>• Minimum 15 years general experience in infrastructure sector</li> <li>• Minimum 10 years in infrastructure PPP projects</li> <li>• Experience of having successfully completed Feasibility and Transaction Advisory Services of at least 3 PPP transactions. Experts with experience of completing PPP transactions related to EZ development specially EZ development in Asia/South East Asia will be given preference.</li> </ul>

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SN	Position	Qualification	Experience
	<b>Key Expert:</b>		
K-2	Green, Smart EZ Expert	Master's Degree in Environmental Science/ BSc. in Civil engineering or any other relevant field. Any advanced degree/professional qualification in the area of Economic Zones or Green projects will be given preference.	<ul style="list-style-type: none"> <li>• Minimum 10 years general experience in economic zone or green projects or infrastructure project development</li> <li>• Minimum 05 years specific experience in the field of EZ development.</li> <li>• Experience of developing at least 02 (Two) EZ. Experience of designing and developing green and smart EZ specially in South Asia and South East asia will be given preference.</li> </ul>
K-3	Technical Infrastructure / expert (Civil)	BSc. Degree in Civil Engineering or any other relevant field. Any advanced degree/professional qualification in the relevant field will be given preference.	<ul style="list-style-type: none"> <li>• Minimum 12 years general experience in civil infrastructure projects</li> <li>• Minimum 5 years specific experience in civil infrastructure projects related to Economic Zones</li> <li>• Experience of developing at least 01 (One) green and smart EZ in similar capacity will be given preference.</li> </ul>
K-4	Technical Infrastructure / Utilities expert (Electrical)	BSc. Degree in Electrical Engineering or any other relevant field. Any advanced degree/professional qualification in the relevant field will be given preference.	<ul style="list-style-type: none"> <li>• Minimum 12 years general experience in electrical engineering related to infrastructure projects</li> <li>• Minimum 5 years experience related to electrical engineering projects related to Economic Zones .</li> <li>• Experience of developing at least 01 (One) green and smart EZ in similar capacity will be given preference.</li> </ul>

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SN	Position	Qualification	Experience
	<b>Key Expert:</b>		
K-5	EZ Master Planning Expert	Master's Degree Urban planning/BSc. in Civil engineering/Architecture Project Management or any other relevant field. Any advanced degree/diploma/professional qualification in the relevant field will be given preference.	<ul style="list-style-type: none"> <li>• Minimum 12 years general experience in master planning</li> <li>• Minimum 5 years specific experience in master planning for economic zones.</li> <li>• Experience of completing master plan of at least 02 (Two) EZ. Experience of completing masterplan of smart and green EZ and in South Asia / South East Asia will be given preference.</li> </ul>
K-6	Environmental expert	Bachelor's degree in environmental science/environmental management/civil engineering or other relevant field. Any advanced degree/diploma/professional qualification in the relevant field will be given preference.	<ul style="list-style-type: none"> <li>• Minimum 12 years general experience in environmental aspects of projects</li> <li>• Minimum 5 years specific experience of working on environmental aspects of infrastructure projects .</li> <li>• Experience of working in the development at least 01 (One) EZ. Experience of working in South Asia / South East Asia will be given preference.</li> </ul>
K-7	Social expert	Bachelor's degree in social science or other relevant fields. Any advanced degree/diploma/professional qualification in the relevant field will be given preference.	<ul style="list-style-type: none"> <li>• Minimum 12 years experience of working on social aspects of projects</li> <li>• Minimum 10 years specific experience of working on social aspects of infrastructure projects .</li> <li>• Experience of working in the development at least 01 (One) EZ. Experience of working in South Asia / South East Asia will be</li> </ul>

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SN	Position	Qualification	Experience
	<b>Key Expert:</b>		
			given preference. .
K-8	PPP/project financing expert	Bachelor's degree in Finance/business administration or other relevant fields. Any advanced degree/diploma/professional qualification in the relevant field will be given preference.	<ul style="list-style-type: none"> <li>• Minimum 10 years experience in working on project financing</li> <li>• Minimum 7 years specific experience of working on project financing of infrastructure projects .</li> <li>• Experience of having successfully completed at least 2 PPP transactions. PPP transactions in Bangladesh/South Asia/South East Asia will be given preference.</li> </ul>
K-9	Legal expert	Bachelor's degree in law or other relevant fields. Any advanced degree/diploma/professional qualification in the relevant field will be given preference.	<ul style="list-style-type: none"> <li>• Minimum 10 years general experience in commercial law</li> <li>• Minimum 07 years specific experience in legal issues related to infrastructure projects</li> <li>• Experience of working on at least Two infrastructure projects in Bangladesh. Preference will be given to those who have the experience of working on EZ projects in Bangladesh.,</li> </ul>
K-10	PPP Procurement Expert	Master's degree in business administrator/procurement /B.Sc. Engineering or in a similarly related field. Advanced academic / professional qualification in procurement and supply chain management (e.g. MCIPS, CPSM) and	<ul style="list-style-type: none"> <li>• Minimum 10 year's experience of procurement in infrastructure projects.</li> <li>• Experience of transaction advisory / procurement of at least one infrastructure PPP project, preferably in South Asia.</li> </ul>



SN	Position	Qualification	Experience
	<b>Key Expert:</b>		
		professional certification in PPP will be given preference.	<ul style="list-style-type: none"> <li>• Experience of working on at least one World Bank or other Multilateral financed infrastructure project, as a procurement expert.</li> </ul>

*\*\*10(Ten) copies of each report has to be submitted along with a soft copy*

- (a) **9. BEZA's Input and Counterpart Personnel** Services, facilities, and property to be made available to the Consultant by BEZA are as follows:
- (i) introduce the Consultant to relevant Government of Bangladesh stakeholders in the collection of pertinent information on project sites;
  - (ii) provide access to the project site and furnish information related to land area, etc. of the project site;
  - (iii) usage of the conference room for stakeholders' meetings/workshop;
  - (iv) 2 workstations (on demand) at BEZA's office;
  - (v) furnish information on industrial units that have been allotted land to establish manufacturing facilities in BSMSN and make introductions to some of these companies, if required and
  - (vi) try and support the Consultant with information on any other aspects related to the economic zone and introductions to other appropriate Government agencies
- (b) BEZA will nominate a senior resource as a single point of contact for the Consultant, and will also nominate a core team who will be responsible to interact with the Consultant on a regular basis and be the first point of evaluation / assessment of all Consultant's outputs.

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## Planning Commission of Bangladesh

### Table of Contents of the Feasibility Study Report (Indicative)

#### Indicative Outline of the Feasibility Study:

In addition to fulfill the requirements of BEZA/WB, the Feasibility study report has to meet the requirements of Planning Commission of Bangladesh by incorporating additional chapters on the following issues:

#### Environmental Sustainability, Climate Resilience and Disaster Risk Analysis:

Specify and describe the economic effects/impacts of environmental, social disaster and climate change and possible compensations for ecological damages.

#### Assessment of Disaster Resilience of the Project:

This chapter assesses the resilience and address about uncertainties. Key indicators need to be discussed: Contingency Plan for Emergency Disaster Management, Business Continuity Plan, Time of Recovery and Reporting of residual risks.

#### Cost-Benefit Analysis:

##### Financial Analysis

Describe the components of costs and benefits at market prices including option analysis.

- Identify the components of cost & benefit;
- Financial Net Present Value (FNPV)
- Financial Benefit Cost Ratio (FBCR)
- Financial Internal Rate of Return (FIRR)

##### Economic Analysis

- Identify the direct, indirect and associated cost and benefit components;
- Construct the cash flow;
- Mention the Assumption;
- Compute the following indicators and interpret the results:
- Economic Net Present Value (ENPV)
- Economic Benefit Cost Ratio (EBCR)

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- Economic Internal Rate of Return (EIRR)

**Human Resources and Administrative Support Analysis:**

(During Implementation and Post Implementation of the project)

Point out the functional structure and institutional capacity of the Agency (in terms of both Technical & Financial) required for implementation and operational stages of the project(s), sources of the workforce & financing are needed to be identified.

**Institutional and Legal Analysis:**

Illustrate the legal restrictions (if any) that may obstruct or impede the project during its implementation and functional stage of the project outputs.

**Risk (Uncertainty) and Sensitivity Analysis:**

The flow of costs and benefits throughout the project life is uncertain. Given that uncertainty, Considerations have to be given to the costs that risks imply. The objective of this module is to simulate various scenarios and generate guidance on how to reduce the risk exposure through relevant contractual clauses.

**Alternative/Options Analysis:**

Option Analysis with recommendations & justifications. Technology and strategy recommended to achieve the goals and objectives of the proposed project should be described along with advantages and disadvantages considering various technologies and strategies applicable.

**Recommendation and Conclusion:**

Illustrate the solutions specifically to overcome the critical issues that may hinder the project implementation and that would be supported by different sections of analysis.

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## **PART II**

### **Section 8. Conditions of Contract and Contract Forms**

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**STANDARD FORM OF CONTRACT**

**Consultant's Services**  
Lump-Sum

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## CONTRACT FOR CONSULTANT'S SERVICES

### Lump-Sum

**Project Name** \_\_\_\_\_

**[Loan/Credit/Grant] No.** \_\_\_\_\_

**Contract No.** \_\_\_\_\_

**Assignment Title:** \_\_\_\_\_

**between**

\_\_\_\_\_  
*[Name of the Client]*

**and**

\_\_\_\_\_  
*[Name of the Consultant]*

**Dated:** \_\_\_\_\_

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## I. Form of Contract

### LUMP-SUM

(Text in brackets [ ] is optional; all notes should be deleted in the final text)

This CONTRACT (hereinafter called the "Contract") is made the *[number]* day of the month of *[month]*, *[year]*, between, on the one hand, *[name of Client or Recipient]* (hereinafter called the "Client") and, on the other hand, *[name of Consultant]* (hereinafter called the "Consultant").

*[If the Consultant consist of more than one entity, the above should be partially amended to read as follows: "...(hereinafter called the "Client") and, on the other hand, a Joint Venture (name of the JV) consisting of the following entities, each member of which will be jointly and severally liable to the Client for all the Consultant's obligations under this Contract, namely, [name of member] and [name of member] (hereinafter called the "Consultant").]*

#### WHEREAS

- (a) the Client has requested the Consultant to provide certain consulting services as defined in this Contract (hereinafter called the "Services");
- (b) the Consultant, having represented to the Client that it has the required professional skills, expertise and technical resources, has agreed to provide the Services on the terms and conditions set forth in this Contract;
- (c) the Client has received *[or has applied for]* a loan *[or credit or grant]* from the *[insert as relevant, International Bank for Reconstruction and Development (IBRD) or International Development Association (IDA)]*: toward the cost of the Services and intends to apply a portion of the proceeds of this *[loan/credit/grant]* to eligible payments under this Contract, it being understood that (i) payments by the Bank will be made only at the request of the Client and upon approval by the Bank; (ii) such payments will be subject, in all respects, to the terms and conditions of the *[loan/financing/grant]* agreement, including prohibitions of withdrawal from the *[loan/credit/grant]* account for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import, to the knowledge of the Bank, is prohibited by the decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations; and (iii) no party other than the Client shall derive any rights from the *[loan/financing/grant]* agreement or have any claim to the *[loan/credit/grant]* proceeds;

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NOW THEREFORE the parties hereto hereby agree as follows:

1. The following documents attached hereto shall be deemed to form an integral part of this Contract:
  - (a) The General Conditions of Contract (including Attachment 1 "Fraud and Corruption");
  - (b) The Special Conditions of Contract;
  - (c) Appendices:
    - Appendix A: Terms of Reference
    - Appendix B: Key Experts
    - Appendix C: Breakdown of Contract Price
    - Appendix D: Form of Advance Payments Guarantee
    - Appendix E: Code of Conduct for Experts
    - Appendix F: Sexual exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Performance Declaration

In the event of any inconsistency between the documents, the following order of precedence shall prevail: the Special Conditions of Contract; the General Conditions of Contract, including Attachment 1; Appendix A; Appendix B; Appendix C; Appendix D; Appendix E; and Appendix F. Any reference to this Contract shall include, where the context permits, a reference to its Appendices.

2. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract, in particular:
  - (a) the Consultant shall carry out the Services in accordance with the provisions of the Contract; and
  - (b) the Client shall make payments to the Consultant in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of *[Name of Client]*

\_\_\_\_\_  
*[Authorized Representative of the Client – name, title and signature]*

For and on behalf of *[Name of Consultant or Name of a Joint Venture]*

\_\_\_\_\_  
*[Authorized Representative of the Consultant – name and signature]*



*[For a joint venture, either all members shall sign or only the lead member, in which case the power of attorney to sign on behalf of all members shall be attached.]*

For and on behalf of each of the members of the Consultant *[insert the Name of the Joint Venture]*

*[Name of the lead member]*

---

*[Authorized Representative on behalf of a Joint Venture]*

*[add signature blocks for each member if all are signing]*

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## II. General Conditions of Contract

### A. GENERAL PROVISIONS

#### 1. Definitions

- 1.1. Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:
- (a) **“Applicable Law”** means the laws and any other instruments having the force of law in the Client’s country, or in such other country as may be specified in the **Special Conditions of Contract (SCC)**, as they may be issued and in force from time to time.
  - (b) **“Bank”** means the International Bank for Reconstruction and Development (IBRD) or the International Development Association (IDA).
  - (c) **“Borrower”** means the Government, Government agency or other entity that signs the financing agreement with the Bank.
  - (d) **“Client”** means the implementing agency that signs the Contract for the Services with the Selected Consultant.
  - (e) **“Client’s Personnel”** refers to the staff, labor and other employees (if any) of the Client engaged in fulfilling the Client’s obligations under the Contract; and any other personnel identified as Client’s Personnel, by a notice from the Client to the Consultant.
  - (f) **“Consultant”** means a legally-established professional consulting firm or entity selected by the Client to provide the Services under the signed Contract.
  - (g) **“Contract”** means the legally binding written agreement signed between the Client and the Consultant and which includes all the attached documents listed in its paragraph 1 of the Form of Contract (the General Conditions (GCC), the Special Conditions (SCC), and the Appendices).
  - (h) **“Day”** means a working day unless indicated otherwise.
  - (i) **“Effective Date”** means the date on which this Contract comes into force and effect pursuant to Clause GCC 11.
  - (j) **“Experts”** means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant, Sub-consultant or JV member(s) assigned by the Consultant to perform the Services or any part thereof under the Contract.
  - (k) **“Foreign Currency”** means any currency other than the currency of the Client’s country.

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- (l) **“GCC”** means these General Conditions of Contract.
- (m) **“Government”** means the government of the Client’s country.
- (n) **“Joint Venture (JV)”** means an association with or without a legal personality distinct from that of its members, of more than one entity where one member has the authority to conduct all businesses for and on behalf of any and all the members of the JV, and where the members of the JV are jointly and severally liable to the Client for the performance of the Contract.
- (o) **“Key Expert(s)”** means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract and whose Curricula Vitae (CV) was taken into account in the technical evaluation of the Consultant’s proposal.
- (p) **“Local Currency”** means the currency of the Client’s country.
- (q) **“Non-Key Expert(s)”** means an individual professional provided by the Consultant or its Sub-consultant to perform the Services or any part thereof under the Contract.
- (r) **“Party”** means the Client or the Consultant, as the case may be, and **“Parties”** means both of them.
- (s) **“SCC”** means the Special Conditions of Contract by which the GCC may be amended or supplemented but not over-written.
- (t) **“Services”** means the work to be performed by the Consultant pursuant to this Contract, as described in Appendix A hereto.
- (u) **“Sexual Exploitation and Abuse” “(SEA)”** means the following:

**Sexual Exploitation** is defined as any actual or attempted abuse of position of vulnerability, differential power or trust, for sexual purposes, including, but not limited to, profiting monetarily, socially or politically from the sexual exploitation of another.

**Sexual Abuse** is defined as the actual or threatened physical intrusion of a sexual nature, whether by force or under unequal or coercive conditions.
- (v) **“Sexual Harassment” “(SH)”** is defined as unwelcome sexual advances, requests for sexual favors, and other verbal

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or physical conduct of a sexual nature by the Experts with other Experts or Client's Personnel.

(w) "**Sub-consultants**" means an entity to whom/which the Consultant subcontracts any part of the Services while remaining solely liable for the execution of the Contract.

(x) "**Third Party**" means any person or entity other than the Government, the Client, the Consultant or a Sub-consultant.

**2. Relationship between the Parties**

2.1. Nothing contained herein shall be construed as establishing a relationship of master and servant or of principal and agent as between the Client and the Consultant. The Consultant, subject to this Contract, has complete charge of the Experts and Sub-consultants, if any, performing the Services and shall be fully responsible for the Services performed by them or on their behalf hereunder.

**3. Law Governing Contract**

3.1. This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the Applicable Law.

**4. Language**

4.1. This Contract has been executed in the language specified in the SCC, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.

**5. Headings**

5.1. The headings shall not limit, alter or affect the meaning of this Contract.

**6. Communications**

6.1. Any communication required or permitted to be given or made pursuant to this Contract shall be in writing in the language specified in Clause GCC 4. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent to such Party at the address specified in the SCC.

6.2. A Party may change its address for notice hereunder by giving the other Party any communication of such change to the address specified in the SCC.

**7. Location**

7.1. The Services shall be performed at such locations as are specified in **Appendix A** hereto and, where the location of a particular task is not so specified, at such locations, whether in the Government's country or elsewhere, as the Client may approve.


- 8. Authority of Member in Charge** 8.1. In case the Consultant is a Joint Venture, the members hereby authorize the member specified in the SCC to act on their behalf in exercising all the Consultant's rights and obligations towards the Client under this Contract, including without limitation the receiving of instructions and payments from the Client.
- 9. Authorized Representatives** 9.1. Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the Client or the Consultant may be taken or executed by the officials specified in the SCC.
- 10. Fraud and Corruption** 10.1. The Bank requires compliance with the Bank's Anti-Corruption Guidelines and its prevailing sanctions policies and procedures as set forth in the Bank's Sanctions Framework, as set forth in Attachment 1 to the GCC.
- a. Commissions and Fees** 10.2. The Client requires the Consultant to disclose any commissions, gratuities or fees that may have been paid or are to be paid to agents or any other party with respect to the selection process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee. Failure to disclose such commissions, gratuities or fees may result in termination of the Contract and/or sanctions by the Bank.

## **B. COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT**

- 11. Effectiveness of Contract** 11.1. This Contract shall come into force and effect on the date (the "Effective Date") of the Client's notice to the Consultant instructing the Consultant to begin carrying out the Services. This notice shall confirm that the effectiveness conditions, if any, listed in the SCC have been met.
- 12. Termination of Contract for Failure to Become Effective** 12.1. If this Contract has not become effective within such time period after the date of Contract signature as specified in the SCC, either Party may, by not less than twenty two (22) days written notice to the other Party, declare this Contract to be null and void, and in the event of such a declaration by either Party, neither Party shall have any claim against the other Party with respect hereto.

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- 13. Commencement of Services** 13.1. The Consultant shall confirm availability of Key Experts and begin carrying out the Services not later than the number of days after the Effective Date specified in the SCC.
- 14. Expiration of Contract** 14.1. Unless terminated earlier pursuant to Clause GCC 19 hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SCC.
- 15. Entire Agreement** 15.1. This Contract contains all covenants, stipulations and provisions agreed by the Parties. No agent or representative of either Party has authority to make, and the Parties shall not be bound by or be liable for, any statement, representation, promise or agreement not set forth herein.
- 16. Modifications or Variations** 16.1. Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. However, each Party shall give due consideration to any proposals for modification or variation made by the other Party.
- 17. Force Majeure**
- a. Definition**
- 17.1. For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable, and makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible under the circumstances, and subject to those requirements, includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other adverse weather conditions, strikes, lockouts or other industrial action confiscation or any other action by Government agencies.
- 17.2. Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or such Party's Experts, Sub-consultants or agents or employees, nor (ii) any event which a diligent Party could reasonably have been expected to both take into account at the time of the conclusion of this Contract, and avoid or overcome in the carrying out of its obligations hereunder.
- 17.3. Force Majeure shall not include insufficiency of funds or failure to make any payment required hereunder.
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- b. No Breach of Contract** 17.4. The failure of a Party to fulfill any of its obligations hereunder shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all with the objective of carrying out the terms and conditions of this Contract.
- c. Measures to be Taken** 17.5. A Party affected by an event of Force Majeure shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall take all reasonable measures to minimize the consequences of any event of Force Majeure.
- 17.6. A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible, and in any case not later than fourteen (14) calendar days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
- 17.7. Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.
- 17.8. During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultant, upon instructions by the Client, shall either:
- (a) demobilize, in which case the Consultant shall be reimbursed for additional costs they reasonably and necessarily incurred, and, if required by the Client, in reactivating the Services; or
  - (b) continue with the Services to the extent reasonably possible, in which case the Consultant shall continue to be paid under the terms of this Contract and be reimbursed for additional costs reasonably and necessarily incurred.
- 17.9. In the case of disagreement between the Parties as to the existence or extent of Force Majeure, the matter shall be settled according to Clauses GCC 49 & 50.
- 18. Suspension** 18.1. The Client may, by written notice of suspension to the Consultant, suspend part or all payments to the Consultant hereunder if the Consultant fails to perform any of its obligations under this Contract, including the carrying out of the Services, provided that such notice of suspension (i) shall specify the nature of the failure, and (ii) shall request the



Consultant to remedy such failure within a period not exceeding thirty (30) calendar days after receipt by the Consultant of such notice of suspension.

**19. Termination**

19.1. This Contract may be terminated by either Party as per provisions set up below:

**a. By the Client**

19.1.1. The Client may terminate this Contract in case of the occurrence of any of the events specified in paragraphs (a) through (f) of this Clause. In such an occurrence the Client shall give at least thirty (30) calendar days' written notice of termination to the Consultant in case of the events referred to in (a) through (d); at least sixty (60) calendar days' written notice in case of the event referred to in (e); and at least five (5) calendar days' written notice in case of the event referred to in (f):

- (a) If the Consultant fails to remedy a failure in the performance of its obligations hereunder, as specified in a notice of suspension pursuant to Clause GCC 18;
- (b) If the Consultant becomes (or, if the Consultant consists of more than one entity, if any of its members becomes) insolvent or bankrupt or enter into any agreements with their creditors for relief of debt or take advantage of any law for the benefit of debtors or go into liquidation or receivership whether compulsory or voluntary;
- (c) If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause GCC 50.1;
- (d) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days;
- (e) If the Client, in its sole discretion and for any reason whatsoever, decides to terminate this Contract;
- (f) If the Consultant fails to confirm availability of Key Experts as required in Clause GCC 13.

19.1.2. Furthermore, if the Client determines that the Consultant has engaged in Fraud and Corruption in competing for or in executing the Contract, then the Client may, after giving fourteen (14) calendar days written notice to the Consultant, terminate the Consultant's employment under the Contract.

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- b. By the Consultant**
- 19.1.3. The Consultant may terminate this Contract, by not less than thirty (30) calendar days' written notice to the Client, in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause.
- (a) If the Client fails to pay any money due to the Consultant pursuant to this Contract and not subject to dispute pursuant to Clause GCC 45.1 within forty-five (45) calendar days after receiving written notice from the Consultant that such payment is overdue.
  - (b) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) calendar days.
  - (c) If the Client fails to comply with any final decision reached as a result of arbitration pursuant to Clause GCC 50.1.
  - (d) If the Client is in material breach of its obligations pursuant to this Contract and has not remedied the same within forty-five (45) days (or such longer period as the Consultant may have subsequently approved in writing) following the receipt by the Client of the Consultant's notice specifying such breach.
- c. Cessation of Rights and Obligations**
- 19.1.4. Upon termination of this Contract pursuant to Clauses GCC 12 or GCC 19 hereof, or upon expiration of this Contract pursuant to Clause GCC 14, all rights and obligations of the Parties hereunder shall cease, except (i) such rights and obligations as may have accrued on the date of termination or expiration, (ii) the obligation of confidentiality set forth in Clause GCC 22, (iii) the Consultant's obligation to permit inspection, copying and auditing of their accounts and records set forth in Clause GCC 25 and to cooperate and assist in any inspection or investigation, and (iv) any right which a Party may have under the Applicable Law.
- d. Cessation of Services**
- 19.1.5. Upon termination of this Contract by notice of either Party to the other pursuant to Clauses GCC 19a or GCC 19b, the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Consultant and equipment and materials furnished by the



Client, the Consultant shall proceed as provided, respectively, by Clauses GCC 27 or GCC 28.

- e. Payment upon Termination**
- 19.1.6. Upon termination of this Contract, the Client shall make the following payments to the Consultant:
- (a) payment for Services satisfactorily performed prior to the effective date of termination; and
  - (b) in the case of termination pursuant to paragraphs (d) and (e) of Clause GCC 19.1.1, reimbursement of any reasonable cost incidental to the prompt and orderly termination of this Contract, including the cost of the return travel of the Experts.

### C. OBLIGATIONS OF THE CONSULTANT

#### 20. General

- a. Standard of Performance**
- 20.1. The Consultant shall perform the Services and carry out the Services with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. As required in the SCC, the Consultant shall take additional measures to manage cyber security risks related to the Contract. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as a faithful adviser to the Client, and shall at all times support and safeguard the Client's legitimate interests in any dealings with the third parties.
- 20.2. The Consultant shall employ and provide such qualified and experienced Experts and Sub-consultants as are required to carry out the Services.
- 20.3. The Consultant may subcontract part of the Services to an extent and with such Key Experts and Sub-consultants as may be approved in advance by the Client. Submission by the Consultant for the Client's approval, for addition of any Sub-consultant not named in the Contract, shall also include the Sub-consultant's declaration in accordance with Appendix F-Sexual exploitation and Abuse (SEA) and/or Sexual Harassment (SH) Performance Declaration. Notwithstanding such approval, the Consultant shall retain full responsibility for the Services.

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- b. Law Applicable to Services**
- 20.4. The Consultant shall perform the Services in accordance with the Contract and the Applicable Law and shall take all practicable steps to ensure that any of its Experts and Sub-consultants, comply with the Applicable Law.
- 20.5. Throughout the execution of the Contract, the Consultant shall comply with the import of goods and services prohibitions in the Client's country when
- (a) as a matter of law or official regulations, the Borrower's country prohibits commercial relations with that country; or
- (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, the Borrower's Country prohibits any import of goods from that country or any payments to any country, person, or entity in that country.
- 20.6. The Client shall notify the Consultant in writing of relevant local customs, and the Consultant shall, after such notification, respect such customs.
- 21. Conflict of Interest**
- 21.1. The Consultant shall hold the Client's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or their own corporate interests.
- a. Consultant Not to Benefit from Commissions, Discounts, etc.**
- 21.1.1 The payment of the Consultant pursuant to GCC F (Clauses GCC 43 through 47) shall constitute the Consultant's only payment in connection with this Contract and, subject to Clause GCC 21.1.3, the Consultant shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or in the discharge of its obligations hereunder, and the Consultant shall use its best efforts to ensure that any Sub-consultants, as well as the Experts and agents of either of them, similarly shall not receive any such additional payment.
- 21.1.2 Furthermore, if the Consultant, as part of the Services, has the responsibility of advising the Client on the procurement of goods, works or services, the Consultant shall comply with the Bank's Applicable Regulations, and shall at all times exercise such responsibility in the best interest of the Client. Any discounts or commissions obtained by the Consultant in the exercise of such procurement responsibility shall be for the account of the Client.

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- b. Consultant and Affiliates Not to Engage in Certain Activities** 21.1.3 The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-consultants and any entity affiliated with such Sub-consultants, shall be disqualified from providing goods, works or non-consulting services resulting from or directly related to the Consultant's Services for the preparation or implementation of the project.
- c. Prohibition of Conflicting Activities** 21.1.4 The Consultant shall not engage, and shall cause its Experts as well as its Sub-consultants not to engage, either directly or indirectly, in any business or professional activities that would conflict with the activities assigned to them under this Contract.
- d. Strict Duty to Disclose Conflicting Activities** 21.1.5 The Consultant has an obligation and shall ensure that its Experts and Sub-consultants shall have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of their Client, or that may reasonably be perceived as having this effect. Failure to disclose said situations may lead to the disqualification of the Consultant or the termination of its Contract.
- 22. Confidentiality** 22.1. Except with the prior written consent of the Client, the Consultant and the Experts shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Consultant and the Experts make public the recommendations formulated in the course of, or as a result of, the Services.
- 23. Liability of the Consultant** 23.1. Subject to additional provisions, if any, set forth in the SCC, the Consultant's liability under this Contract shall be provided by the Applicable Law.
- 24. Insurance to be taken out by the Consultant** 24.1. The Consultant (i) shall take out and maintain, and shall cause any Sub-consultants to take out and maintain, at its (or the Sub-consultants', as the case may be) own cost but on terms and conditions approved by the Client, insurance against the risks, and for the coverage specified in the SCC, and (ii) at the Client's request, shall provide evidence to the Client showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid. The Consultant shall ensure that such insurance is in place prior to commencing the Services as stated in Clause GCC 13.

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**25. Accounting,  
Inspection and  
Auditing**

- 25.1. The Consultant shall keep, and shall make all reasonable efforts to cause its Sub-consultants to keep, accurate and systematic accounts and records in respect of the Services and in such form and detail as will clearly identify relevant time changes and costs.
- 25.2. Pursuant to paragraph 2.2 e. of Attachment 1 to the General Conditions, the Consultant shall permit and shall cause its agents (where declared or not), subcontractors, subconsultants, service providers, suppliers, and personnel, to permit, the Bank and/or persons appointed by the Bank to inspect the site and/or the accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have such accounts, records and other documents audited by auditors appointed by the Bank. The Consultant's and its Subcontractors' and subconsultants' attention is drawn to Sub-Clause 10.1 (Fraud and Corruption) which provides, inter alia, that acts intended to materially impede the exercise of the Bank's inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the Bank's prevailing sanctions procedures).

**26. Reporting  
Obligations**

- 26.1. The Consultant shall submit to the Client the reports and documents specified in **Appendix A**, in the form, in the numbers and within the time periods set forth in the said Appendix.

**27. Proprietary Rights  
of the Client in  
Reports and  
Records**

- 27.1. Unless otherwise indicated in the **SCC**, all reports and relevant data and information such as maps, diagrams, plans, databases, other documents and software, supporting records or material compiled or prepared by the Consultant for the Client in the course of the Services shall be confidential and become and remain the absolute property of the Client. The Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the Client, together with a detailed inventory thereof. The Consultant may retain a copy of such documents, data and/or software but shall not use the same for purposes unrelated to this Contract without prior written approval of the Client.
- 27.2. If license agreements are necessary or appropriate between the Consultant and third parties for purposes of development of the plans, drawings, specifications, designs, databases, other documents and software, the Consultant shall obtain the Client's prior written approval to such agreements, and the Client shall be entitled at its discretion to require recovering

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the expenses related to the development of the program(s) concerned. Other restrictions about the future use of these documents and software, if any, shall be specified in the SCC.

**28. Equipment,  
Vehicles and  
Materials**

- 28.1. Equipment, vehicles and materials made available to the Consultant by the Client, or purchased by the Consultant wholly or partly with funds provided by the Client, shall be the property of the Client and shall be marked accordingly. Upon termination or expiration of this Contract, the Consultant shall make available to the Client an inventory of such equipment, vehicles and materials and shall dispose of such equipment, vehicles and materials in accordance with the Client's instructions. While in possession of such equipment, vehicles and materials, the Consultant, unless otherwise instructed by the Client in writing, shall insure them at the expense of the Client in an amount equal to their full replacement value.
- 28.2. Any equipment or materials brought by the Consultant or its Experts into the Client's country for the use either for the project or personal use shall remain the property of the Consultant or the Experts concerned, as applicable.

**29. Code of Conduct**

- 29.1. The Consultant shall have a Code of Conduct for the Experts. Consultant shall take all necessary measures to ensure that each Expert is made aware of the Code of Conduct including specific behaviors that are prohibited, and understands the consequences of engaging in such prohibited behaviors.
- These measures include providing instructions and documentation that can be understood by the Expert and seeking to obtain that person's signature acknowledging receipt of such instructions and/or documentation, as appropriate.
- The Consultant shall also ensure that the Code of Conduct is visibly displayed in locations where the Services are provided. The posted Code of Conduct shall be provided in languages comprehensible to the Experts and the Client's Personnel.

**30. Forced Labor**

- 30.1. The Consultant, including its Subconsultants, shall not employ or engage forced labor. Forced labor consists of any work or service, not voluntarily performed, that is exacted from an individual under threat of force or penalty, and includes any kind of involuntary or compulsory labor, such as indentured labor, bonded labor or similar labor-contracting arrangements.

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No persons shall be employed or engaged who have been subject to trafficking. Trafficking in persons is defined as the recruitment, transportation, transfer, harboring or receipt of persons by means of the threat or use of force or other forms of coercion, abduction, fraud, deception, abuse of power, or of a position of vulnerability, or of the giving or receiving of payments or benefits to achieve the consent of a person having control over another person, for the purposes of exploitation.

### 31. Child Labor

31.1. The Consultant, including its Subconsultants, shall not employ or engage a child under the age of 14 unless the national law specifies a higher age (the minimum age).

The Consultant, including its Subconsultants, shall not employ or engage a child between the minimum age and the age of 18 in a manner that is likely to be hazardous, or to interfere with, the child's education, or to be harmful to the child's health or physical, mental, spiritual, moral, or social development.

The Consultant, including its Subconsultants, shall only employ or engage children between the minimum age and the age of 18 after an appropriate risk assessment has been conducted by the Consultant with the Client's consent. The Consultant shall be subject to regular monitoring by the Client that includes monitoring of health, working conditions and hours of work.

Work considered hazardous for children is work that, by its nature or the circumstances in which it is carried out, is likely to jeopardize the health, safety, or morals of children. Such work activities prohibited for children include work:

- (a) with exposure to physical, psychological or sexual abuse;
- (b) underground, underwater, working at heights or in confined spaces;
- (c) with dangerous machinery, equipment or tools, or involving handling or transport of heavy loads;
- (d) in unhealthy environments exposing children to hazardous substances, agents, or processes, or to temperatures, noise or vibration damaging to health; or
- (e) under difficult conditions such as work for long hours, during the night or in confinement on the premises of the employer.

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**32. Non-Discrimination and Equal Opportunity**

32.1. The Consultant shall not make decisions relating to the employment or treatment of Experts on the basis of personal characteristics unrelated to inherent job requirements. The Consultant shall base the employment of Experts on the principle of equal opportunity and fair treatment, and shall not discriminate with respect to any aspects of the employment relationship, including recruitment and hiring, compensation (including wages and benefits), working conditions and terms of employment, access to training, job assignment, promotion, termination of employment or retirement, and disciplinary practices.

Special measures of protection or assistance to remedy past discrimination or selection for a particular job based on the inherent requirements of the job shall not be deemed discrimination. The Consultant shall provide protection and assistance as necessary to ensure non-discrimination and equal opportunity, including for specific groups such as women, people with disabilities, migrant workers and children (of working age in accordance with Clause GCC 31).

**33. Training of Experts**

33.1. The Consultant shall provide appropriate sensitization to the Experts on social aspects of the Contract, including on prohibition of SEA and SH.

The Consultant shall provide training on SEA and SH, including its prevention, to any of its Experts who has a role to supervise other Experts.

**D. CONSULTANT'S EXPERTS AND SUB-CONSULTANTS**

**34. Description of Key Experts**

34.1. The title, agreed job description, minimum qualification and estimated period of engagement to carry out the Services of each of the Consultant's Key Experts are described in **Appendix B**.

**35. Replacement of Key Experts**

35.1. Except as the Client may otherwise agree in writing, no changes shall be made in the Key Experts.

35.2. Notwithstanding the above, the substitution of Key Experts during Contract execution may be considered only based on the Consultant's written request and due to circumstances outside the reasonable control of the Consultant, including but not limited to death or medical incapacity. In such case, the Consultant shall forthwith provide as a replacement, a person of equivalent or better qualifications and experience, and at the same rate of remuneration.

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**36. Removal of Experts or Sub-consultants**

- 36.1. If the Client finds that any of the Experts or Sub-consultant:
- (a) persists in any misconduct or lack of care;
  - (b) carries out duties incompetently or negligently;
  - (c) fails to comply with any provision of the Contract;
  - (d) based on reasonable evidence, is determined to have engaged in Fraud and Corruption during the execution of the Works;  
or
  - (e) undertakes behaviour which breaches the Code of Conduct;  
the Consultant shall, at the Client's written request, provide a replacement.
- 36.2. In the event that any of Key Experts, Non-Key Experts or Sub-consultants is found by the Client to be incompetent or incapable in discharging assigned duties, the Client, specifying the grounds therefore, may request the Consultant to provide a replacement.
- 36.3. Any replacement of the removed Experts or Sub-consultants shall possess better qualifications and experience and shall be acceptable to the Client.
- 36.4. Subject to the requirements in Sub-Clause 36.3, and notwithstanding any requirement from the Client to request a replacement, the Consultant shall take immediate action as appropriate in response to any violation of (a) through (e) above. Such immediate action shall include removing (or causing to be removed) from carrying out the Services, any Expert who engages in (a) to (e) above.
- 36.5. The Consultant shall bear all costs arising out of or incidental to any removal and/or replacement of such Experts.

**E. OBLIGATIONS OF THE CLIENT****37. Assistance and Exemptions**

- 37.1. Unless otherwise specified in the SCC, the Client shall use its best efforts to:
- (a) Assist the Consultant with obtaining work permits and such other documents as shall be necessary to enable the Consultant to perform the Services.
  - (b) Assist the Consultant with promptly obtaining, for the Experts and, if appropriate, their eligible dependents, all necessary entry and exit visas, residence permits,

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exchange permits and any other documents required for their stay in the Client's country while carrying out the Services under the Contract.

- (c) Facilitate prompt clearance through customs of any property required for the Services and of the personal effects of the Experts and their eligible dependents.
- (d) Issue to officials, agents and representatives of the Government all such instructions and information as may be necessary or appropriate for the prompt and effective implementation of the Services.
- (e) Assist the Consultant and the Experts and any Sub-consultants employed by the Consultant for the Services with obtaining exemption from any requirement to register or obtain any permit to practice their profession or to establish themselves either individually or as a corporate entity in the Client's country according to the applicable law in the Client's country.
- (f) Assist the Consultant, any Sub-consultants and the Experts of either of them with obtaining the privilege, pursuant to the applicable law in the Client's country, of bringing into the Client's country reasonable amounts of foreign currency for the purposes of the Services or for the personal use of the Experts and of withdrawing any such amounts as may be earned therein by the Experts in the execution of the Services.
- (g) Provide to the Consultant any such other assistance as may be specified in the SCC.

**38. Access to Project Site**

- 38.1. The Client warrants that the Consultant shall have, free of charge, unimpeded access to the project site in respect of which access is required for the performance of the Services. The Client will be responsible for any damage to the project site or any property thereon resulting from such access and will indemnify the Consultant and each of the experts in respect of liability for any such damage, unless such damage is caused by the willful default or negligence of the Consultant or any Sub-consultants or the Experts of either of them.

**39. Change in the Applicable Law Related to Taxes and Duties**

- 39.1. If, after the date of this Contract, there is any change in the applicable law in the Client's country with respect to taxes and duties which increases or decreases the cost incurred by the Consultant in performing the Services, then the remuneration and reimbursable expenses otherwise payable to the Consultant under this Contract shall be increased or

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decreased accordingly by agreement between the Parties hereto, and corresponding adjustments shall be made to the Contract price amount specified in Clause GCC 39.1

- 40. Services, Facilities and Property of the Client**      40.1. The Client shall make available to the Consultant and the Experts, for the purposes of the Services and free of any charge, the services, facilities and property described in the Terms of Reference (**Appendix A**) at the times and in the manner specified in said **Appendix A**.
- 41. Counterpart Personnel**      41.1. The Client shall make available to the Consultant free of charge such professional and support counterpart personnel, to be nominated by the Client with the Consultant's advice, if specified in **Appendix A**.
- 41.2. Professional and support counterpart personnel, excluding Client's liaison personnel, shall work under the exclusive direction of the Consultant. If any member of the counterpart personnel fails to perform adequately any work assigned to such member by the Consultant that is consistent with the position occupied by such member, the Consultant may request the replacement of such member, and the Client shall not unreasonably refuse to act upon such request.
- 42. Payment Obligation**      42.1. In consideration of the Services performed by the Consultant under this Contract, the Client shall make such payments to the Consultant for the deliverables specified in **Appendix A** and in such manner as is provided by GCC F below.

#### **F. PAYMENTS TO THE CONSULTANT**

- 43. Contract Price**      43.1. The Contract price is fixed and is set forth in the **SCC**. The Contract price breakdown is provided in **Appendix C**.
- 43.2. Any change to the Contract price specified in Clause GCC 43.1 can be made only if the Parties have agreed to the revised scope of Services pursuant to Clause GCC 16 and have amended in writing the Terms of Reference in **Appendix A**.
- 44. Taxes and Duties**      44.1. The Consultant, Sub-consultants and Experts are responsible for meeting any and all tax liabilities arising out of the Contract unless it is stated otherwise in the **SCC**.
- 44.2. As an exception to the above and as stated in the **SCC**, all local identifiable indirect taxes (itemized and finalized at Contract negotiations) are reimbursed to the Consultant or are paid by the Client on behalf of the Consultant.

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- 45. Currency of Payment** 45.1. Any payment under this Contract shall be made in the currency (ies) of the Contract.
- 46. Mode of Billing and Payment** 46.1. The total payments under this Contract shall not exceed the Contract price set forth in Clause GCC 43.1.
- 46.2. The payments under this Contract shall be made in lump-sum instalments against deliverables specified in **Appendix A**. The payments will be made according to the payment schedule stated in the **SCC**.
- 46.2.1 *Advance payment:* Unless otherwise indicated in the **SCC**, an advance payment shall be made against an advance payment bank guarantee acceptable to the Client in an amount (or amounts) and in a currency (or currencies) specified in the **SCC**. Such guarantee (i) is to remain effective until the advance payment has been fully set off, and (ii) is to be in the form set forth in **Appendix D**, or in such other form as the Client shall have approved in writing. The advance payments will be set off by the Client in equal portions against the lump-sum installments specified in the **SCC** until said advance payments have been fully set off.
- 46.2.2 *The Lump-Sum Installment Payments.* The Client shall pay the Consultant within sixty (60) days after the receipt by the Client of the deliverable(s) and the cover invoice for the related lump-sum installment payment. The payment can be withheld if the Client does not approve the submitted deliverable(s) as satisfactory in which case the Client shall provide comments to the Consultant within the same sixty (60) days period. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated.
- 46.2.3 *The Final Payment.* The final payment under this Clause shall be made only after the final report have been submitted by the Consultant and approved as satisfactory by the Client. The Services shall then be deemed completed and finally accepted by the Client. The last lump-sum installment shall be deemed approved for payment by the Client within ninety (90) calendar days after receipt of the final report by the Client unless the Client, within such ninety (90) calendar day period, gives written notice to the Consultant specifying in detail deficiencies in the Services, the final report. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated.
- 46.2.4 All payments under this Contract shall be made to the accounts of the Consultant specified in the **SCC**.

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46.2.5 With the exception of the final payment under 46.2.3 above, payments do not constitute acceptance of the whole Services nor relieve the Consultant of any obligations hereunder.

**47. Interest on Delayed Payments**

47.1. If the Client had delayed payments beyond fifteen (15) days after the due date stated in Clause GCC 46.2.2, interest shall be paid to the Consultant on any amount due by, not paid on, such due date for each day of delay at the annual rate stated in the SCC.

**G. FAIRNESS AND GOOD FAITH**

**48. Good Faith**

48.1. The Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.

**H. SETTLEMENT OF DISPUTES**

**49. Amicable Settlement**

49.1. The Parties shall seek to resolve any dispute amicably by mutual consultation.

49.2. If either Party objects to any action or inaction of the other Party, the objecting Party may file a written Notice of Dispute to the other Party providing in detail the basis of the dispute. The Party receiving the Notice of Dispute will consider it and respond in writing within fourteen (14) days after receipt. If that Party fails to respond within fourteen (14) days, or the dispute cannot be amicably settled within fourteen (14) days following the response of that Party, Clause GCC 50.1 shall apply.

**50. Dispute Resolution**

50.1. Any dispute between the Parties arising under or related to this Contract that cannot be settled amicably may be referred to by either Party to the adjudication/arbitration in accordance with the provisions specified in the SCC.

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**II. General Conditions**  
**Attachment 1**  
**Fraud and Corruption**  
*(Text in this Attachment shall not be modified)*

**1. Purpose**

1.1 The Bank's Anti-Corruption Guidelines and this annex apply with respect to procurement under Bank Investment Project Financing operations.

**2. Requirements**

2.1 The Bank requires that Borrowers (including beneficiaries of Bank financing); bidders (applicants/proposers), consultants, contractors and suppliers; any sub-contractors, sub-consultants, service providers or suppliers; any agents (whether declared or not); and any of their personnel, observe the highest standard of ethics during the procurement process, selection and contract execution of Bank-financed contracts, and refrain from Fraud and Corruption.

2.2 To this end, the Bank:

a. Defines, for the purposes of this provision, the terms set forth below as follows:

- i. "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
- ii. "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
- iii. "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
- iv. "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
- v. "obstructive practice" is:
  - (a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
  - (b) acts intended to materially impede the exercise of the Bank's inspection and audit rights provided for under paragraph 2.2 e. below.

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- b. Rejects a proposal for award if the Bank determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- c. In addition to the legal remedies set out in the relevant Legal Agreement, may take other appropriate actions, including declaring misprocurement, if the Bank determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the loan engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the procurement process, selection and/or execution of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner at the time they knew of the practices;
- d. Pursuant to the Bank's Anti- Corruption Guidelines and in accordance with the Bank's prevailing sanctions policies and procedures, may sanction a firm or individual, either indefinitely or for a stated period of time, including by publicly declaring such firm or individual ineligible (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or in any other manner;<sup>1</sup> (ii) to be a nominated<sup>2</sup> sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project;
- e. Requires that a clause be included in bidding/request for proposals documents and in contracts financed by a Bank loan, requiring (i) bidders (applicants/proposers), consultants, contractors, and suppliers, and their sub-contractors, sub-consultants, service providers, suppliers, agents, personnel, permit the Bank to inspect<sup>3</sup> all accounts, records and other documents relating to the procurement process, selection and/or contract execution,, and to have them audited by auditors appointed by the Bank.

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<sup>1</sup> For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

<sup>2</sup> A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

<sup>3</sup> Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

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### III. Special Conditions of Contract

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
1.1(a)	<b>The Contract shall be construed in accordance with the law of the People's Republic of Bangladesh</b>
4.1	<b>The language is: English.</b>
6.1 and 6.2	<p><b>The addresses are</b> <i>[fill in at negotiations with the selected firm]:</i></p> <p><b>Client :</b> Bangladesh Economic Zones Authority (BEZA) represented by the Project Director, Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project (a part of Bangladesh PRIDE Project, Project No.: P170688),</p> <p><b>Attention :</b> Project Director, Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project (a part of Bangladesh PRIDE Project, Project No.: P170688). E-mail (where permitted): pd.pride.beza@bsmsn.gov.bd</p> <p>Consultant : _____</p> <p>Attention : _____</p> <p>Facsimile : _____</p> <p>E-mail (where permitted) : _____</p>
8.1	<p><i>[If the Consultant consists only of one entity, state "N/A";</i> <i>OR</i> <i>If the Consultant is a Joint Venture consisting of more than one entity, the name of the JV member whose address is specified in Clause SCC 6.1 should be inserted here. ]</i></p> <p><b>The Lead Member on behalf of the JV is</b> _____ _____ <i>[insert name of the member]</i></p>
9.1	<p><b>The Authorized Representatives are:</b></p> <p><b>For the Client:</b> Abdullah Al Mahmud Faruk, Project Director, Bangabandhu Sheikh Mujib Shilpa Nagar (BSMSN) Development Project</p> <p><b>For the Consultant:</b> <i>[name, title]</i> _____</p>
11.1	<b>The effectiveness conditions are the following:</b> Signing of the Contract by both parties.

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12.1	<p><b>Termination of Contract for Failure to Become Effective:</b></p> <p><b>The time period shall be:</b> The time period shall be one month.</p>
13.1	<p><b>Commencement of Services:</b></p> <p><b>The number of days shall be: 14 days</b></p> <p>Confirmation of Key Experts' availability to start the Assignment shall be submitted to the Client in writing as a written statement signed by each Key Expert.</p>
14.1	<p><b>Expiration of Contract:</b></p> <p><b>The time period shall be: 26 Months.</b></p>
20.1	<p><i>[include the following if the Contract has been assessed to present potential or actual cyber security risks:</i></p> <p><i>The Consultant, including its Sub-consultants/suppliers/ service providers shall take all technical and organizational measures necessary to protect the information technology systems and data used in connection with the Contract. Without limiting the foregoing, the Consultant, including its Sub-consultants/ suppliers/ service providers, shall use all reasonable efforts to establish, maintain, implement and comply with, reasonable information technology, information security, cyber security and data protection controls, policies and procedures, including oversight, access controls, encryption, technological and physical safeguards and business continuity/disaster recovery and security plans that are designed to protect against and prevent breach, destruction, loss, unauthorized distribution, use, access, disablement, misappropriation or modification, or other compromise or misuse of or relating to any information technology system or data used in connection with the Contract].</i></p>
21 b.	<p><b>The Client reserves the right to determine on a case-by-case basis whether the Consultant should be disqualified from providing goods, works or non-consulting services due to a conflict of a nature described in Clause GCC 21.1.3</b></p> <p>Yes</p>

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23.1	<p>The following limitation of the Consultant's Liability towards the Client can be subject to the Contract's negotiations:</p> <p>"Limitation of the Consultant's Liability towards the Client:</p> <p>(a) Except in the case of gross negligence or willful misconduct on the part of the Consultant or on the part of any person or a firm acting on behalf of the Consultant in carrying out the Services, the Consultant, with respect to damage caused by the Consultant to the Client's property, shall not be liable to the Client:</p> <p>(i) for any indirect or consequential loss or damage; and</p> <p>(ii) for any direct loss or damage that exceeds <b>two times</b> the total value of the Contract;</p> <p>(b) This limitation of liability shall not</p> <p>(i) affect the Consultant's liability, if any, for damage to Third Parties caused by the Consultant or any person or firm acting on behalf of the Consultant in carrying out the Services;</p> <p>(ii) be construed as providing the Consultant with any limitation or exclusion from liability which is prohibited by the Law of <b>People's Republic of Bangladesh</b>.</p>
24.1	<p><b>The insurance coverage against the risks shall be as follows:</b></p> <p><b>(a) Professional liability insurance, with a minimum coverage of 110% of the total ceiling amount of the contract price;</b></p> <p>(b) Third Party motor vehicle liability insurance in respect of motor vehicles operated in the Client's country by the Consultant or its Experts or Sub-consultants, with a minimum coverage of in accordance with the applicable law in the Client's country;</p> <p>(c) Third Party liability insurance, with a minimum coverage of in accordance with the applicable law in the Client's country;</p> <p>(d) employer's liability and workers' compensation insurance in respect of the experts and Sub-consultants in accordance with the relevant provisions of the applicable law in the Client's country, as well as, with respect to such Experts, any such life, health, accident, travel or other insurance as may be appropriate; and</p> <p>(e) insurance against loss of or damage to (i) equipment purchased in whole or in part with funds provided under this Contract, (ii) the Consultant's property</p>

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	used in the performance of the Services, and (iii) any documents prepared by the Consultant in the performance of the Services.
27.1	No
27.2	The Consultant shall not use these documents and software for purposes unrelated to this Contract without the prior written approval of the Client.
43.1	<p><b>The Contract price is:</b> _____ <i>[insert amount and currency for each currency as applicable]</i> <i>[indicate: <b>inclusive</b> or <b>exclusive</b>]</i> <b>of local indirect taxes.</b></p> <p>Any indirect local taxes chargeable in respect of this Contract for the Services provided by the Consultant shall be reimbursed by the Client to the Consultant.</p> <p>The amount of such taxes is _____ <i>[insert the amount as finalized at the Contract's negotiations on the basis of the estimates provided by the Consultant in Form FIN-2 of the Consultant's Financial Proposal.</i></p>
44.1 and 44.2	<p>The Client warrants that the Client shall pay on behalf of the Consultant, the Sub-consultants and the Experts, any indirect taxes, duties, fees, levies and other impositions imposed, under the applicable law in the Client's country, on the Consultant, the Sub-consultants and the Experts in respect of:</p> <p>(a) any payments whatsoever made to the Consultant, Sub-consultants and the Experts (other than nationals or permanent residents of the Client's country), in connection with the carrying out of the Services;</p> <p>(b) any equipment, materials and supplies brought into the Client's country by the Consultant or Sub-consultants for the purpose of carrying out the Services and which, after having been brought into such territories, will be subsequently withdrawn by them;</p> <p>(c) any equipment imported for the purpose of carrying out the Services and paid for out of funds provided by the Client and which is treated as property of the Client;</p> <p>(d) any property brought into the Client's country by the Consultant, any Sub-consultants or the Experts (other than nationals or permanent residents of the Client's country), or the eligible dependents of such experts for their personal use and which will subsequently be withdrawn by them upon their respective departure from the Client's country, provided that:</p> <p style="padding-left: 40px;">(i) the Consultant, Sub-consultants and experts shall follow the usual customs procedures of the Client's country in importing property into the Client's country; and</p>

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	<p>(ii) if the Consultant, Sub-consultants or Experts do not withdraw but dispose of any property in the Client's country upon which customs duties and taxes have been exempted, the Consultant, Sub-consultants or Experts, as the case may be, (a) shall bear such customs duties and taxes in conformity with the regulations of the Client's country, or (b) shall reimburse them to the Client if they were paid by the Client at the time the property in question was brought into the Client's country.</p>
46.2	<p>The payment schedule will start after acceptance of the inception report. The consultant will submit inception report within 30 days after the effective date of the contract.</p> <p><b>The payment schedule:</b> The payments for consultants will be made upon acceptance of the reports/deliverables on lump sum basis according to the schedule given below:</p> <p><b>1<sup>st</sup> payment: Ten Percent (10%)</b> of the contract price will be paid by the client upon submission and acceptance of Deliverables under Task-1a of Component 1-a: Identifying factors/elements/incentives required to attract Tier-1 international master developers as PPP partner of the ToR. The report has to be reviewed and approved by the Bank before moving into the preparation of Feasibility Study report.</p> <p><b>2<sup>nd</sup> payment: Ten Percent (10%)</b> of the contract price will be paid by the client upon submission and acceptance of Deliverables under Task-1b of Component 1-b: Preparation of the detailed feasibility report and recommend a suitable PPP contract structure of the ToR .</p> <p><b>3<sup>rd</sup> payment: Ten Percent (10%)</b> of the contract price will be paid by the client upon submission and acceptance of Deliverables under Task 2 of Component 1-b: Preparation of the detailed feasibility report and recommend a suitable PPP contract structure of the ToR.</p> <p><b>4<sup>th</sup> payment: Ten Percent (10%)</b> of the contract price will be paid by the client upon submission and acceptance Deliverables under Task 1- 3 of Component 2: Market Sounding of the ToR.</p> <p><b>5<sup>th</sup> payment: Ten Percent (10%)</b> of the contract price will be paid by the client upon submission and acceptance of all Deliverables under Task 1-3 of Component 3: PPP procurement of the ToR.</p> <p><b>6<sup>th</sup> payment: Ten Percent (10%)</b> of the contract price will be paid by the client upon submission and acceptance of all Deliverables under Task 4 of Component 3: PPP procurement of the ToR.</p>

	<p><b>7<sup>th</sup> payment: Ten Percent (10%)</b> of the contract price will be paid by the client upon submission and acceptance of all Deliverables under Task 5-6 of Component 3: PPP procurement of the ToR.</p> <p><b>8<sup>th</sup> payment: Ten Percent (10%)</b> of the contract price will be paid by the client upon submission and acceptance of all Deliverables under Task 7-8 of Component 3: PPP procurement of the ToR.</p> <p><b>9<sup>th</sup> payment: Twenty Percent (20%)</b> of the contract price will be paid by the client upon submission and acceptance of all Deliverables under Task 9-11 of Component 3: PPP procurement of the ToR.</p>
46.2.1	<p>The following provisions shall apply to the advance payment and the advance bank payment guarantee:</p> <p>(1) An advance payment ten (10) percent of contract amount in foreign and local currency shall be made within thirty (30) days after the Effective Date. The advance payment will be set off by the Client in equal installments against the statements for the first twelve (12) months of the Services until the advance payment has been fully set off.</p> <p>(2) The advance bank payment guarantee shall be in the amount and in the currency of the currency(ies) of the advance payment.</p> <p>(3) The Bank Guarantee will be released when the Advance Payment has been fully set off</p>
46.2.4	<p><b>The accounts are:</b>  for foreign currency: <i>[insert account]</i>.  for local currency: <i>[insert account]</i>.</p>
47.1	<p><b>The interest rate is:</b> For local currency (BDT), the prevailing percentage interest rate of Bangladesh Bank. For foreign currency(ies), the prevailing interest rate of the central bank of the country(ies) of the foreign currency(ies) under the contract.</p>
50.1	<p><i>[In contracts with foreign consultants, the Bank requires that the international commercial arbitration in a neutral venue is used.]</i></p> <p><b>Disputes shall be settled by arbitration in accordance with the following provisions:</b></p> <p>1. <u>Selection of Arbitrators.</u> Each dispute submitted by a Party to arbitration shall be heard by a sole arbitrator or an arbitration panel composed of three (3) arbitrators, in accordance with the following provisions:</p> <p>(a) Where the Parties agree that the dispute concerns a technical matter, they may agree to appoint a sole arbitrator or, failing agreement on the identity of such sole arbitrator within thirty (30) days after receipt by the other Party of the proposal of a name for such an appointment by the Party who initiated the proceedings, either Party may apply to the</p>

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	<p>Federation Internationale des Ingenieurs-Conseil (FIDIC) of Lausanne, Switzerland for a list of not fewer than five (5) nominees and, on receipt of such list, the Parties shall alternately strike names therefrom, and the last remaining nominee on the list shall be the sole arbitrator for the matter in dispute. If the last remaining nominee has not been determined in this manner within sixty (60) days of the date of the list, the Federation Internationale des Ingenieurs-Conseil (FIDIC) of Lausanne, Switzerland shall appoint, upon the request of either Party and from such list or otherwise, a sole arbitrator for the matter in dispute.</p> <p>(b) Where the Parties do not agree that the dispute concerns a technical matter, the Client and the Consultant shall each appoint one (1) arbitrator, and these two arbitrators shall jointly appoint a third arbitrator, who shall chair the arbitration panel. If the arbitrators named by the Parties do not succeed in appointing a third arbitrator within thirty (30) days after the latter of the two (2) arbitrators named by the Parties has been appointed, the third arbitrator shall, at the request of either Party, be appointed by the International Chamber of Commerce, Paris.</p> <p>(c) If, in a dispute subject to paragraph (b) above, one Party fails to appoint its arbitrator within thirty (30) days after the other Party has appointed its arbitrator, the Party which has named an arbitrator may apply to the International Chamber of Commerce, Paris to appoint a sole arbitrator for the matter in dispute, and the arbitrator appointed pursuant to such application shall be the sole arbitrator for that dispute.</p>
	<p>2. <u>Rules of Procedure.</u> Except as otherwise stated herein, arbitration proceedings shall be conducted in accordance with the rules of procedure for arbitration of the United Nations Commission on International Trade Law (UNCITRAL) as in force on the date of this Contract.</p> <p>3. <u>Substitute Arbitrators.</u> If for any reason an arbitrator is unable to perform his/her function, a substitute shall be appointed in the same manner as the original arbitrator.</p> <p>4. <u>Nationality and Qualifications of Arbitrators.</u> The sole arbitrator or the third arbitrator appointed pursuant to paragraphs 1(a) through 1(c) above shall be an internationally recognized legal or technical expert with extensive experience in relation to the matter in dispute and shall not be a national of the Consultant's home country [<i>If the Consultant consists of more than one entity, add: or of the home country of any of their members or Parties</i>] or of the Government's country. For the purposes of this Clause, "home country" means any of:</p> <p>(a) the country of incorporation of the Consultant [<i>If the Consultant consists of more than one entity, add: or of any of their members or Parties</i>]; or</p>





	<ul style="list-style-type: none"><li>(b) the country in which the Consultant's [or any of their members' or Parties'] principal place of business is located; or</li><li>(c) the country of nationality of a majority of the Consultant's [or of any members' or Parties'] shareholders; or</li><li>(d) the country of nationality of the Sub-consultants concerned, where the dispute involves a subcontract.</li></ul>
	<p>5. <u>Miscellaneous</u>. In any arbitration proceeding hereunder:</p> <ul style="list-style-type: none"><li>(a) proceedings shall, unless otherwise agreed by the Parties, be held in <i>[select a country which is neither the Client's country nor the Consultant's country]</i>;</li><li>(b) the <i>English</i> language shall be the official language for all purposes; and</li><li>(c) the decision of the sole arbitrator or of a majority of the arbitrators (or of the third arbitrator if there is no such majority) shall be final and binding and shall be enforceable in any court of competent jurisdiction, and the Parties hereby waive any objections to or claims of immunity in respect of such enforcement.</li></ul>



## IV. Appendices

### APPENDIX A – TERMS OF REFERENCE

*[This Appendix shall include the final Terms of Reference (TORs) worked out by the Client and the Consultant during the negotiations; dates for completion of various tasks; location of performance for different tasks; detailed reporting requirements and list of deliverables against which the payments to the Consultant will be made; Client's input, including counterpart personnel assigned by the Client to work on the Consultant's team; specific tasks or actions that require prior approval by the Client.]*

*Insert the text based on the Section 7 (Terms of Reference) of the ITC in the RFP and modified based on the Forms TECH-1 through TECH-5 of the Consultant's Proposal. Highlight the changes to Section 7 of the RFP]*

.....

### APPENDIX B - KEY EXPERTS

*[Insert a table based on Form TECH-6 of the Consultant's Technical Proposal and finalized at the Contract's negotiations. Attach the CVs (updated and signed by the respective Key Experts) demonstrating the qualifications of Key Experts.]*

.....

### APPENDIX C – BREAKDOWN OF CONTRACT PRICE

*[Insert the table with the unit rates to arrive at the breakdown of the lump-sum price. The table shall be based on [Form FIN-3 and FIN-4] of the Consultant's Proposal and reflect any changes agreed at the Contract negotiations, if any. The footnote shall list such changes made to [Form FIN-3 and FIN-4] at the negotiations or state that none has been made.]*

*When the Consultant has been selected under Quality-Based Selection method, also add the following:*

*“The agreed remuneration rates shall be stated in the attached Model Form I. This form shall be prepared on the basis of Appendix A to Form FIN-3 of the RFP “Consultants’ Representations regarding Costs and Charges” submitted by the Consultant to the Client prior to the Contract’s negotiations.*

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Should these representations be found by the Client (either through inspections or audits pursuant to Clause GCC 25.2 or through other means) to be materially incomplete or inaccurate, the Client shall be entitled to introduce appropriate modifications in the remuneration rates affected by such materially incomplete or inaccurate representations. Any such modification shall have retroactive effect and, in case remuneration has already been paid by the Client before any such modification, (i) the Client shall be entitled to offset any excess payment against the next monthly payment to the Consultants, or (ii) if there are no further payments to be made by the Client to the Consultants, the Consultants shall reimburse to the Client any excess payment within thirty (30) days of receipt of a written claim of the Client. Any such claim by the Client for reimbursement must be made within twelve (12) calendar months after receipt by the Client of a final report and a final statement approved by the Client in accordance with Clause GCC 46.2.3 of this Contract. ”]

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**Model Form I  
Breakdown of Agreed Fixed Rates in Consultant's Contract**

We hereby confirm that we have agreed to pay to the Experts listed, who will be involved in performing the Services, the basic fees and away from the home office allowances (if applicable) indicated below:

(Expressed in [insert name of currency])\*

Experts	1	2	3	4	5	6	7	8
Name	Basic Remuneration rate per Working Month/Day/Year	Social Charges <sup>1</sup>	Overhead <sup>1</sup>	Subtotal	Profit <sup>2</sup>	Away from Home Office Allowance	Agreed Fixed Rate per Working Month/Day/Year	Agreed Fixed Rate per Working Month/Day/Year <sup>1</sup>
Home Office								
Work in the Client's Country								

1 Expressed as percentage of 1

2 Expressed as percentage of 4

\* If more than one currency, add a table

Signature \_\_\_\_\_

Date \_\_\_\_\_

Name and Title: \_\_\_\_\_

**APPENDIX D - FORM OF ADVANCE PAYMENTS GUARANTEE***[See Clause GCC 42.2.1 and SCC 46.2.1]**{Guarantor letterhead or SWIFT identifier code}***Bank Guarantee for Advance Payment****Guarantor:** \_\_\_\_\_ *[insert commercial Bank's Name, and Address of Issuing Branch or Office]***Beneficiary:** \_\_\_\_\_ *[insert Name and Address of Client]***Date:** \_\_\_\_\_ *[insert date]***ADVANCE PAYMENT GUARANTEE No.:** \_\_\_\_\_ *[insert number]*

We have been informed that \_\_\_\_\_ *[name of Consultant or a name of the Joint Venture, same as appears on the signed Contract]* (hereinafter called "the Consultant") has entered into Contract No. \_\_\_\_\_ *[reference number of the contract]* dated \_\_\_\_\_ *[insert date]* with the Beneficiary, for the provision of \_\_\_\_\_ *[brief description of Services]* (hereinafter called "the Contract").

Furthermore, we understand that, according to the conditions of the Contract, an advance payment in the sum of \_\_\_\_\_ *[insert amount in figures]* (\_\_\_\_\_ *[amount in words]*) is to be made against an advance payment guarantee.

At the request of the Consultant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of \_\_\_\_\_ *[amount in figures]* (\_\_\_\_\_ *[amount in words]*)<sup>1</sup> upon receipt by us of the Beneficiary's complying demand supported by the Beneficiary's a written statement, whether in the demand itself or in a separate signed document accompanying or identifying the demand, stating that the Consultant is in breach of its obligation under the Contract because the Consultant:

- (a) has failed to repay the advance payment in accordance with the Contract conditions, specifying the amount which the Consultant has failed to repay;
- (b) has used the advance payment for purposes other than toward providing the Services under the Contract.

It is a condition for any claim and payment under this guarantee to be made that the advance payment referred to above must have been received by the Consultant on their account number \_\_\_\_\_ at \_\_\_\_\_ *[name and address of bank]*.

The maximum amount of this guarantee shall be progressively reduced by the amount of the advance payment repaid by the Consultant as indicated in certified statements or invoices marked as "paid" by the Client which shall be presented to us. This guarantee shall expire, at

<sup>1</sup> The Guarantor shall insert an amount representing the amount of the advance payment and denominated either in the currency(ies) of the advance payment as specified in the Contract, or in a freely convertible currency acceptable to the Client.

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the latest, upon our receipt of the payment certificate or paid invoice indicating that the Consultant has made full repayment of the amount of the advance payment, or on the \_\_\_ day of [month] \_\_\_\_\_, [year] \_\_, <sup>2</sup> whichever is earlier. Consequently, any demand for payment under this guarantee must be received by us at this office on or before that date.

This guarantee is subject to the Uniform Rules for Demand Guarantees (URDG) 2010 revision, ICC Publication No. 758.

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*[signature(s)]*

*{Note: All italicized text is for indicative purposes only to assist in preparing this form and shall be deleted from the final product.}*

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<sup>2</sup> Insert the expected expiration date. In the event of an extension of the time for completion of the Contract, the Client would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee. In preparing this guarantee, the Client might consider adding the following text to the form, at the end of the penultimate paragraph: "The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed [six months][one year], in response to the Client's written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee."

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**APPENDIX E - CODE OF CONDUCT FOR EXPERTS**

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**APPENDIX F - SEXUAL EXPLOITATION AND ABUSE (SEA)  
AND/OR SEXUAL HARASSMENT (SH) PERFORMANCE  
DECLARATION FOR SUB-CONSULTANTS**

*[The following table shall be filled in for the Consultant, each member of a Joint Venture  
and each Sub-consultant proposed by the Consultant]*

Consultant's Name: *[insert full name]*  
Date: *[insert day, month, year]*  
Joint Venture Member's or Sub-consultant's Name: *[insert full name]*  
RFP No. and title: *[insert RFP number and title]*  
Page *[insert page number]* of *[insert total number]* pages

<b>SEA and/or SH Declaration</b>
<p>We:</p> <p><input type="checkbox"/> (a) have not been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations</p> <p><input type="checkbox"/> (b) are subject to disqualification by the Bank for non-compliance with SEA/ SH obligations</p> <p><input type="checkbox"/> (c) had been subject to disqualification by the Bank for non-compliance with SEA/ SH obligations. An arbitral award on the disqualification case has been made in our favor.</p>
<p><i>[If (c) above is applicable, attach evidence of an arbitral award reversing the findings on the issues underlying the disqualification.]</i></p>

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**PART III**

**Section 9. Notification of Intention to Award and Beneficial  
Ownership Forms**

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## Notification of Intention to Award

*[This Notification of Intention to Award shall be sent to each Consultant whose Financial Proposal was opened. Send this Notification to the authorized representative of the Consultant].*

For the attention of Consultant's authorized representative

Name: *[insert authorized representative's name]*

Address: *[insert authorized representative's address]*

Telephone/Fax numbers: *[insert authorized representative's telephone/fax numbers]*

Email Address: *[insert authorized representative's email address]*

***[IMPORTANT: insert the date that this Notification is transmitted to all Consultants. The Notification must be sent to all Consultants simultaneously. This means on the same date and as close to the same time as possible.]***

**DATE OF TRANSMISSION:** This Notification is sent by: *[email/fax]* on *[date]* (local time)

## Notification of Intention to Award

**Client:** *[insert the name of the Client]*

**Contract title:** *[insert the name of the contract]*

**Country:** *[insert country where RFP is issued]*

**Loan No. /Credit No. /Grant No.:** *[insert reference number for loan/credit/grant]*

**RFP No:** *[insert RFP reference number from Procurement Plan]*

This Notification of Intention to Award (Notification) notifies you of our decision to award the above contract. The transmission of this Notification begins the Standstill Period. During the Standstill Period you may:

- a) request a debriefing in relation to the evaluation of your Proposal, and/or
- b) submit a Procurement-related Complaint in relation to the decision to award the contract.

### 1. The successful Consultant

**Name:** *[insert name of successful Consultant]*

**Address:** *[insert address of the successful Consultant]*

**Contract price:** *[insert contract price of the successful Consultant]*

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2. Short listed Consultants **[INSTRUCTIONS: insert names of all short listed Consultants and indicate which Consultants submitted Proposals. Where the selection method requires it, state the price offered by each Consultant as read out, and as evaluated. Include overall technical scores and scores assigned for each criterion and sub-criterion. Select Full Technical Proposal (FTP) or Simplified Technical Proposal (STP) in the last column below.]**

Name of Consultant	Submitted Proposal	[use for FTP] Overall technical scores	[use for STP] Overall technical scores	Financial price (if applicable)	Evaluated Financial price (if applicable)	Combined score and ranking (if applicable)
[insert name]	[yes/no]	<b>Criterion (i):</b> [insert score] <b>Criterion (ii):</b> [insert score] <b>Criterion (iii):</b> [insert score] Sub-criterion a: [insert score] 1: [insert score] 2: [insert score] 3: [insert score] Sub-criterion b: [insert score] 1: [insert score] 2: [insert score] 3: [insert score] Sub-criterion c: [insert score] 1: [insert score] 2: [insert score] 3: [insert score]	<b>Criterion (i):</b> [insert score] <b>Criterion (ii):</b> [insert score] Sub-criterion a: [insert score] Sub-criterion b: [insert score] Sub-criterion c: [insert score] <b>Total score:</b> [insert score]	[Proposal price]	[evaluated price]	<b>Combined Score:</b> [combined score] <b>Ranking:</b> [ranking]
[insert name]	[yes/no]	<b>Criterion (i):</b> [insert score] <b>Criterion (ii):</b> [insert score] <b>Criterion (iii):</b> [insert score] Sub-criterion a: [insert score] 1: [insert score]	<b>Criterion (i):</b> [insert score] <b>Criterion (ii):</b> [insert score] Sub-criterion a: [insert score] Sub-criterion b: [insert score]	[Proposal price]	[evaluated price]	<b>Combined Score:</b> [combined score] <b>Ranking:</b> [ranking]

Name of Consultant	Submitted Proposal	[use for FTP] Overall technical scores	[use for STP] Overall technical scores	Financial Proposal price (if applicable)	Evaluated Financial Proposal price (if applicable)	Combined score and ranking (if applicable)
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2: [insert score]  
 3: [insert score]  
 Sub-criterion b:  
 1: [insert score]  
 2: [insert score]  
 3: [insert score]  
 Sub-criterion c:  
 1: [insert score]  
 2: [insert score]  
 3: [insert score]  
**Criterion (iv):** [insert score]  
**Criterion (v):** [insert score]

Sub-criterion c: [insert score]  
**Total score:** [insert score]

**Total score:** [insert score]  
**Criterion (i):** [insert score]  
**Criterion (ii):** [insert score]  
**Criterion (iii):** [insert score]  
 Sub-criterion a:  
 1: [insert score]  
 2: [insert score]  
 3: [insert score]  
 Sub-criterion b:  
 1: [insert score]  
 2: [insert score]  
 3: [insert score]  
 Sub-criterion c:  
 1: [insert score]  
 2: [insert score]  
 3: [insert score]

**Criterion (i):** [insert score]  
**Criterion (ii):** [insert score]  
 Sub-criterion a: [insert score]  
 Sub-criterion b: [insert score]  
 Sub-criterion c: [insert score]  
**Total score:** [insert score]

[insert name] [yes/no]

**Combined Score:** [evaluated price]  
**Ranking:** [ranking]





Name of Consultant	Submitted Proposal	[use for FTP] Overall technical scores	[use for STP] Overall technical scores	Financial Proposal price (if applicable)	Evaluated Financial Proposal price (if applicable)	Combined score and ranking (if applicable)
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Criterion (iv): [insert score]

Criterion (v): [insert score]

Total score: [insert score]

[insert name] ...

... ..



**3. Reason/s why your Proposal was unsuccessful** [*Delete if the combined score already reveals the reason*]

*[INSTRUCTIONS; State the reason/s why this Consultant's Proposal was unsuccessful. Do NOT include: (a) a point by point comparison with another Consultant's Proposal or (b) information that is marked confidential by the Consultant in its Proposal.]*

**4. How to request a debriefing** [*This applies only if your proposal was unsuccessful as stated under point (3) above*]

**DEADLINE:** The deadline to request a debriefing expires at midnight on [*insert date*] (local time).

You may request a debriefing in relation to the results of the evaluation of your Proposal. If you decide to request a debriefing your written request must be made within three (3) Business Days of receipt of this Notification of Intention to Award.

Provide the contract name, reference number, name of the Consultant, contact details; and address the request for debriefing as follows:

**Attention:** [*insert full name of person, if applicable*]

**Title/position:** [*insert title/position*]

**Agency:** [*insert name of Client*]

**Email address:** [*insert email address*]

**Fax number:** [*insert fax number*] *delete if not used*

If your request for a debriefing is received within the 3 Business Days deadline, we will provide the debriefing within five (5) Business Days of receipt of your request. If we are unable to provide the debriefing within this period, the Standstill Period shall be extended by five (5) Business Days after the date that the debriefing is provided. If this happens, we will notify you and confirm the date that the extended Standstill Period will end.

The debriefing may be in writing, by phone, video conference call or in person. We shall promptly advise you in writing how the debriefing will take place and confirm the date and time.

If the deadline to request a debriefing has expired, you may still request a debriefing. In this case, we will provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of the Contract Award Notice.

**5. How to make a complaint**

**DEADLINE:** The deadline for submitting a Procurement-related Complaint challenging the decision to award the contract expires on midnight, [*insert date*] (local time).



Provide the contract name, reference number, name of the Consultant, contact details; and address the Procurement-related Complaint as follows:

**Attention:** *[insert full name of person, if applicable]*

**Title/position:** *[insert title/position]*

**Agency:** *[insert name of Client]*

**Email address:** *[insert email address]*

**Fax number:** *[insert fax number] delete if not used*

[At this point in the procurement process] [ Upon receipt of this notification] you may submit a Procurement-related Complaint challenging the decision to award the contract. You do not need to have requested, or received, a debriefing before making this complaint. Your complaint must be submitted within the Standstill Period and received by us before the Standstill Period ends.

Further information:

For more information see the “Procurement Regulations for IPF Borrowers (Procurement Regulations) (Annex III).” You should read these provisions before preparing and submitting your complaint. In addition, the World Bank’s Guidance “How to make a Procurement-related Complaint” provides a useful explanation of the process, as well as a sample letter of complaint.

In summary, there are four essential requirements:

1. You must be an ‘interested party’. In this case, that means a Consultant who has submitted a Proposal in this selection process, and is the recipient of a Notification of Intention to Award.
2. The complaint can only challenge the decision to award the contract.
3. You must submit the complaint within the deadline stated above.
4. You must include, in your complaint, all of the information required by the Procurement Regulations (as described in Annex III).

## 6. Standstill Period

**DEADLINE:** The Standstill Period is due to end at midnight on *[insert date]* (local time).

The Standstill Period lasts ten (10) Business Days after the date of transmission of this Notification of Intention to Award.

The Standstill Period may be extended. This may happen where we are unable to provide a debriefing within the five (5) Business Day deadline. If this happens, we will notify you of the extension.

If you have any questions regarding this Notification, please do not hesitate to contact us.

On behalf of *[insert the name of the Client]*:

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**Signature:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Title/position:** \_\_\_\_\_

**Telephone:** \_\_\_\_\_

**Email:** \_\_\_\_\_

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## Beneficial Ownership Disclosure Form

*INSTRUCTIONS TO CONSULTANTS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM*

*This Beneficial Ownership Disclosure Form ("Form") is to be completed by the successful Consultant<sup>1</sup>. In case of joint venture, the Consultant must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.*

*For the purposes of this Form, a Beneficial Owner of a Consultant is any natural person who ultimately owns or controls the Consultant by meeting one or more of the following conditions:*

- *directly or indirectly holding 25% or more of the shares*
- *directly or indirectly holding 25% or more of the voting rights*
- *directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Consultant*

**Request for Proposal reference No.:** *[insert identification no]*

Name of the Assignment: *[insert name of the assignment]*

To: *[insert complete name of Client]*

In response to your notification of award dated *[insert date of notification of award]* to furnish additional information on beneficial ownership: *[select one option as applicable and delete the options that are not applicable]*

(i) we hereby provide the following beneficial ownership information.

### Details of beneficial ownership

Identity of Beneficial Owner	Directly or indirectly holding 25% or more of the shares (Yes / No)	Directly or indirectly holding 25 % or more of the Voting Rights (Yes / No)	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalent governing body of the Consultant (Yes / No)
<i>[include full name (last, middle, first),</i>			

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<i>nationality, country of residence]</i>			
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**OR**

(ii) *We declare that there is no Beneficial Owner meeting one or more of the following conditions:*

- directly or indirectly holding 25% or more of the shares
- directly or indirectly holding 25% or more of the voting rights
- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Consultant

**OR**

(iii) *We declare that we are unable to identify any Beneficial Owner meeting one or more of the following conditions. [If this option is selected, the Consultant shall provide explanation on why it is unable to identify any Beneficial Owner]*

- directly or indirectly holding 25% or more of the shares
- directly or indirectly holding 25% or more of the voting rights
- directly or indirectly having the right to appoint a majority of the board of directors or equivalent governing body of the Consultant]"

**Name of the Consultant:** \**[insert complete name of the Consultant]*\_\_\_\_\_

**Name of the person duly authorized to sign the Proposal on behalf of the Consultant:**  
\*\**[insert complete name of person duly authorized to sign the Proposal]*\_\_\_\_\_

**Title of the person signing the Proposal:** *[insert complete title of the person signing the Proposal]*\_\_\_\_\_

**Signature of the person named above:** *[insert signature of person whose name and capacity are shown above]*\_\_\_\_\_

**Date signed** *[insert date of signing]* day of *[insert month]*, *[insert year]*\_\_\_\_\_

\* In the case of the Proposal submitted by a Joint Venture specify the name of the Joint Venture as Consultant. In the event that the Consultant is a joint venture, each reference to "Consultant" in the Beneficial Ownership Disclosure Form (including this Introduction thereto) shall be read to refer to the joint venture member.

\*\* Person signing the Proposal shall have the power of attorney given by the Consultant. The power of attorney shall be attached with the Proposal Schedules.





